

Terms of Sale

Commercial Terms of Sale

These Commercial Terms of Sale (“CTS”) apply to orders for hardware, software, and services by direct commercial and public sector purchasers and to commercial end-users who purchase through a reseller (“Customer”), unless Customer and Suppliers (defined below) have entered into a separate written agreement that applies to Customer’s orders for specific products or services, in which case, the separate written agreement governs Customer’s purchase and use of such specific products or services.

The term “**Suppliers**” means, as applicable:

EMC Corporation (“**EMC**”)

176 South Street

Hopkinton, Massachusetts 01748

or

Dell Marketing L.P. (“**Dell**”)

One Dell Way

Round Rock, Texas 78682

Email for Legal Notices: Dell_Legal_Notices@dell.com

Customer may buy or license Products, buy Services, or both, from one or both Suppliers under the CTS, or from an Affiliate that provides Customer a quote referencing the CTS. The General Terms below apply to Suppliers and to Affiliates who provide products and services pursuant to the CTS, unless stated otherwise. The Supplier or Affiliate that issues the quote to Customer is solely responsible to Customer to fulfill the obligations under that quote.

GENERAL TERMS

1. DEFINITIONS

A. “Affiliate” means Dell Inc. or Dell Inc.’s direct or indirect subsidiaries.

B. “Delivery” for Equipment occurs when Supplier provides the Equipment to a carrier at Supplier’s designated point of shipment. **“Delivery”** for Software and Independent Software occurs either when Supplier provides physical media to a Supplier-designated carrier at Supplier’s designated point of shipment, or the date Supplier notifies Customer that Software or Independent Software is available for electronic download.

C. “Documentation” means Supplier’s then current, generally available user manuals and online help for Products.

D. “Products” means collectively: (i) **“Equipment”** (which is the hardware that Supplier provides to Customer under the CTS); and (ii) **“Software”** (which is Suppliers’ generally available application, microcode, firmware and operating system software that Supplier licenses to Customer under the CTS); and (iii) **Independent Software** (which is Supplier’s software that can operate on hardware other than Equipment). Terms applicable to specific Products are further discussed in the Product Schedules in Section 9 below. Products exclude Services and Third Party Products.

E. “Providers” means entities (other than Customer) whose components, subassemblies, software, services, or some combination of these items have been incorporated into Products, Services, or both.

F. “Service Agreements” means service contracts, including service descriptions available at www.dell.com/servicecontracts/global, service briefs, statements of work, services specifications, and any other similar mutually agreed documents.

G. “Services” means collectively: (i) services for the support and maintenance of Products (**“Support Services”**) as set forth in Service Schedule referenced in Section 9 below, and applicable Product Schedules; and (ii) consulting, installation, implementation, and other services that are not Support Services (**“Professional Services”**) further discussed in the Service Schedule referenced in Section 9 below.

H. “Software Release” means any subsequent, generally available version of Software or Independent Software provided after initial Delivery of Software or Independent Software, but does not mean a new Product.

I. “Third Party Products” means hardware, software, or services that are not “Dell” branded, “EMC” branded, or “Dell EMC” branded. Third Party Products may include, without limitation, products and services manufactured, created, licensed, or performed by or on behalf of Supplier or its Affiliates, and may include hardware or software installed on a Product in the course of performing a Service.

2. BUYING PRODUCTS AND SERVICES

A. Quotes and Orders. “Order” means Customer’s order of Products or Services, through either Dell.com or other online process; and also means Customer purchase orders that reference a Supplier quote and, if applicable, contract code, and Supplier order forms executed by Customer. Orders are subject to credit approval and are subject to Supplier acceptance. Acceptance of one Order is independent from any other Order. Quoted prices are effective until the expiration date of the Supplier’s quote, but may change due to shortages in materials or resources, increase in the cost of manufacturing, or other factors. Orders may contain charges for shipping and handling. Supplier is not responsible for pricing, typographical, or other errors in any offer and may cancel Orders affected by such errors.

