



Axon Enterprise, Inc.
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Q-370864-44762.909KW

Issued: 07/20/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 09/01/2022

Account Number: 108631

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery: Other-1001 N Idaho Rd 1001 N Idaho Rd Apache Junction, AZ 85119-2820 USA	Apache Junction Police Dept. - AZ 300 E Supersition Blvd Apache Junction, AZ 85119-2825 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kevin Watson Phone: (480) 463-2203 Email: kwatson@axon.com Fax: (480) 463-2203	Joseph Penze Phone: (480) 474-5461 Email: jpenze@apachejunctionaz.gov Fax: (480) 474-5480

Quote Summary

Program Length	48 Months
TOTAL COST	\$445,832.75
ESTIMATED TOTAL W/ TAX	\$483,734.27

Discount Summary

Average Savings Per Year	\$25,168.21
TOTAL SAVINGS	\$100,672.85

Payment Summary

Date	Subtotal	Tax	Total
Aug 2022	\$139,612.75	\$11,912.88	\$151,525.63
Sep 2022	\$8,500.00	\$0.00	\$8,500.00
Aug 2023	\$99,240.00	\$8,662.88	\$107,902.88
Aug 2024	\$99,240.00	\$8,662.88	\$107,902.88
Aug 2025	\$99,240.00	\$8,662.88	\$107,902.88
Total	\$445,832.75	\$37,901.52	\$483,734.27

Quote Unbundled Price: \$546,505.60
 Quote List Price: \$474,196.00
 Quote Subtotal: \$445,832.75

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	55	11		\$23.30	\$0.00	\$0.00	\$0.00	\$0.00
BWCJwTAP	BWC Unlimited with TAP	55	48	\$116.39	\$89.00	\$89.00	\$234,960.00	\$20,249.72	\$255,209.72
A la Carte Hardware									
AB3C	AB3 Camera Bundle	55			\$699.00	\$594.15	\$32,678.25	\$2,630.60	\$35,308.85
AB3MBD	AB3 Multi Bay Dock Bundle	5			\$1,538.90	\$1,538.90	\$7,694.50	\$619.40	\$8,313.90
A la Carte Software									
73682	AUTO TAGGING LICENSE	75	48		\$9.00	\$9.00	\$32,400.00	\$2,948.40	\$35,348.40
73739	PERFORMANCE LICENSE	75	48		\$9.00	\$9.00	\$32,400.00	\$2,948.40	\$35,348.40
73618	CITIZEN FOR COMMUNITIES USER LICENSE	75	48		\$9.00	\$9.00	\$32,400.00	\$2,948.40	\$35,348.40
73478	REDACTION ASSISTANT USER LICENSE	75	48		\$9.00	\$9.00	\$32,400.00	\$2,948.40	\$35,348.40
A la Carte Services									
11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75	48		\$9.00	\$9.00	\$32,400.00	\$2,608.20	\$35,008.20
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
85055	AXON FULL SERVICE	1			\$17,000.00	\$8,500.00	\$8,500.00	\$0.00	\$8,500.00
Total							\$445,832.75	\$37,901.52	\$483,734.27

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	11	08/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	61	08/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	55	08/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	2	08/01/2022
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	50	08/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	5	08/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	5	08/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	5	08/01/2022
BWC Unlimited with TAP	73309	AXON CAMERA REFRESH ONE	57	02/01/2024
BWC Unlimited with TAP	73689	MULTI-BAY BWC DOCK 1ST REFRESH	5	02/01/2024
BWC Unlimited with TAP	73310	AXON CAMERA REFRESH TWO	57	08/01/2026
BWC Unlimited with TAP	73688	MULTI-BAY BWC DOCK 2ND REFRESH	5	08/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	55	09/01/2022	08/31/2026
BWC Unlimited with TAP	73746	PROFESSIONAL EVIDENCE.COM LICENSE	55	09/01/2022	08/31/2026
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	75	09/01/2022	08/31/2026
A la Carte	73618	CITIZEN FOR COMMUNITIES USER LICENSE	75	09/01/2022	08/31/2026
A la Carte	73682	AUTO TAGGING LICENSE	75	09/01/2022	08/31/2026
A la Carte	73739	PERFORMANCE LICENSE	75	09/01/2022	08/31/2026

Services

Bundle	Item	Description	QTY
A la Carte	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75
A la Carte	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
A la Carte	85055	AXON FULL SERVICE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	55	09/01/2022	08/31/2026
BWC Unlimited with TAP	80464	EXT WARRANTY, CAMERA (TAP)	1	09/01/2022	08/31/2026
BWC Unlimited with TAP	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5	09/01/2022	08/31/2026

Payment Details

Sep 2021						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	73352	BWC HARDWARE FINANCING TRUE UP PAYMENT	55	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

Aug 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75	\$8,100.00	\$652.05	\$8,752.05
Year 1	73478	REDACTION ASSISTANT USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 1	73618	CITIZEN FOR COMMUNITIES USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 1	73682	AUTO TAGGING LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 1	73739	PERFORMANCE LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 1	BWCUwTAP	BWC Unlimited with TAP	55	\$58,740.00	\$5,062.43	\$63,802.43
Invoice Upon Fulfillment	AB3C	AB3 Camera Bundle	55	\$32,678.25	\$2,630.60	\$35,308.85
Invoice Upon Fulfillment	AB3MBD	AB3 Multi Bay Dock Bundle	5	\$7,694.50	\$619.40	\$8,313.90
Total				\$139,612.75	\$11,912.88	\$151,525.63

Sep 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1	\$0.00	\$0.00	\$0.00
Invoice Upon Fulfillment	85055	AXON FULL SERVICE	1	\$8,500.00	\$0.00	\$8,500.00
Total				\$8,500.00	\$0.00	\$8,500.00

Aug 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75	\$8,100.00	\$652.05	\$8,752.05
Year 2	73478	REDACTION ASSISTANT USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 2	73618	CITIZEN FOR COMMUNITIES USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 2	73682	AUTO TAGGING LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 2	73739	PERFORMANCE LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 2	BWCUwTAP	BWC Unlimited with TAP	55	\$58,740.00	\$5,062.43	\$63,802.43
Total				\$99,240.00	\$8,662.88	\$107,902.88

Aug 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75	\$8,100.00	\$652.05	\$8,752.05
Year 3	73478	REDACTION ASSISTANT USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 3	73618	CITIZEN FOR COMMUNITIES USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 3	73682	AUTO TAGGING LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 3	73739	PERFORMANCE LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 3	BWCUwTAP	BWC Unlimited with TAP	55	\$58,740.00	\$5,062.43	\$63,802.43
Total				\$99,240.00	\$8,662.88	\$107,902.88

Aug 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75	\$8,100.00	\$652.05	\$8,752.05
Year 4	73478	REDACTION ASSISTANT USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 4	73618	CITIZEN FOR COMMUNITIES USER LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 4	73682	AUTO TAGGING LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 4	73739	PERFORMANCE LICENSE	75	\$8,100.00	\$737.10	\$8,837.10
Year 4	BWCUwTAP	BWC Unlimited with TAP	55	\$58,740.00	\$5,062.43	\$63,802.43
Total				\$99,240.00	\$8,662.88	\$107,902.88

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/20/2022

