



Axon Enterprise, Inc.
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Q-378248-44762.895KW

Issued: 07/20/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 09/01/2022

Account Number: 108631

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery;Other-1001 N Idaho Rd 1001 N Idaho Rd Apache Junction, AZ 85119-2820 USA	Apache Junction Police Dept. - AZ 300 E Superstition Blvd Apache Junction, AZ 85119-2825 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Watson Phone: (480) 463-2203 Email: kwatson@axon.com Fax: (480) 463-2203	Joseph Penze Phone: (480) 474-5461 Email: jpenze@apachejunctionaz.gov Fax: (480) 474-5480

Quote Summary

Program Length	60 Months
TOTAL COST	\$146,252.18
ESTIMATED TOTAL W/ TAX	\$158,359.59

Discount Summary

Average Savings Per Year	\$4,323.00
TOTAL SAVINGS	\$21,615.00

Payment Summary

Date	Subtotal	Tax	Total
Aug 2022	\$146,252.18	\$12,107.41	\$158,359.59
Total	\$146,252.18	\$12,107.41	\$158,359.59

Quote Unbundled Price: \$167,867.18
 Quote List Price: \$156,152.18
 Quote Subtotal: \$146,252.18

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Basic	2021 Taser 7 Basic Bundle	55	60	\$45.55	\$42.00	\$39.00	\$128,700.00	\$10,694.47	\$139,394.47
A la Carte Hardware									
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120			\$38.95	\$38.95	\$4,674.00	\$376.26	\$5,050.26
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8			\$50.23	\$50.23	\$401.84	\$32.34	\$434.18
22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8			\$50.23	\$50.23	\$401.84	\$32.34	\$434.18
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120			\$38.95	\$38.95	\$4,674.00	\$376.26	\$5,050.26
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	140			\$38.95	\$38.95	\$5,453.00	\$438.97	\$5,891.97
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50			\$38.95	\$38.95	\$1,947.50	\$156.77	\$2,104.27
Total							\$146,252.18	\$12,107.41	\$158,359.59

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Taser 7 Basic Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	55	08/01/2022
2021 Taser 7 Basic Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	2	08/01/2022
2021 Taser 7 Basic Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	66	08/01/2022
2021 Taser 7 Basic Bundle	20160	TASER 7 HOLSTER - SAFARILAND, RH+CARD CARRIER	8	08/01/2022
2021 Taser 7 Basic Bundle	20161	TASER 7 HOLSTER - SAFARILAND, LH+CARD CARRIER	47	08/01/2022
2021 Taser 7 Basic Bundle	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	08/01/2022
2021 Taser 7 Basic Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	08/01/2022
A la Carte	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	08/01/2022
A la Carte	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	08/01/2022
A la Carte	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	08/01/2022
A la Carte	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	140	08/01/2022
A la Carte	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	08/01/2022
A la Carte	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	08/01/2022

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Basic Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	55	09/01/2022	08/31/2027

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Basic Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	66	08/01/2023	08/31/2027
2021 Taser 7 Basic Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	55	08/01/2023	08/31/2027
2021 Taser 7 Basic Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	2	08/01/2023	08/31/2027

Payment Details

Aug 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
TASER7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	120	\$4,674.00	\$376.26	\$5,050.26
TASER7	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	\$1,947.50	\$156.77	\$2,104.27
TASER7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	120	\$4,674.00	\$376.26	\$5,050.26
TASER7	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	140	\$5,453.00	\$438.97	\$5,891.97
TASER7	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	\$401.84	\$32.34	\$434.18
TASER7	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	\$401.84	\$32.34	\$434.18
TASER7	T7Basic	2021 Taser 7 Basic Bundle	55	\$128,700.00	\$10,694.47	\$139,394.47
Total				\$146,252.18	\$12,107.41	\$158,359.59

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/20/2022