B. Changed or Discontinued Products or Services. Supplier may revise or discontinue products, services, and Third Party Products at any time, including after Customer places an Order, but prior to Supplier’s shipment or performance. As a result, products and services Customer receives may differ from those ordered. However, Dell branded, EMC branded, and Dell EMC branded Products will materially meet or exceed all published specifications for the Products. Parts used in repairing or servicing Products may be new, equivalent-to-new, or reconditioned.

C. Cancellation and Acceptance. Customer may not cancel Orders except as provided in this sub-section 2.C. Orders for Third-Party Products are subject to availability and are cancellable only by Supplier. All Equipment, Software and Independent Software are deemed accepted by Customer upon Delivery. Customer may return certain Products to Suppliers pursuant to the policy at Dell.com/returnspolicy. Even though Customer accepts Products as stated in the prior sentence, Customer retains all rights and remedies set forth in the applicable Product warranty.

D. Risk of Loss; Title. Risk of loss for sold Equipment and licensed Software and Independent Software transfers to Customer upon Delivery. Title to Equipment passes to Customer upon Delivery. Title to Software and Independent Software does not pass to Customer. Software and Independent Software are only licensed to Customer and not sold. Unless otherwise agreed, Supplier will choose the common carrier. Customer must notify Dell within thirty days of the invoice date if Customer believes any part of its Order is missing, wrong, or damaged. Dell is not liable for any damage or loss to the product when non-Dell provided shipping method is used for shipping from Dell to the customer. Customer must work with their designated carrier for re-imbursement. Customer is responsible for inspecting the package(s) upon delivery and must note any visible damage on the proof of delivery (POD) or other delivery receipt you may be requested to sign. Dell will not be responsible for any visible shipping damages not noted on the delivery receipt.

E. Payment. Customer must pay Supplier’s invoices in full and in the same currency as Supplier’s quote within the time noted on Supplier’s invoice, or if not noted, then within thirty days after the date of the invoice, with interest accruing after the due date at the lesser of 1.5% per month or the highest lawful rate. Supplier may invoice parts of an Order separately or together in one invoice. All invoices will be deemed accurate unless Customer advises Supplier in writing of a material error within ten days following receipt. If Customer advises Supplier of a material error, (i) any amounts corrected by Supplier in writing must be paid within fourteen days of correction, and (ii) all other amounts shall be paid by Customer by the due date. If Customer withholds payment because Customer believes an invoiced amount is incorrect, and Supplier concludes that the amount is accurate, Customer must pay interest as described below from the due date for the amount until Supplier’s receipt of payment. Customer may not offset, defer or deduct any invoiced amounts that Supplier determines are correct following the notification process stated above. Supplier, without waiving any other rights or remedies and without liability to Customer, may suspend any or all Services until all overdue amounts are paid in full.

F. Taxes. Customer is responsible for payment of any sales, use, value added, GST, and any other similar taxes or governmental fees associated with Customer’s Order, except for taxes based on Supplier’s net income, gross revenue, or employment obligations. Customer must also pay all freight, insurance, and taxes (including but not limited to import or export duties, sales, use, value add, and excise taxes). If Supplier is obligated by applicable law to collect and remit any taxes or fees, then Supplier will add the appropriate amount to Customer’s invoices as a separate line item. If Customer qualifies for a tax exemption, Customer must provide Supplier with a valid certificate of exemption or other appropriate proof of exemption. If Customer is required by law to make a withholding or deduction from payment, Customer will make payments to Supplier net of the required withholding or deduction, and will provide to Supplier satisfactory evidence (e.g., official withholding tax receipts) that Customer has accounted to the relevant authority for the sum withheld or deducted. If Customer does not provide the information within sixty days of remittance to the applicable tax authority, Supplier will charge Customer for the amount that Customer deducted for the transaction.

G. Orders Through Channel Partners. If Customer’s purchase is made through a reseller, then the foregoing sections 2A, 2C, 2D, 2E, and 2F do not apply and all credit, invoicing, payment, returns, ordering, and cancellation terms for the purchase will be as agreed between Customer and the reseller.

