

City of Apache Junction, Arizona

RFP Project NO. PW2019-41





City of Apache Junction, Arizona
RFP Project NO. PW2019-41



July 11, 2019

City of Apache Junction
Attn: Heather Hodgman
300 East Superstition Blvd
Apache Junction, AZ 85119

Subject: Request for Proposal (2019-41): Solid Waste, Recycling and Disposal Services

Dear Ms. Hodgman:

Over the past 20+ years Republic Services has been a proud partner to the City of Apache Junction, providing solid waste and recycling collection and disposal services. We are an integral part of this great community and the only hauler with a final disposal location, the Apache Junction Landfill, within City limits. We have been a member of the Apache Junction Chamber of Commerce for over a decade and on June 27, 2019, Republic Services was selected by the Chamber as the "Best Large Business of the Year" for our focus on customer service, dedication to safety and to the community we serve. We look forward to continuing this tradition with the City, Chamber and its residents and are proud to submit our response to RFP Project NO. PW2019-41.

Republic Services is a strong business partner and service provider that has contributed over \$222,000 in sponsorships/donations to the community over the last decade. Our landfill provides a source of services and revenue for the City.

We have two potential proposals for handling the City's solid waste and recycling in response to the RFP. Key elements of each include:

- **A residential rate of \$13.28 (\$12.30 Base + \$.98 Administrative Fee) in our proposal for 1x per week solid waste and 1x per week recycling services**
- **An alternate proposal for 2x per week solid waste service at \$10.71 (\$9.92 Base + \$.79 Administrative Fee)**
 - **If the alternate proposal is selected, residents will have the option to contract recycling services for an additional fee**
- **All solid waste will be disposed of at the Apache Junction Landfill located within the City limits, bringing additional revenue to the City, while also expediting the Landfill's closure and the subsequent conversion of the Landfill property to a community park**

While we have submitted a competitive and conforming bid for the 1x per week solid waste and 1x per week recycling service, we would recommend the City takes a strong look at the alternative proposal of 2x per week solid waste services for all residents with an option to recycle for those who want it. As many are aware, China's National Sword policy has caused



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significant changes to the recycling market that have increased the cost of recycling substantially. These increases in cost have resulted in higher costs to homeowners in most cases and even the elimination of recycling programs in certain communities. With our alternative proposal, recycling will still be available, and the residents will be protected from any extraordinary rate changes in the future. In a recent survey of customers in the local area we have found that approximately 10% want and are willing to pay for recycling services.

Our response to the City's RFP is submitted with careful thought regarding our past and current partnership with the City of Apache Junction and other successful programs we have implemented throughout the State of Arizona. We have developed a solution that will continue to improve the City's services to its residents and provide additional funds for the City for the length of this agreement.

Republic Services will honor this proposal for 180 days from 7/11/2019. We appreciate all the effort the City has made during this RFP process. We look forward to meeting with you and other City officials to further discuss and share our proposal in greater detail.

Thank you,

A handwritten signature in black ink, appearing to read "Jim Groen", written over a horizontal line.

Jim Groen, General Manager – East Phoenix
3046 North Maple
Mesa, AZ 85215
James.Groen@republicservices.com





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Copies of State Licenses, Local Licenses and permits necessary for operation of business

State Corporation Commission documents.....

Audit Financial Statements for the Past Two Years





1. General Information

Executive Summary

At Republic Services we have a promise to our customers, “We’ll handle it from here.” Our promise is backed by our relentless commitment to reliable service and simple, environmentally responsible solutions. The elements of our proposal to become the single hauler for the City of Apache Junction will demonstrate this promise. We take great pride in the work we do everyday ensuring we are reliable and conduct business in an environmentally responsible way.

Republic Services is the largest Arizona based solid waste company and has been in the Phoenix market for over 20 years through various hauling companies, infrastructure investments, and acquisitions. In 2008 Republic Services and Allied Waste merged to create one of the largest recycling and solid waste companies in the United States under one name, Republic Services. Here in the Phoenix market we have three hauling companies, six transfer stations, three landfills and three recycling facilities. Additionally, our corporate office resides in North Phoenix giving us the additional corporate support to serve our customers. In total we have 2000+ employees that live and work in the Phoenix Metro Area.

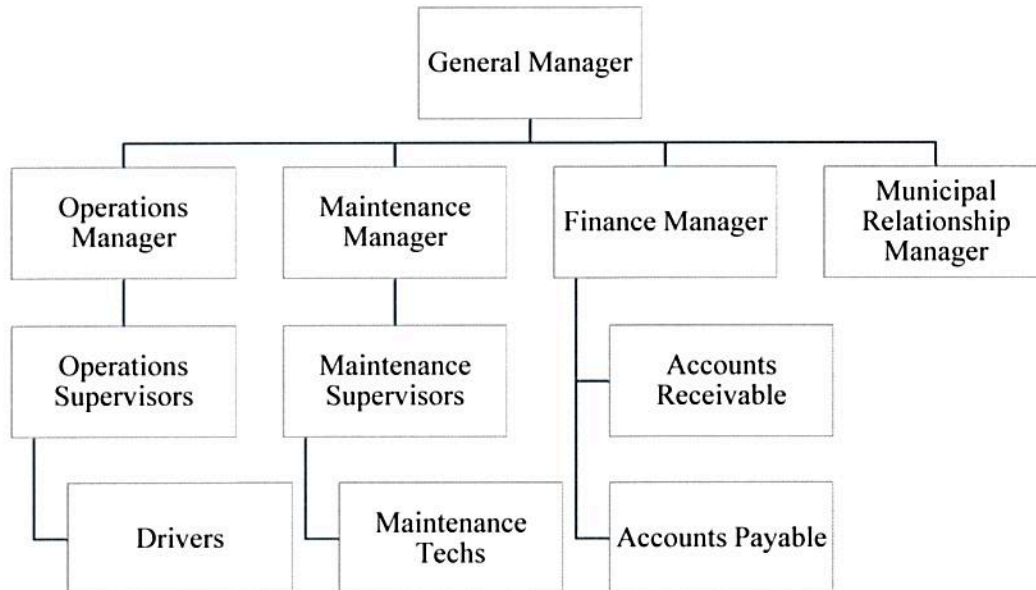
The East Valley is serviced from our Mesa, Arizona hauling company (3046 North Maple, Mesa, AZ 85215) by 118 dedicated employees with sixteen of these employees living in Apache Junction. All solid waste from the City will be disposed of in the Apache Junction Landfill and all recyclables will be taken to the Republic Services’ River Recycling facility.

