

**FIRST AMENDMENT TO PROFESSIONAL SERVICES AGREEMENT FOR COPIER  
PURCHASE AND MANAGED-PRINT SERVICES BETWEEN THE CITY OF APACHE  
JUNCTION AND ARIZONA OFFICE TECHNOLOGIES**

THIS AMENDMENT is made and entered into this 18<sup>th</sup> day of June, 2019, ("the Execution Date") by and between the CITY OF APACHE JUNCTION, ARIZONA, an Arizona municipal corporation ("City"), and ARIZONA OFFICE TECHNOLOGIES ("AOT"), an Arizona limited liability company, ("Contractor"), sometimes collectively referred to as the "Parties" or individually as a "Party".

**RECITALS**

A. On August 2, 2016, the Parties entered into an Agreement for comprehensive purchase of citywide copiers and managed print services (the "Agreement") with particular terms and conditions.

B. The Agreement will terminate on August 2, 2019.

C. The Parties have experienced a productive and professional business relationship and therefore desire to extend this Agreement for an additional one year period pursuant to § 4 of the Agreement.

**AGREEMENT**


NOW, THEREFORE, in consideration of mutual promises contained herein and other good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, the Parties agree to amend the August 2, 2016 Agreement as follows:

A. Section 4, Term/Renewal: The parties exercise the option of extending the August 2, 2016 Agreement for another one year period from August 3, 2019 ending August 2, 2020.

B. Except as expressly amended herein, all other terms and provisions of the Agreement executed by the Parties on or about August 2, 2016, shall remain in full force and effect until the Agreement is terminated.

IN WITNESS WHEREOF, the Parties have caused this Amendment to be signed by their duly authorized representatives as of the day and year first above written.

ARIZONA OFFICE TECHNOLOGIES, an  
Arizona limited liability company

  
By: Scott Reynolds  
Its: President

**CITY OF APACHE JUNCTION, ARIZONA,  
an Arizona municipal corporation**

By: Jeff Serdy

Its: Mayor

**ATTEST:**

Kathleen Connelly  
City Clerk

**APPROVED AS TO FORM:**

R. Joel Stern  
City Attorney

## EXHIBIT A



ARIZONA OFFICE  
TECHNOLOGIES

A Xerox Company

Prepared for:



**Matthew Schmeltzle**  
Senior Major Account Manager  
[Matthew.Schmeltzle@aot-Xerox.com](mailto:Matthew.Schmeltzle@aot-Xerox.com)

# MPS RECOMMENDATION

## AOT MANAGED PRINT SERVICES: \$1,365.00/ Month

50,000 BW Prints Included /  
Monthly

Overages @ \$0.012

9,000 Color Prints included /  
Monthly

Overages @ \$0.085

### MPS AGREEMENT

- **No Change to Current Printer Fleet**
- **Capitalize on Existing Printer Fleet**
- **ALL PARTS, LABOR, SERVICE AND TONER**
  - **Semi-Annual Meter Reconciliation**
    - **Full Service of Printer Fleet**
- **Link 360 Automated Toner Replenishment**
- **Networked Devices Allows Full Automation**
  - **Quarterly Business Reviews**