H. Third Party Products, EMC Select and Brokerage Products. Customer may purchase Third Party Products through Suppliers. The terms governing Customer’s use of Third Party Products are as follows:

H (1). The third party manufacturer’s standard end - user terms, including warranty, indemnification, and technical support and maintenance terms and conditions, apply unless Customer has an applicable separate negotiated agreement with the third party manufacturer for the Third Party Product, in which case that negotiated agreement will govern.

Suppliers have no liability to Customer for any damages that arise out of or relate to Third Party Products. **Suppliers provide Third Party Products “AS IS”, make no express warranties, and disclaim all implied warranties, including merchantability, fitness for a particular purpose, title, and non-infringement as well as any warranty arising by statute, operation of law, course of dealing or performance, or usage of trade.**

H (2). Select and Brokerage Products. Suppliers sell certain products and services designated as “Select” or “Brokerage.” Select and Brokerage products and services generally include Third Party Products, but may also include products manufactured by Supplier or its affiliates. Select products and services are designated “SEL” in the Supplier quote and are provided pursuant to the applicable terms identified for each manufacturer of Select products and services at this website: www.EMC.com/partnersalliances/programs/select.jsp Brokerage products and services are designated “Brokerage” or similar descriptor in the Supplier quote and provided pursuant to the applicable terms and conditions accompanying such Brokerage products and services.

Notwithstanding the above, Supplier will be responsible under the CTS for Select and Brokerage products and services that are: (i) “Dell”, “EMC” or “Dell EMC” branded, or (ii) provided by an affiliate of Supplier and expressly described in a Product or Service Schedule to the CTS.

Transactions with Customer Affiliates. Customer Affiliates located in the same country as Customer (the “Initial Country”) may request quotes from, and place purchase orders with, Supplier under this CTS for Products to be used or Services to be performed in the Initial Country, provided that such Customer Affiliates agree to be bound by the terms of this ESA, or are otherwise bound by operation of law. Customer Affiliates located in any other country (the “Additional Country”) may request quotes from, and place purchase orders with, the Supplier Affiliate, if any, conducting business in that Additional Country for Products to be used or Services to be performed in that Additional Country, if the two local Affiliates agree to local governing terms. Those governing terms comprise this CTS and other provisions needed to conform to local laws and business customs, and to the capabilities of the Supplier Affiliate. If there is no Supplier Affiliate for the Additional Country, Supplier will advise Customer of any other way to buy Products and Services.

3. SOFTWARE LICENSE TERMS. Dell branded, EMC branded, and Dell EMC branded Software that Supplier provides pre-installed on or that only operates on Equipment is subject to the end user license agreement that is included in or with the Software (e.g., in the box for the Product or in the Software’s installer). If there is no end user license agreement included in or with the Software, then the Software is subject to the applicable end user license agreement at www.dell.com/eula. Independent Software is subject to the terms stated in Product Schedule 1 (“Infrastructure Product Terms”).

A. Services Software. “Services Software” is software that Supplier may make available to Customer in connection with Services. Services Software may be hosted by Supplier or installed on Customer’s computers. Customer agrees that it shall (i) only use the Services Software in connection with the Supplier’s Services, (ii) use any Services Software hosted by Supplier in a lawful manner, without interfering with other Supplier customer’s use of the Services Software, and without attempting to disrupt the security or operation of the network or systems used to provide the Services Software; and (iii) not misappropriate, disclose, or otherwise violate Supplier’s or its Providers’ intellectual property rights in the Services Software. It may be necessary for Supplier to perform scheduled or unscheduled repairs or maintenance, or remotely patch or upgrade the Services Software, which may temporarily degrade the quality of the Services or result in a partial or complete outage of the Services Software. **CUSTOMER AGREES THAT THE OPERATION AND AVAILABILITY OF THE SYSTEMS USED FOR ACCESSING AND INTERACTING WITH THE SERVICES SOFTWARE, INCLUDING TELEPHONE, COMPUTER NETWORKS, AND THE INTERNET, OR TO TRANSMIT INFORMATION, CAN BE UNPREDICTABLE AND MAY, FROM TIME TO TIME, INTERFERE WITH OR PREVENT ACCESS TO OR USE OR OPERATION OF SUCH SERVICES SOFTWARE. SUPPLIER SHALL NOT BE LIABLE FOR ANY SUCH INTERFERENCE WITH OR PREVENTION OF CUSTOMER’S ACCESS TO OR USE OF THE SERVICES SOFTWARE.**