Republic Services has significant experience servicing large municipal customers including City of Buckeye (26,000 homes), Town of Fountain Hills (9,000 homes) and Town of Superior (1,000 homes). This experience will translate into a smooth transition, continued excellent service and confidence for the residents of Apache Junction.



Your Team

Organization Chart



General Manager – Jim Groen

Jim is a 20-year industry veteran. He graduated from the University of Iowa with a B.A. in Political Science and a B.A. in Religion. Jim has worked for Republic Services since 2007. During his career, Jim has managed collection companies, landfills, and transfer stations in Illinois, Florida, and Arizona. He is currently the General Manager of Republic Services of East Phoenix.

Operations Manager – Sam Ferolie

Sam joined the Republic Services team in 2018 as an Operations Supervisor. Prior to joining the company Sam served in the United States Marine Corps and was a teacher in the Arizona public school system. He has an MBA from the University of Arizona and extensive experience in operation and performance management. Sam recently became the Operations Manager for East Phoenix and continues to lend his experience to the hauling operation.

Business Finance Manager – Chad Mittelstedt

Chad is responsible for all the financial transactions and record keeping of the business unit. His team will ensure all Apache Junction residents are setup in the billing system and



maintain the accounts on an on-going basis. Chad's team will also calculate and issue the Administrative Fee due to the City.

He has an extensive background in financial operations, including performance analysis and reporting, balance sheet control, budget management functions, market analysis, financial modeling, and pricing. Chad's career with Republic Services began in 1997 as a staff accountant and has progressed through several controller and finance roles over his tenure. He is a graduate from Arizona State University with a BS in Accountancy.

Municipal Relationship Manager- Stephen Herring

Stephen joined the Republic Services team in 2013 originally in St. Louis, Missouri. He is a graduate of Southeast Missouri State University with a degree in Corporate Communication and Marketing. In October of last year, he relocated to Phoenix, Arizona to join our team to work with our municipal customers.

His primary job responsibility is local partnerships with municipalities, contract compliance and will be the single point of contact for any issues that arise. He is active in the local chamber and will always be accessible by City staff.

Maintenance Manager – Dale Cochran

Dale manages the fleet for Republic Services in East Phoenix, consisting of over 70 vehicles. He has been with Republic Services for over four years. Prior to joining Republic Services Dale served in the United States Army for 15 years as a Maintenance Supervisor/ Mechanic. He still serves in the United States Army Reserves working in the maintenance field.



Single Point of Contact for City Staff

Name: Stephen Herring

Title: Municipal Relationship Manager

Email: sherring@republicservices.com

Phone: 602-931-9416

Mailing address: 3046 North Maple, Mesa, AZ 85215

Stephen has been with Republic Services for over 6 years and his focus is on supporting and servicing our municipal customers. He has worked with most of the City staff in Apache Junction and will be a key member of the transition team.

2. Scope of Work

Standard Services

As a standard service our base proposal is for 1x per week solid waste and recycling services. We will service the residents of Apache Junction on Monday through Friday. For convenience each resident will receive solid waste and recycling services on the same day. Each resident will receive a brand new 95-gallon solid waste container, 95-gallon recycling container and 1x per month curbside bulk pick up. We currently service over 3,000 customers within the City, each of these residents will have their old containers swapped with new containers.

In our alternative proposal we are offering 2x per week solid waste service with optional recycling services. The service days would be either Monday/Thursday or Tuesday/Friday to provide the largest value to the residents. Like our base proposal each resident would receive a brand-new container and 1x per month curbside bulk pick up. (See Exhibit O for Bulk guidelines).

As previously noted in our letter of intent we recommend that, due to the current participation and interest in recycling, the City strongly considers the alternative proposal of 2x per week solid waste service for all residents with optional recycling.

All pricing information is in Exhibit A.



Additional Services

Republic Services recognizes in a city the size of Apache Junction, its residents will occasionally have needs that exceed the standard container. We are happy to offer the following:

- A second 95-gallon receptacle for both solid waste and recycling are available for a small fee
- If the receptacle becomes damaged during normal use Republic Services will replace the container at no expense to the resident
- Dumpsters of all sizes are available for a fee (2 yard, 4 yard, 6 yard and 20 yard dumpster)

The Apache Junction Landfill, owned and operated by Republic Services, offers the most convenient disposal solution in the Valley to residents of Apache Junction. In addition to our offerings in this proposal we will continue to offer and promote the quarterly free dump week at the Apache Junction Landfill for residents of the City.

Billing

Republic Services has experience transitioning municipalities from subscription service to single hauler, with that you can rest assured we will be strong partners in providing a smooth implementation for the residents of Apache Junction. We will build our address list using our GIS system, eliminating addresses not included in the city limits or subject to this RFP. All residents will be communicated to with via letter informing them of the transition and setting up expectations moving forward. All communication material will be provided by Republic Services to City Staff for review and approval.

