



Project PD – 2016 - 04

RFP Tow Contracts

Dan Saldana
Traffic/Admin Sergeant
(480)474-8616
dsaldana@ajcity.net



Project PD – 2016 - 04

RFP Tow Contracts



Presentation Objectives:

Presentation/discussion on RFP Tow Contracts

Overview of bids received

Staff recommended options



Project PD- 2016-04



Prior Statistics 2016

Total amount reported for all contracted tow companies
\$209,540.59

Average monthly for all contracted companies
\$5,011.89

Amount of tows combined
898

Average # of tows per month for each company
20



Project PD – 2016 - 04

RFP Tow Contracts



Bids Received:

- RFP was generated with assistance from AJ legal department, submitted to Clerk Connelly's Office, Invitation for bids advertised on December 5, 2016.
- Bid submittal deadline February 1, 2017 at 10:00 A.M. Arizona Time; AJ City Clerk

Following bids were received:

- 1) Big Boyz Towing – 1414 E 18th Ave, AJ
- 2) Apache Sands Towing-1727 S Mariposa Rd, AJ
- 3) C.L. King Towing – 216 S Ironwood Dr, AJ
- 4) Phoenix Metro Towing – 2244 W Apache Trail, AJ
- 5) EZEE Towing – 1151 W Apache Trail, AJ
- 6) Executive Towing – 2244 W Apache Trail, AJ



Project PD – 2016 - 04



RFP components

Qualifications and stability of vendor and principles

Consistent and equitable tow fees, customer & vendor

Enhanced Customer service & flexibility

Provides for vendor disciplinary measures and appeals

Mandates regular audits

Establishes on-scene authority



Project PD – 2016 - 04



Complaints or Exceptions **received in responses**

Mileage requested for out of city tows

15 minute response time

**All personnel information is considered private and not
released to the public**

Signage being placed after award of contract



Project PD – 2016 - 04

RFP Tow Contracts



A) Meets or exceeds AZ Administrative Tow Regulations (R-13)

B) Meets or exceeds the requirements of RFP PD-2016 – 04

C) Availability of equipment and personnel

D) Proximity to AJ focal point

E) Satisfactory tow history with AJPD

Big Boyz Towing – A, B, C, D, E

Apache Sands Towing – A, B, C, D

C.L. King Towing – A, B, C, D, E

Phoenix Metro Towing– A, B, C, D

EZEE Towing-A, B, C, D

Executive Towing- A, B, C, D



Project PD – 2016 - 04

RFP Tow Contracts



The following information was used to assist in making recommendations for tow contracts;

C) Availability of equipment and personnel.

**Apache Sands Towing- 36 employees and 21 wreckers
Phoenix Metro Towing- 10 employees and 11 wreckers
Big Boyz Towing- 8 employees and 5 wreckers
CL King Towing- 6 employees and 4 wreckers
EZEE Towing- 4 employees and 3 wreckers
Executive Towing- 3 employees and 3 wreckers**

E) Satisfactory tow history with AJPd.

**Big Boyz and CL king Towing have positive past tow history with AJPd.
Apache Sands, Big Boyz and CL KING have positive recommendations from other governmental contracts.**



Project PD – 2016 - 04

RFP Tow Contracts



RFP states that the City will enter into contracts with a minimum of three and not more than five service providers who will provide emergency and non-emergency tows.

It is the recommendation of staff to select four service providers. This allows the contract to be administered with efficiency and feasibility.



Project PD – 2016 - 04

RFP Tow Contracts



Based on the evaluation of the qualifying factors just mentioned in A-E, the police department recommends the city enter into tow service contracts with the following four tow companies:

Big Boyz Towing – A, B, C, D, E
Apache Sands Towing – A, B, C, D,
C.L. King Towing – A, B, C, D, E
Phoenix Metro Towing– A, B, C, D,