B. Third Party Software License Terms. Software for which Supplier is not the licensor (“Third Party Software”) may come with its own license terms (“Separate License Terms”), such as a: (i) “click-to-accept” agreement included as part of the installation or download process; (ii) “shrink-wrap” agreement included in the Product packaging; or (iii) a notice indicating that by installing or using a Product or the component, the related license terms apply. The Separate License Terms govern Customer’s use of Third Party Software. *Suppliers provide Third Party Software “AS IS”, make no express warranties, and disclaim all implied warranties, including merchantability, fitness for a particular purpose, title, and non-infringement as well as any warranty arising by statute, operation of law, course of dealing or performance, or usage of trade.*

4. EQUIPMENT WARRANTY, EXCLUSIONS, AND DISCLAIMERS

A. Equipment Warranty. The warranties for Equipment are stated in the applicable Product Schedules at Section 9 below.

B. Equipment Warranty Exclusions. Equipment warranties do not cover problems that arise from: (i) accident or neglect by Customer or any third party; (ii) any third party items or services with which the Equipment is used or other causes beyond Supplier’s control; (iii) installation, operation, or use not in accordance with Supplier’s instructions or applicable Documentation; (iv) use in an environment, in a manner, or for a purpose for which the Equipment was not designed; (v) modification, alteration, or repair by anyone other than Supplier or its authorized representatives; or (vi) causes attributable to normal wear and tear. Supplier has no obligation for Software installed or used beyond the licensed use, for Equipment that Customer moved from the Installation Site without Supplier’s consent when applicable, or Product whose original identification marks have been altered or removed or for any Software for which payment has not been received. The Products and Services are not fault-tolerant and are not designed or intended for use in hazardous environments requiring fail-safe performance, such as any application in which the failure of the Products or Services could lead directly to death, personal injury, or physical or property damage (collectively, “High-Risk Activities”). Suppliers expressly disclaim any express or implied warranty of fitness for High-Risk Activities.

C. Equipment Warranty Disclaimer. *Other than the warranties set forth in this Section 4 and the Product and Service Schedules in Section 9, and to the maximum extent permitted by applicable law, Suppliers and Affiliates, and their Providers: (i) make no other express warranties; (ii) disclaim all implied warranties, including merchantability, fitness for a particular purpose, title, and non-infringement; and (iii) disclaim any warranty arising by statute, operation of law, course of dealing or performance, or usage of trade.*

5. TERM; TERMINATION OR SUSPENSION. This CTS is effective upon the earlier of Customer’s issuance of an Order to Supplier, or Customer’s acceptance of the CTS. The CTS continues until it is terminated in accordance with this Section. The term and termination provisions for Support Services are contained in the applicable Product and Services Schedules.

A. Suspension or Modification of Services.

Supplier may suspend, terminate, withdraw, or discontinue all or part of the Services when Supplier believes, in its sole judgment, that Customer is involved in any fraudulent or illegal activities.

B. Termination. Either party may terminate the CTS, a Service Agreement, or license for Software or Independent Software: (i) for a material breach by the other party that is not cured within thirty days of the breaching party’s receipt of written notice of the breach; or (ii) if a party declares bankruptcy or is adjudicated bankrupt or a receiver or trustee is appointed for substantially all of its assets. In addition, Supplier may terminate the CTS or one or more Service Agreements or software licenses with ten days’ written notice if: (a) Customer does not make payment as required by the CTS or the applicable Schedule

(where the payment is not subject to a good faith dispute); (b) Customer fails to make the payment within ten days after receiving written notice of the past due amount; (c) Customer purchased through a reseller and, as applicable, (c)(1) the agreement between Customer and the reseller expires or is terminated; (c)(2) the agreement between Supplier and the reseller expires or is terminated; or (c)(3) the reseller is delinquent on its payment obligations to Supplier. Supplier may terminate the CTS and some or all of the Schedules immediately if Customer is acquired by or merged with a competitor of Supplier or any of its Affiliates. Termination of a Service Agreement will not terminate other Service Agreements, and termination of all Service Agreements will not terminate this CTS.