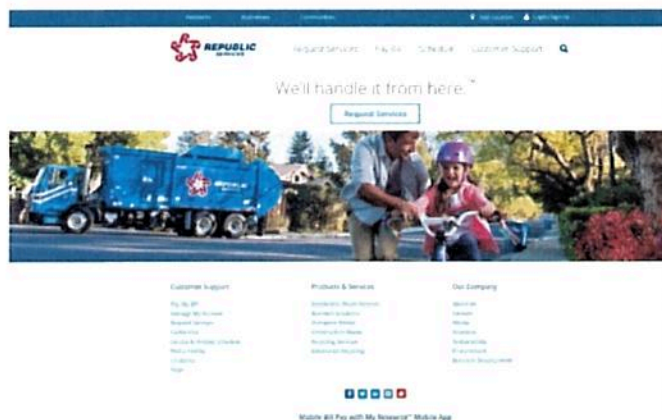
Regarding billing, Republic Services will be responsible for the collection of all fees associated with providing services. Billing will occur quarterly and residents will be given 30 days from the bill date to pay before a late fee would be assessed. We will offer 2% discount for subscribers who pay annually.

In Arizona, we understand that a portion of our residents may only reside in-state for a portion of the year. With that in mind, upon request, we will set accounts to a reduced vacation hold rate for up to 6 months a year.

For delinquent accounts we have an effective collections method in place that will be applied to the City of Apache Junction residents. We will implement the following steps in collections:

1. Invoice due in 30 days
2. At 30 – 35 days friendly reminder auto calls are generated
3. At 50 – 55 days customer will receive account suspended auto calls
4. At 60 days account has suspended auto calls and physical calls; emails are also sent
5. At 90 days a physical call is made before cancelling for non-payment
6. At 95 days last physical call will be made
7. At 100 days the account will be sent to 3rd party collections

As the largest Arizona based waste services provider, we have a variety of payment methods for our customers. We accept pay by phone, debit, credit, check, online, auto payment and through our mobile and online application “My Resource”. We offer flexibility, so our customers are comfortable in how they pay for services.



Cash payments can be made at the Republic Services Apache Junction Landfill, located at 4050 South Tomahawk Rd, Apache Junction, AZ 85119.

Customer Service

Customer service is at the core of what we do, every day. We strive to ensure our customers are taken care of in a reliable and respectful manner. In addition to the services we provide we have a professional Customer Resource Center dedicated to resolving resident's inbound calls. If an issue cannot be resolved during a resident's initial call (i.e. a missed pick up), Republic Services' representative will schedule the action, communicate the plan for resolution, and that commitment will be met within 24 hours. Our Customer Resource Center utilizes proprietary web-based software which will contain account, service, and billing information/history for all

the residents of Apache Junction. This software will be used to generate metrics reported to the designated City representative quarterly.

Annually we will conduct a survey measuring the satisfaction of the residents with Republic Services. This information will be utilized to improve our services through the length of the contract. We will work with the City on their preferred method for this survey.

We believe strong communication is key to a successful partnership and agree to meet with a designated City representative at least four times a year, to review customer satisfaction survey results and customer service reporting. Republic Services looks forward to these quarterly meetings to further strengthen our existing relationship with the City, its staff, and its residents.

3. Method of Approach

Vehicles and Collection Equipment

Leading Recognition Awards. Republic Services is proud to be globally recognized for our commitments to Sustainability and the Blue Planet



Republic Services will utilize six vehicles in the collection of solid waste, recycling and bulk services in Apache Junction. All vehicles we will utilize in the City meet the requirements in Apache Junction City Code, Volume 1, Chapter 9, Article 9-5. Additionally, all vehicles will meet the standard of being 2017 or newer at the start of the agreement and we have a replacement plan in place to ensure none are older than 7 years old at the end of the contract term. Our trucks all have advanced safety and operational features such as back up sensors, cameras and operation at idle.

Being located near the Superstition Mountains, certain parts of Apache Junction are potentially “difficult to access.” This can be due to narrow roads, steep grades, and hillside properties. Republic Services currently services more than 3,000 residences in all areas of the City, and we are confident we will be able to access all parts of town with our collection vehicles. Should customers require special considerations for access, we also have in our fleet a collection truck with a shorter wheelbase and turning radius that can be used to service those properties as needed. This short wheelbase vehicle is also compliant with the age requirements of the City’s RFP. In areas particularly prone to flooding during heavy rainfall, there may occasionally be delays in service. In such circumstances, Republic Services will utilize a call system to proactively communicate the delay and the recovery plan to residents. Similar information will also be sent to residents via Republic Services’ My Resource app.

Republic Services’ top priority is safety and we recognize that safety begins with a reliable fleet.



To ensure the trucks stay on the road in clean, sanitary, and good repair we employ the best drivers and technicians all of whom are trained on a coordinated vehicle operation maintenance system called OneFleet. With standardized procedures, scheduled recurring maintenance and execution standards, the OneFleet system improves safety for the fleet, decreases repair downtime and improves customer satisfaction. The hydraulic/oil lines are specifically

checked twice daily by drivers and by our technicians during standardized inspections and preventative maintenance schedules. Any hydraulic or oil leaks found will be corrected immediately and will be repaired on site if it occurs on route. All Republic vehicles are equipped



with spill containment kits, and all Republic drivers are trained on proper spill containment and notification procedures.

Pursuant to Arizona Department of Environmental Quality (ADEQ) requirements, Republic Services is fully responsible for all compliance monitoring and inspection of our fleet.

Collection Route Schedule and Maps

In Exhibit L you will find the full breakdown of our proposed service days and routing for the City of Apache Junction. Same day solid waste and recycling service will take place Monday through Friday. Residents receiving twice per week solid waste service will receive service on two separate days, either Monday/Thursday, or Tuesday/Friday.

When there are changes to the service schedule, storm-related delays, or a holiday we will primarily utilize our "Call-Em-All" system to alert the residents as to the change and what to expect. Additionally, residents who enroll in our "My Resource" online application will receive accompanying notification. All alerts are communicated to our Customer Resource Center team members, so they are prepared to handle all customer inquiries.

We have the necessary waiver of twice per week collection from the ADEQ.

