



BULK FUEL

DECEMBER 5, 2022



BACKGROUND

- August 11, 2022 City issues 1st Request for Proposals (RFP's)
- Received 2 responses
 - Non-Responsive and Non-Responsible
- September 20, 2022 City Council approved rejection of all bid proposals



REQUEST FOR PROPOSALS

- October 26, 2022 City issues 2nd Request for Proposals (RFP's)
- November 9, 2022 City received 3 RFP responses
 - Southern Counties Oil Co., dba SC Fuels
 - Pinnacle Petroleum, Inc.
 - Petroleum Traders



PROPOSALS RECEIVED

- Southern Counties Oil Co. DBA SC Fuels
 - .4746/gal- Red Dyed Diesel
 - .3046/gal- Clear Diesel
 - .2195/gal- Unleaded
 - .2186/gal- E55
- Pinnacle Petroleum, Inc
 - .3865/gal- Red Dyed Diesel
 - .4947/gal- Clear Diesel
 - .3634/gal- Unleaded
 - .6681/gal- E55
- Petroleum Traders Corp.
 - .2267/gal- Red Dyed Diesel
 - .3067/gal- Clear Diesel
 - .1808/gal- Unleaded
 - .2808/gal- E55



Conclusion

Staff recommends entering into an agreement with Southern Counties Oil Company, dba SC Fuels for \$800,000 for 1 year with an option to renew for 4 additional years.



QUESTIONS?