C. Survival. The provisions relating to payment of outstanding fees, records and audit, confidentiality, and liability will survive termination, all rights of action accruing prior to termination, along with any other provision of the CTS that, expressly, or by its nature and context, is intended to survive

6. INDEMNITY

A. Indemnification by Customer. Customer will defend and indemnify Suppliers and Affiliates against any third party claim resulting or arising from Customer's: (i) failure to obtain any appropriate license, intellectual property rights, or other permissions, regulatory certifications, or approvals associated with technology or data that Customer provides to Suppliers or Affiliates, or with non-Supplier software or other components that Customer directs or requests that Suppliers or Affiliates use with, install, or integrate as part of the Products or Services; (ii) violation of Suppliers' or Affiliates' proprietary rights; (iii) misrepresentation of facts regarding an export license or any allegation made against any Supplier or Affiliates due to Customer's violation or alleged violation of applicable export laws; or (iv) transfer or provision of access to Excluded Data to any Supplier or Affiliates.

B. Excluded Data. "Excluded Data" means: (i) data that is classified, used on the U.S. Munitions list (including software and technical data) or both; (ii) articles, services, and related technical data designated as defense articles and defense services; and (iii) ITAR (International Traffic in Arms Regulations) related data; and (iv) other personally identifiable information that is subject to heightened security requirements as a result of Customer's internal policies or practices or by law. Customer acknowledges that products and services provided under the CTS are not designed to process, store, or be used in connection with Excluded Data. Customer is solely responsible for reviewing data that will be provided to or accessed by Suppliers to ensure that it does not contain Excluded Data.

7. LIMITATION OF LIABILITY

A. Limitations on Damages. *The limitations, exclusions and disclaimers stated below apply to all Disputes (as defined in Section 9F ("Governing Law; Informal Dispute Resolution; Attorney's Fees"). The terms of this Section are agreed allocations of risk constituting part of the consideration for Suppliers' and Affiliates' sale of products and services to Customer and will apply even if there is a failure of the essential purpose of any limited remedy, and regardless whether a party has been advised of the possibility of the liabilities.*

A. (1). Limitation on Direct Damages. *Except for Customer's obligations to pay for products and services, Customer's violation of the restrictions on use of products and services or Supplier's intellectual property rights, Customer's indemnity obligation stated in Section 6 ("Indemnity"), each party's total liability for Disputes is limited to the amount Customer paid to Supplier during the twelve months before the date that the Dispute arose for the product, services, or both that are the subject of the Dispute, but excluding amounts received as reimbursement of expenses or payment of taxes.*

A. (2). No Indirect Damages. *Except for Customer's payment obligations and violation of Suppliers' intellectual property rights, neither Supplier nor Customer has liability to the other for special, consequential, exemplary, punitive, incidental, or indirect damages, or for lost profits, loss of revenue, loss of data, or loss of use, or procurement of substitute products or services.*

B. Regular Back-ups. Customer is solely responsible for its data. Customer must back up its data before Supplier performs any remedial, upgrade, or other work on Customer's production systems. If applicable law prohibits exclusion of liability for lost data, then Supplier will only be liable for the cost of the typical effort to recover the lost data from Customer's last available back-up.

C. Limitation Period. Except as stated in this Section 7C, all claims must be made within the period specified by applicable law. If the law allows the parties to specify a shorter period for bringing claims, or the law does not provide a time at all, then claims must be made within eighteen months after the cause of action accrues.