Work Attire

All our drivers wear a professional, American National Standards Institute (ANSI) compliant, and clean uniform and will always be identified as Republic Services employees with branded clothing. This is just one part of how we ensure our drivers are recognizable and safe.

At Republic Services, safety is our highest priority. We adhere to a strict policy where employees are trained to Think. Choose. Live® within a framework designed for





safety. We lead the industry with a safety program that ranks 41% better than our industry average based on OSHA data.

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the communities we serve. We instituted a best-in-class driver training program that drives continual improvement for all our 15,000 drivers.

Our Think. Choose. Live® philosophy helps navigate these situations by encouraging employees to *Think* about their actions, *Choose* the safest approach and *Live* to go home to their families at the end of each day.

With our extensive background on safety you can be confident that our drivers and all staff are the safest group to drive and service the City of Apache Junction.

Container Damage and Replacement

Republic Services will be utilizing Schaefer to manufacture the containers to be purchased and provided for the residents of Apache Junction. These containers will be 95 gallons in capacity and will feature a uniform dark blue color, the same that you see on our trucks every day. The lids will be a dark blue for the solid waste container and a light blue for the recycling container.

Our drivers go through extensive training on operating the automated side load (ASL) vehicles with a primary focus on reducing damage to the containers during service. They are instructed to take their time in servicing and to gently clasp the containers before raising them overhead to empty. This method is the same for both solid waste and recycling containers.

With the most attentive drivers and well-maintained equipment, damage to the containers can occur. If at any point there is damage to the resident's container caused by service, it will be replaced with a new container at no charge to the resident. There will be no delivery fee for the replacement container.

If a replacement container is needed, residents can simply call into our Customer Resource Center. The customer service agent will schedule the replacement to be delivered on the customer's next service day, so they will receive no interruption to service. Container replacements can also be scheduled simply and easily through our mobile app, My Resource.



Solid Waste Collection

As the only waste provider with a final disposal site within the City's limits we are proud to say every item of solid waste collected will be disposed of at the fully licensed, Subtitle D, Apache Junction Landfill. The landfill is located at 4050 South Tomahawk Road, Apache Junction, AZ 85119.

The facility is open 6am-4pm, Monday through Saturday and is staffed by 15 full-time employees, whom like all Republic Services employees, receive full benefits including healthcare, dental, vision, 401(k), an employee stock purchase plan, and both long-term/short-term disability, bringing jobs to the City.

Recycling Materials Collection

Republic Services is the largest processor of recyclable materials in Arizona and we continue to invest in new technologies to meet stricter industry policies and standards. All the recyclable material collected from the City of Apache Junction will be taken to the Republic Services' River Recycling facility located at 13602 North Beeline Hwy, Scottsdale, AZ 85256 and features newly upgraded sorting equipment to help reduce contamination and provide a cleaner final product to be recycled. Republic Services operates two additional recycling facilities in the Phoenix Metro Area, should an alternate site be required.

To promote recycling and reduce waste collection, Republic Services will implement many programs that have proven to be successful in other municipalities. We will be active within the local schools promoting best recycling practices and explaining the recycling facility in a fun, easy to digest manner. Our Municipal Manager has a wealth of experience working with schools and developing diversion programs for municipalities. Additionally, whenever possible we will make our trucks available for "touch-a-truck" events. Such events provide an opportunity to offer recycling tips and tricks and encourage recycling. Tours will be made available as field trips for both City employees and school groups. Lastly, we have created the website www.recyclingsimplified.com, which encourages best recycling practices, educational videos, flyers, and tips to help encourage household recycling.

Republic Services is the only bidder that will be hauling solid waste and recycling to distinct and separate facilities, ensuring our collective goals are achieved by properly disposing of waste in the landfill and processing non-contaminated recyclable materials at the recycling center. If there are any future adjustments to the recycling commodities market, that would change anything related to this program, the City will be made aware with a full explanation.

Public Education and Outreach

Republic Services has an extensive history in educating the communities we serve on topics such as electronics recycling, residential recycling and universal recycling. In partnership with the City of Apache Junction we will work to educate the community on relevant topics that will benefit the community and incoming waste streams. We understand the ever-evolving



household waste stream and realize that as trends change so will our messaging. Initially our outreach and education will revolve around best practices for safe collection at the curb. This will not only ease the transition to a single hauler but ensure safe operations as the community adjusts to one hauler. As we begin to monitor the material coming in we will report to the City on trends and alter our education strategy as we move forward. This material will be present at all booths and events we participate in and will be made available to the City to place on their website.

We will utilize our history with the City of Apache Junction, our extensive partnership with the Chamber of Commerce, and our annual sponsorship of the Independence Day event to showcase education materials and outreach associated with the curbside program.

Republic Services hosts regular open house events and will be happy to host a welcome event at our collection and post-collection sites if awarded this contract for the public to get to know us and our infrastructure.

In addition to booth interaction, Republic Services will be present, when available, to any requested neighborhood meetings to answer questions or concerns.

Examples of materials currently used in our public outreach can be found in Exhibit N.



City of Apache Junction, Arizona
RFP Project NO. PW2019-41



July 9, 2019

City of Apache Junction
300 East Superstition Blvd.
Apache Junction, AZ 85119

Dear Heather,

As CEO/President of the Apache Junction Chamber of Commerce and Visitor Center, our mission is to assure that the business community continues to thrive.

We understand an RFP for a single hauler for trash and recycling services has been issued.

The Apache Junction Chamber of Commerce would like to recommend Republic Services. In addition to providing great services and their work in recycling to save the earth, they have been a great Chamber partner and have participated in almost every program we offer. It is because of this and their community involvement, that we recently awarded the Large Business of the Year Award for 2019 to Republic Services on June 27, 2019.

Thank you for your consideration. Please let me know if you have any questions.

Sincerely,

A handwritten signature in blue ink that reads 'Denise Hart'.