8. CONFIDENTIALITY. "Confidential Information" is any information, technical data, or know-how furnished, whether in written, oral, electronic, website-based, or other form, by the discloser to the recipient that: (i) is marked, accompanied, or supported by documents clearly and conspicuously designating the documents as "confidential", "internal use", or the equivalent; (ii) is identified by the discloser as confidential before, during, or promptly after the presentation or communication; or (iii) should reasonably be known by recipient to be confidential. This CTS imposes no obligation upon a recipient with respect to information designated as confidential which: (a) the recipient can demonstrate was already in its possession before receipt from the discloser; (b) is or becomes publicly available through no fault of the recipient or its Representatives (defined below); (c) is rightfully received by the recipient from a third party who has no duty of confidentiality; (d) is disclosed by the discloser to a third party without a duty of confidentiality on the third party; or (e) is independently developed by the recipient without a breach of the CTS. If a recipient is required by a government body or court of law to disclose Confidential Information, to the extent permitted by law, the recipient agrees to give the discloser reasonable advance notice so that the discloser may contest the disclosure or seek a protective order. Recipient will use Confidential Information only for the purpose of and in connection with the evaluation of a potential, or continuation of, a business transaction or relationship between the parties. Recipient may disclose Confidential Information to its directors, officers, employees, and employees of its affiliates, as well as its and its affiliates' contractors, advisors, and agents, so long as those individuals have a need to know in their work for recipient in furtherance of the potential or continued business transaction or relationship, and are bound by obligations of confidentiality at least as restrictive as those imposed on recipient in this CTS (collectively, "Representatives"). Recipient is fully liable for any breach of this CTS by its Representatives. Recipient will use the same degree of care, but no less than reasonable care, as the recipient uses with respect to its own similar information to protect the Confidential Information. Recipient may only disclose Confidential Information as authorized by this CTS. The terms of this CTS do not restrict the right of recipient to

independently design, develop, acquire, market, service, or otherwise deal in, directly or indirectly, products or services competitive with those of the discloser so long as the recipient does not use any of the discloser's Confidential Information for those activities. Unless the parties otherwise agree in writing, a recipient's duty to protect Confidential Information expires three years from the date of disclosure. However, subject to the terms of this Section, the obligation to protect technical information about a discloser's current products and services and all information about possible unreleased products or services never expires. Upon the discloser's written request, recipient will promptly return or destroy all Confidential Information received from the discloser, together with all copies. Notwithstanding the foregoing, recipient's professional advisors (e.g., lawyers and accountants) may retain in confidence one file copy of their respective work papers and final reports in accordance with their professional and ethical obligations.

9. MISCELLANEOUS

A. References. Supplier may identify Customer as a user of Products, Services, or both, as applicable.

B. Customer and System Data. In connection with Supplier's performance or Customer's use of the Services and Service Software, Supplier may obtain, receive, and/or collect data, including system-specific data (collectively, the "Data"). Customer grants Suppliers: (i) a non-exclusive, worldwide, royalty-free, perpetual, irrevocable license to use, compile, distribute, display, store, process, reproduce, or create derivative works of the Data solely to provide the Services or use the Service Software; (ii) a license to aggregate and use the Data in an anonymous manner in support of Supplier's marketing and sales activities; and (iii) the right to copy and maintain the Data on Supplier's or its suppliers' servers as necessary to provide the Services. Customer represents and warrants that it has obtained all rights, permissions, and consents necessary to use and transfer the Data within and outside of the country in which Customer is located.

C. Notices. The parties will provide all notices under this CTS in writing. Customer must provide notices to Suppliers, at the Dell email address on the first page of the CTS and, if applicable, Supplier's address as stated in a Schedule.

D. Excused Performance. Except for payment of amounts due and owing, neither Supplier nor Customer will be liable for failure to perform its obligations during any period if performance is delayed or rendered impracticable or impossible due to circumstances beyond that party's reasonable control.

E. Assignment. Customer may not assign the CTS, a Supplier's quote, or an Order, or any right or obligation under the CTS, a quote or an Order, or delegate any performance, without Supplier's prior written consent (except an assignment of Customer's Order to Dell Financial Services, LLC, does not require consent), which will not be unreasonably withheld. Even if Supplier consents to an assignment or delegation, Customer remains responsible for all obligations to Supplier under the CTS, a quote, or Order that Customer incurred prior to the effective date of the assignment or delegation. Customer attempts to assign or delegate without Supplier's prior, written consent are void. Supplier may use Affiliates or other qualified subcontractors to provide Services to Customer, but Supplier remains responsible to Customer for the performance of those Services.

F. Governing Law; Informal Dispute Resolution; Attorney's Fees. The CTS, and any dispute, claim, or controversy (whether in contract, tort, or otherwise) related to or arising out of the CTS or any quote or Order ("**Dispute**") is governed by the laws of the State of Texas (excluding the conflicts of law rules) and the federal laws of the United States. The U.N. Convention on Contracts for the International Sale of Goods does not apply. To the extent permitted by law, the state and federal courts located in Texas will have exclusive jurisdiction for any Disputes. Customer and Suppliers agree to submit to the personal jurisdiction of the state and federal courts located within Travis or Williamson County, Texas, and agree to waive any and all objections to the exercise of jurisdiction over the parties by those courts and to venue in those courts. The parties agree to waive, to the maximum extent permitted by law, any right to a jury trial with respect to any Dispute. *Neither Customer nor Suppliers are entitled to join or consolidate claims by or against other customers, or pursue any claim as a representative or class action, or in private attorney general capacity.* As a condition precedent to filing any lawsuit, the parties will attempt to resolve any Dispute against one or more Suppliers or any Supplier Affiliate through negotiation with persons fully authorized to resolve the Dispute, or through mediation utilizing a mutually agreeable mediator, rather than through litigation. The existence or results of any negotiation or mediation will be treated as confidential. Although the merits of the underlying Dispute will be resolved in accordance with this Section, any party has the right to obtain from a court of competent jurisdiction a temporary restraining order, preliminary injunction, or other equitable relief to preserve the status quo, prevent irreparable harm, avoid the expiration of any applicable limitation periods, or preserve a superior position with respect to other creditors. If the parties are unable to resolve the Dispute within thirty days (or other mutually agreed time) of notice of the Dispute to the other party, the parties will be free to pursue all remedies available at law or in equity. In any Dispute (other than Supplier's efforts to collect overdue amounts from Customer) each party will bear its own attorneys' fees and costs and expressly waives any statutory right to attorneys' fees under § 38.001 of the Texas Civil Practices and Remedies Code.

G. Waiver. Failure to enforce a provision of the CTS will not constitute a waiver of that or any other provision of the CTS.

H. Independent Contractors. The parties are independent contractors for all purposes under the CTS and cannot obligate any other party without prior written approval. The parties do not intend anything in the CTS to allow any party to act as an agent or representative of a party, or the parties to act as joint venturers or partners for any purpose. No party is responsible for the acts or omissions of any other.

I. Severability. If any part of the CTS or document that incorporates the CTS by reference is held unenforceable, the validity of all remaining parts will not be affected.

J. Privacy Statements. For information about Supplier's Privacy Statements, please read Dell's global and country-specific privacy policies at www.Dell.com/Privacy. These policies explain how Dell treats Customer personal information and protects Customer privacy.

K. Trade Compliance. Customer's purchase of Products or Services and access to related technology (collectively, the "**Materials**") are for its own use, not for resale, export, re-export, or transfer. Customer is subject to and responsible for compliance with the export control and economic sanctions laws of the United States and other applicable jurisdictions. Materials may not be used, sold, leased, exported, imported, re-exported, or transferred except with Supplier's prior written authorization and in compliance with such laws, including, without limitation, export licensing requirements, end user, end-use, and end-destination restrictions, prohibitions on dealings with sanctioned individuals and entities, including but not limited to persons on the Office of Foreign Assets Control's Specially Designated Nationals and Blocked Persons List, or the U.S. Department of Commerce Denied Persons List. Customer represents and warrants

that it is not the subject or target of, and that Customer is not located in a country or territory (including without limitation, North Korea, Cuba, Iran, Syria, and Crimea) that is the subject or target of, economic sanctions of the United States or other applicable jurisdictions.