Denise Hart
CEO/President
Apache Junction Chamber of Commerce



4. Exhibits

Exhibit A, Cost Proposal

Exhibit B, Similar Service History

Exhibit C, Exceptions/Additions/Corrections

Exhibit E, Understanding and Agreement, Signed

Exhibit F, Surety Bid Bond

Exhibit K, Vehicle and Equipment Listing

Exhibit L, Collection Route Schedule and Maps

Exhibit M, Recyclable Items

Exhibit N, Public Outreach and Education

Exhibit O, Bulk Trash Items

Exhibit Q, Contracted Home Owners Associations

Exhibit R, Recognition of Addenda

Copies of State Licenses, Local Licenses and permits necessary for operation of business

State Corporation Commission documents

Audit Financial Statements for the Past Two Years

CHECKLIST OF REQUIRED DOCUMENTS TO BE SUBMITTED BY BIDDERS

Bidders shall indicate by initialing below that each of the following have been included in the response:

- ☒ One signed original, five complete duplicate copies and one electronic USB drive of proposal submittal
- ☒ All items listed in Special Provisions & Specifications, Section 5, Section 6 and Section 7
- ☒ Exhibit A, Cost Proposal
- ☒ Exhibit B, Similar Service History
- ☒ Exhibit C, Exceptions/Additions/Corrections (If applicable)
- ☒ One signed and complete original of Exhibit E, Understanding and Agreement
- ☒ Exhibit F, Surety Bid Bond
- ☒ Exhibit K, Vehicle and Equipment Listing
- ☒ Exhibit L, Collection Route Schedule and Maps
- ☒ Exhibit M, Recyclable Items
- ☒ Exhibit N, Public Outreach and Education
- ☒ Exhibit O, Bulk Trash Items
- ☒ Copies of State Licenses, Local Licenses and permits necessary for operation of business
- ☒ State Corporation Commission documents (must include information on all holdings)

Date: 07/11/19 _____

 _____
Signature of Bidder

James Groen, General Manager - East Phoenix

Printed Name of Bidder

Exhibit A

COST PROPOSAL PROJECT NO. PW2019-41

FIRM: Allied Waste Transportation, Inc. dba Republic Services

ADDRESS: 3046 N. Maple, Mesa, AZ 85215

TELEPHONE: 602-883-3328 Email: James.Groen@republicservices.com

STANDARD SERVICE

	DESCRIPTION OF SERVICES	QUANTITY	TOTAL COST
1	Curbside Solid Waste Collection	Once a Week	\$12.30 w/o Admin \$13.28 w/ Admin
2	Curbside Recycling Collection	Once a Week	Included
3	Bulk Trash	Once a Month	Included
5	New 96 Gallon Solid Waste Container	Each	Included
6	New 96 Gallon Recycling Container	Each	Included

ADDITIONAL SERVICES

	DESCRIPTION OF SERVICES	QUANTITY	TOTAL COST
1	Additional 96 Gallon Receptacles	Each	\$5.31
2	Receptacle Repair Services	Each	\$0.00
3	Replacement Receptacle	Each	\$0.00
4	2 Yard Dumpster	Delivery	\$50.00
		Service Removal	\$8.00/Lift \$50.00
5	4 Yard Dumpster	Delivery	\$50.00
		Service Removal	\$16.00/Lift \$50.00
6	6 Yard Dumpster	Delivery	\$50.00
		Service Removal	\$24.00/Lift \$50.00
7	20 Yard Dumpster	Delivery	\$75.00
		Service Removal	\$225.00 \$75.00
8	Residential Drop off Service	Rate per Ton	\$10.00 Less than 600 lbs. \$43.94 Per ton

ALTERNATIVE BID

	DESCRIPTION OF SERVICES	QUANTITY	TOTAL COST
1	Additional Curbside Bulk Trash and Recycling pickup by appointment only	Each	\$50.00
2	Solid Waste Pick Up Only - NOT Recycling	Twice Weekly	\$9.92 w/o Admin \$10.71 w/ Admin
3	Solid Waste Pick up (2 times a week) WITH Recycling (1 time a week)	Weekly	\$18.71
4	Annual Christmas Tree Curbside Pickup	Once a Year	\$7.00
5	Green Waste Collection	Once a Month	N/A
6	Green Waste 96 Gallon Receptacle	Each	N/A



 Date 07/11/19
 Signature _____
 James Groen _____ Title General Manager - East Phoenix
 Printed Name _____

Exhibit B

SIMILAR SERVICE HISTORY - PROJECT NO. PW2019-41

Each Bidder shall submit a list of at least three (3) customers including name, address, contact person and telephone number for whom he or she has similar work has been completed in the last twelve (12) months and shall include a short description and location of work using this form.

1. Customer: City of Buckeye
Name of Agency or Firm

23454 W. MC Highway 85, Buckeye, AZ 85326

Address

623-349-6805 Robert Van Den Akker

Telephone

Contact Person

Short Description of Work: We provide curbside trash and recycling services. Additionally, we provide bulk service quarterly.

<u>Buckeye, AZ</u>	<u>1988 - Current</u>	<u>\$17.90/Month</u>
Location	Start & Complete Date	Cost

2. Customer: Town of Fountain Hills
Name of Agency or Firm

16705 E. Avenue of the Fountains, Fountain Hills, AZ 85268

Address

480-816-5107 Raymond Rees

Telephone

Contact Person

Short Description of Work: We provide curbside trash and recycling services to all residents. Each resident receives one free bulk pickup per year.

<u>Fountain Hills, AZ</u>	<u>2009 - Current</u>	<u>\$14.37/Month</u>
Location	Start & Complete Date	Cost

3. Customer: Town of Superior

Name of Agency or Firm

199 N. Lobb Avenue, Superior, AZ 85173

Address

520-689-5752

Todd Pryor

Telephone

Contact Person

Short Description of Work: We provide 2x per week trash service and bulk curbside service for all residents.