L. Encryption. Customer certifies that all items (including hardware, software, technology and other materials) it provides to Dell for any reason that contain or enable encryption functions either (i) satisfy the criteria in the Cryptography Note (Note 3) of Category 5, Part 2 of the Wassenaar Arrangement on Export Controls for Conventional Arms (Wassenaar Arrangement) and Dual-Use Goods and Technologies and Category 5, Part 2 of the U.S. Commerce Control List (CCL) or (ii) employ key length of 56-bit or less symmetric, 512-bit asymmetric or less, and 112-bit or less elliptic curve or (iii) are otherwise not subject to the controls of Category 5, Part 2 of the Wassenaar Arrangement and Category 5, Part 2 of the CCL. Dell is not responsible for determining whether any Third-Party Product to be used in the products and services satisfies regulatory requirements of the country to which such products or services are to be delivered or performed, and Dell shall not be obligated to provide any product or service where the product or service is prohibited by law or does not satisfy the local regulatory requirements

M. U.S. Government Restricted Rights. The software and documentation provided with the products and services are “commercial items” as that term is defined at 48 C.F.R. 12.101, consisting of “commercial computer software” and “commercial computer software documentation” as such terms are used in 48 C.F.R. 12.212. Consistent with 48 C.F.R. 12.212 and 48 C.F.R. 227.7202-1 through 227.7202-4, all U.S. Government end-users acquire the software and documentation with only those rights set forth herein. Contractor/manufacturer of Dell-branded Software and Dell-branded Products is Dell Products L.P., One Dell Way, Round Rock, Texas 78682.

N. Entire Agreement; Conflicts. The CTS (including the General Terms and Product and Service Schedules, and other online terms referenced in the CTS), and, if Customer is directly purchasing from Supplier, the Supplier's quote, and each Order: (i) comprise the complete statement of the agreement of the parties with regard to its subject matter; and (ii) may be modified only in a writing signed by Customer and Supplier. All terms of any Customer Order, including but not limited to (1) any terms that are inconsistent or conflict with this CTS, a Supplier quote, or both, and (2) any pre-printed terms, have no legal effect and do not modify or supplement the CTS, even if Supplier does not expressly object to those terms when accepting a Customer Order. Each Service Agreement will be interpreted independent of any other Service Agreement. If there is a conflict between any Service Agreement and the CTS, the terms of the Service Agreement will take precedence, and in the event of any conflicts between a Product or Service Schedule and the General Terms, the Product or Service Schedule will prevail. In the event that a subject is addressed in both the Supplier Software license agreement provided in or with the Software and the CTS or in any Product or Service Schedule, then the corresponding provision of the Supplier Software license agreement will prevail. No party is relying upon the representations of statements of the other that are not fully expressed in this CTS, and each party expressly disclaims reliance upon any representations or statements not expressly set forth in this CTS. Any claims by any party of fraud in the inducement of this CTS or any Supplier quote or Customer Order based on any statements, representations, understandings, or omissions, whether oral or written, that are not fully expressed in this CTS or the applicable Supplier's quote are expressly waived and released. Cloud-type services, such as software-as-a-service, storage-as-a-service, and the like, that Customer orders from Supplier are provided pursuant to the Cloud Services Terms of Services located at www.dell.com/dellemcloudterms. The following Product and Service Schedules are incorporated into this CTS.

Product Schedules:

- [Product Schedule 1 to CTS – Infrastructure Product Terms](#)
- [Product Schedule 2 to CTS – Networking Product and Server Product Terms](#)
- [Product Schedule 3 to CTS – Client Product Terms](#)
- [Product Schedule 4 to CTS – Pivotal™ Product Terms](#)

Service Schedules:

- [Service Schedule A to CTS – General Support Services Terms](#)
- [Service Schedule B to CTS – General Professional Services Terms](#)
- [Service Schedule C to CTS – Pivotal Professional Services Terms](#)