<u>Superior, AZ</u>	<u>2000 - Current</u>	<u>\$23.50/Month</u>
<u>Location</u>	<u>Start & Complete Date</u>	<u>Cost</u>

Exhibit C

EXCEPTIONS/ADDITIONS/CORRECTIONS
PROJECT NO. PW2019-41

For uniformity and bid comparison purposes, all previous documents shall be completed as received from the City of Apache Junction. Should the Bidder wish to propose or note any exceptions, additions, or corrections, they shall be included on this page and Bidder may attach additional pages. Please note that submittal of this exhibit does not constitute a protest.

Section 10 - Award of Contract: Bidder requests term of final contract be mutually agreed upon by both parties.

Exhibit E

UNDERSTANDING AND AGREEMENT – PROJECT NO. PW 2019-41
(Complete and return with bid packet with all other documents noted on checklist attached hereto)

PROPOSAL TO THE CITY OF APACHE JUNCTION, ARIZONA:

In compliance with the advertisement for bids, and having examined these documents, and being familiar with the conditions, I/we hereby submit our acknowledgment of the terms and conditions for furnishing services for the City of Apache Junction. We further agree to execute the contract documents and furnish the required certificates of insurance if I am/we are selected to provide such services.

I/We shall perform the responsibilities set forth in the contract documents in compliance with all applicable state and federal statutes and regulations, and city codes and other requirements.

I/WE HEREBY ACKNOWLEDGE receipt of and confirm the terms and conditions.

This proposal is submitted by Allied Waste Transportation, Inc
dba Republic Services, a corporation organized
under the laws of the State of Delaware; a partnership consisting of
such as _____; or an individual trading
License No. 07560767. Classification: _____.

Respectfully submitted by: Republic Services
3046 N. Maple Mesa Firm 602-883-3328
Mailing Address City State Phone
Tim Oudman Area Vice President
Officer/Title

ATTEST:

[Signature], Vice President
Officer and Title

Witness (if bidder is an individual)

Exhibit F

SURETY BID BOND - PROJECT NO. PW2019-41

(Complete and return with Bid Proposal)

KNOW ALL MEN BY THESE PRESENT:

That we, Allied Waste Transportation, Inc., as Principal, (hereinafter called the Principal), and the Evergreen National Indemnity Company, a company/corporation holding a certificate of authority to transact surety business in the State of Arizona as issued by the Director of the Department of Insurance pursuant to Title 20, Chapter 2, Article 1 as Surety, (hereafter called the Surety), are held and firmly bound unto the City of Apache Junction as Obligee, in the sum of ten percent (10%) of the total amount of the bid of Principal, submitted by him to the City of Apache Junction for the work described below, for the payment of which sum, will and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents, and in conformance with A.R.S.

WHEREAS, the said Principal is herewith submitting its proposal for:

Solid Waste, Recycling and Disposal Services for the City of Apache Junction - RFP Project No. PW2019-41

NOW, THEREFORE, if the Obligee shall accept the proposal of the Principal and the Principal shall enter into a contract with the Obligee in accordance with the terms of the proposal and give the bonds and certificates of insurance as specified in the standard specifications with good and sufficient surety for the faithful performance of the contract and for the prompt payment of labor and materials furnished in the prosecution of the contract or in the event of the failure of the Principal to enter into the contract and give the bonds and certificates of insurance, if the Principal pays to the Obligee the difference not to exceed the penalty of the bond between the amount specified in the proposal and such larger amount for which the Obligee may in good faith contract with another party to perform the work covered by the proposal then this obligation is void. Otherwise it remains in full force and effect provided however, that this bond is executed pursuant to the provisions of Section 34-201, Arizona Revised Statutes, and all liabilities on this bond shall be determined in accordance with the provisions of the section to the extent as if it were copied at length herein.

Signed and sealed this 11th day of July A.D., 2019.

Allied Waste Transportation, Inc.

Principal


Amber Engel


Title Attorney-in-Fact

Witness:


Jamie Stron

Evergreen National Indemnity Company

Surety


Timothy S. Buhite

License # 16672373

Title Attorney-in-Fact

Witness:


Brandi Heinbaugh

POWER OF ATTORNEY

Republic Services, Inc., a Delaware corporation having its principal place of business at 18500 N. Allied Way, Phoenix, Arizona 85054, hereby makes, constitutes and appoints USI INSURANCE SERVICES NATIONAL, INC., acting through and by any one of Debbie Lindstrom, John Drummey, Jr., Timothy S. Buhite, Kathleen M. Mitchell, Scott C. Alderman, Peggy A. Firth, Brandi Heinbaugh, Amber Engel, Jamie Stroh, Holly E. Ulfers, Katie Snider, or Roxana Palacios its true and lawful attorney to sign and seal any and all surety bonds, bid bonds, performance bonds and payment bonds at or below the monetary threshold of Five Million Dollars (\$5,000,000.00) on behalf of REPUBLIC SERVICES, INC. and its subsidiaries, relating to the provision of solid waste collection, transportation, transfer, recycling, disposal and/or energy services by REPUBLIC SERVICES, INC. and its subsidiaries and affix its corporate seal to and deliver for and on behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:

1. Surety bonds, bid bonds, performance bonds and payment bonds to the United States of America or agency thereof, including those required or permitted under the laws or regulations relating to Customs or Internal Revenue; license and permit bonds or other indemnity bonds under the laws, ordinances or regulations of any state, city, town, village, board, other body organization, public or private; bonds to transportation companies; lost instrument bonds; lease bonds; worker's compensation bonds; miscellaneous surety bonds; and bonds on behalf of notaries public; sheriffs, deputy sheriffs and similar public officials.

2. Surety bonds, bid bonds performance bonds and payment bonds on behalf of REPUBLIC SERVICES, INC. and its subsidiaries in connection with bids, proposals or contracts.

REPUBLIC SERVICES, INC. hereby agrees to ratify and confirm whatsoever USI INSURANCE SERVICES NATIONAL, INC. shall lawfully do pursuant to this power of attorney, and until notice or revocation has been given by REPUBLIC SERVICES, INC., the acts of said attorney shall be binding on the undersigned.

IN WITNESS WHEREOF, this Power of Attorney has been signed this, 2nd day of January, 2019 on behalf of REPUBLIC SERVICES, INC. by its Assistant Secretary Eileen B. Schuler.

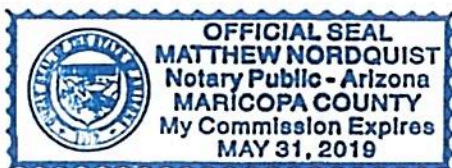
REPUBLIC SERVICES, INC.,
a Delaware Corporation


Eileen B. Schuler

STATE OF ARIZONA

COUNTY OF MARICOPA

Subscribed and sworn to before me this 2nd day of JANUARY, 2019 by Eileen B. Schuler, Assistant Secretary.




Notary Public

EVERGREEN NATIONAL INDEMNITY COMPANY

MAYFIELD HEIGHTS, OH
POWER OF ATTORNEY

POWER NO. Bid Bond

KNOW ALL MEN BY THESE PRESENTS: That the Evergreen National Indemnity Company, a corporation in the State of Ohio does hereby nominate, constitute and appoint:

Timothy S. Buhite

its true and lawful Attorney(s)-in-Fact to make, execute, attest, seal and deliver for and on its behalf, as Surety, and as its act and deed, where required, any and all bonds, undertakings, recognizances and written obligations in the nature thereof, PROVIDED, however, that the obligation of the Company under this Power of Attorney shall not exceed

This Power of Attorney is granted and is signed by facsimile pursuant to the following Resolution adopted by its Board of Directors on the 23rd day of July, 2004:

"RESOLVED, That any two officers of the Company have the authority to make, execute and deliver a Power of Attorney constituting as Attorney(s)-in-fact such persons, firms, or corporations as may be selected from time to time.

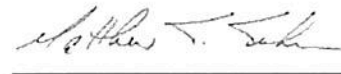
FURTHER RESOLVED, that the signatures of such officers and the Seal of the Company may be affixed to any such Power of Attorney or any certificate relating thereto by facsimile; and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company; and any such powers so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."

IN WITNESS WHEREOF, the Evergreen National Indemnity Company has caused its corporate seal to be affixed hereunto, and these presents to be signed by its duly authorized officers this 1st day of June, 2017.

EVERGREEN NATIONAL INDEMNITY COMPANY



By:



Matthew T. Tucker, President

By:



David A. Canzone, CFO

Notary Public)
State of Ohio)

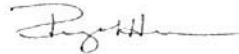
SS:

On this 1st day of June, 2017, before the subscriber, a Notary for the State of Ohio, duly commissioned and qualified, personally came Matthew T. Tucker and David A. Canzone of the Evergreen National Indemnity Company, to me personally known to be the individuals and officers described herein, and who executed the preceding instrument and acknowledged the execution of the same and being by me duly sworn, depose and said that they are the officers of said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and signatures as officers were duly affixed and subscribed to the said instrument by the authority and direction of said Corporation, and that the resolution of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at Cleveland, Ohio, the day and year above written.



PENNY M HAMM
NOTARY PUBLIC
STATE OF OHIO
Comm. Expires
04-04-2022



Penny M. Hamm, Notary Public
My Commission Expires April 4, 2022

State of Ohio)

SS:

I, the undersigned, Secretary of the Evergreen National Indemnity Company, a stock corporation of the State of Ohio, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the Resolution of the Board of Directors, set forth herein above, is now in force.

Signed and sealed in Mayfield Hts, Ohio this 11th day of July, 2019





Wan C. Collier, Secretary



July 11, 2019

City of Apache Junction

300 E Superstition Blvd

Apache Junction, AZ 85119

RE: Solid Waste, Recycling and Disposal Services for the City of Apache Junction - RFP Project No. PW2019-41

Gentlemen:

We are writing to you at the request of Allied Waste Transportation, Inc.

This principal has or is about to submit a proposal for Bid for Solid Waste, Recycling and Disposal Services for the City of Apache Junction - RFP Project No. PW2019-41

If a contract for this work is awarded to Allied Waste Transportation, Inc.,

Evergreen National Indemnity Company a surety licensed to conduct business in the State of AZ has agreed to act as surety on the bond as specified in the bid proposal.

Please let us know if you need anything further in this regard.

Sincerely,

Evergreen National Indemnity Company

By: 

Timothy S. Buhite

Attorney-in-Fact

Surety Phone No. 206-731-1200

EVERGREEN NATIONAL INDEMNITY COMPANY

MAYFIELD HEIGHTS, OH
POWER OF ATTORNEY

POWER NO. Letter of Intent

KNOW ALL MEN BY THESE PRESENTS: That the Evergreen National Indemnity Company, a corporation in the State of Ohio does hereby nominate, constitute and appoint:

Timothy S. Buhite

its true and lawful Attorney(s)-In-Fact to make, execute, attest, seal and deliver for and on its behalf, as Surety, and as its act and deed, where required, any and all bonds, undertakings, recognizances and written obligations in the nature thereof, PROVIDED, however, that the obligation of the Company under this Power of Attorney shall not exceed

This Power of Attorney is granted and is signed by facsimile pursuant to the following Resolution adopted by its Board of Directors on the 23rd day of July, 2004:

"RESOLVED, That any two officers of the Company have the authority to make, execute and deliver a Power of Attorney constituting as Attorney(s)-in-fact such persons, firms, or corporations as may be selected from time to time.

FURTHER RESOLVED, that the signatures of such officers and the Seal of the Company may be affixed to any such Power of Attorney or any certificate relating thereto by facsimile; and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company; and any such powers so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."

IN WITNESS WHEREOF, the Evergreen National Indemnity Company has caused its corporate seal to be affixed hereunto, and these presents to be signed by its duly authorized officers this 1st day of June, 2017.

EVERGREEN NATIONAL INDEMNITY COMPANY



By:

Matthew T. Tucker, President

By:

David A. Canzone, CFO

Notary Public)
State of Ohio)

SS:

On this 1st day of June, 2017, before the subscriber, a Notary for the State of Ohio, duly commissioned and qualified, personally came Matthew T. Tucker and David A. Canzone of the Evergreen National Indemnity Company, to me personally known to be the individuals and officers described herein, and who executed the preceding instrument and acknowledged the execution of the same and being by me duly sworn, deposed and said that they are the officers of said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and signatures as officers were duly affixed and subscribed to the said instrument by the authority and direction of said Corporation, and that the resolution of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at Cleveland, Ohio, the day and year above written.



PENNY M HAMM
NOTARY PUBLIC
STATE OF OHIO
Comm. Expires
04-04-2022

Penny M. Hamm, Notary Public
My Commission Expires April 4, 2022

State of Ohio)

SS:

I, the undersigned, Secretary of the Evergreen National Indemnity Company, a stock corporation of the State of Ohio, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the Resolution of the Board of Directors, set forth herein above, is now in force.

Signed and sealed in Mayfield Hts, Ohio this 11th day of July, 2019



Wan C. Collier, Secretary

Exhibit K

VEHICLE AND COLLECTION EQUIPMENT SAMPLE LIST

Type of Vehicle	Automated Side Load Residential Truck
Make	Peterbilt
Model	520
Year	2018
Operation at Idle	Yes
Smart Back up Technology	Yes

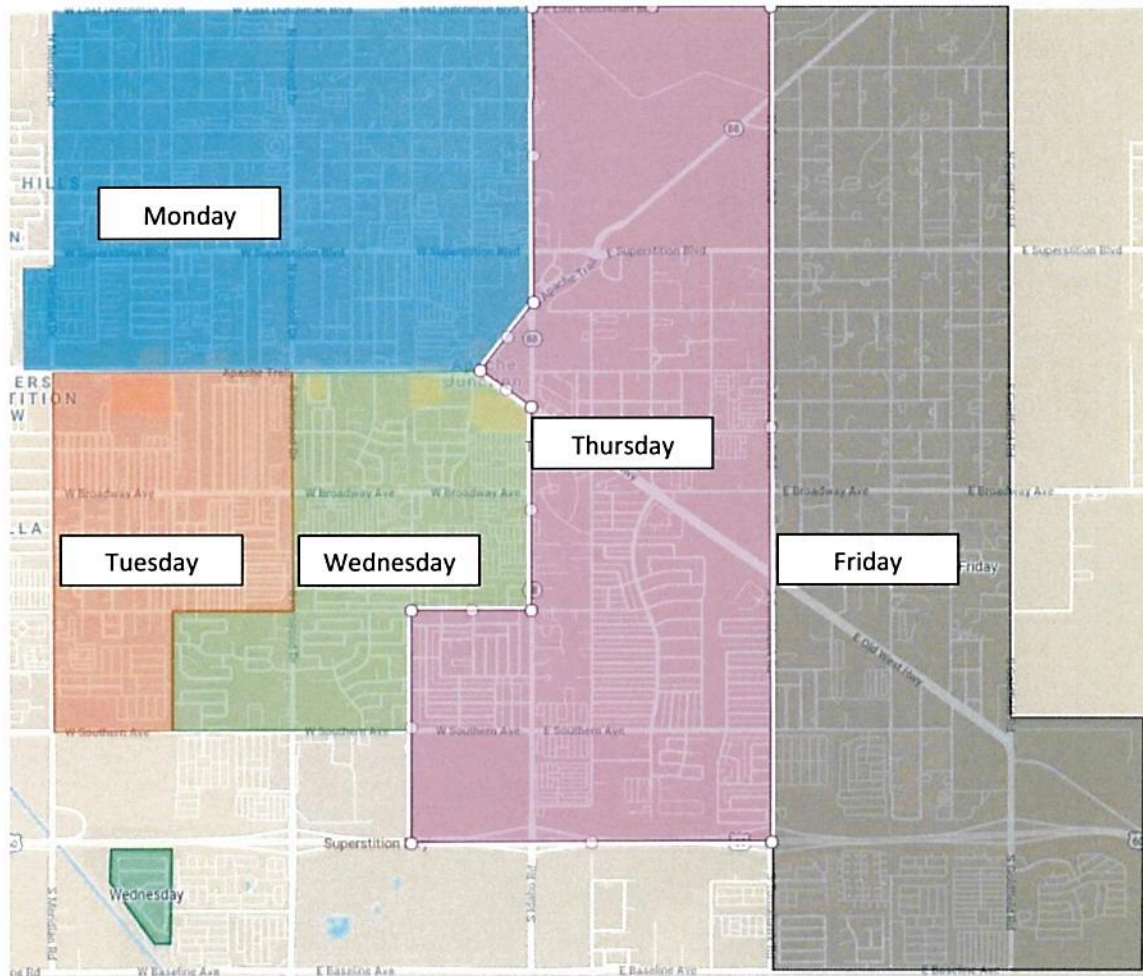
Type of Vehicle	Automated Side Load Residential Truck
Make	Peterbilt
Model	520
Year	2019
Operation at Idle	Yes
Smart Back up Technology	Yes

Exhibit L

COLLECTION ROUTE SCHEDULE AND MAPS

Link is provided to assist Contractor with city's current street maps
<http://www.ajcity.net/472/Maps-GIS>

---BLANK TO BE COMPLETED BY CONTRACTOR WITH SUBMITTAL OF RFP---



Proposed 2x Week Route (Solid Waste Only)

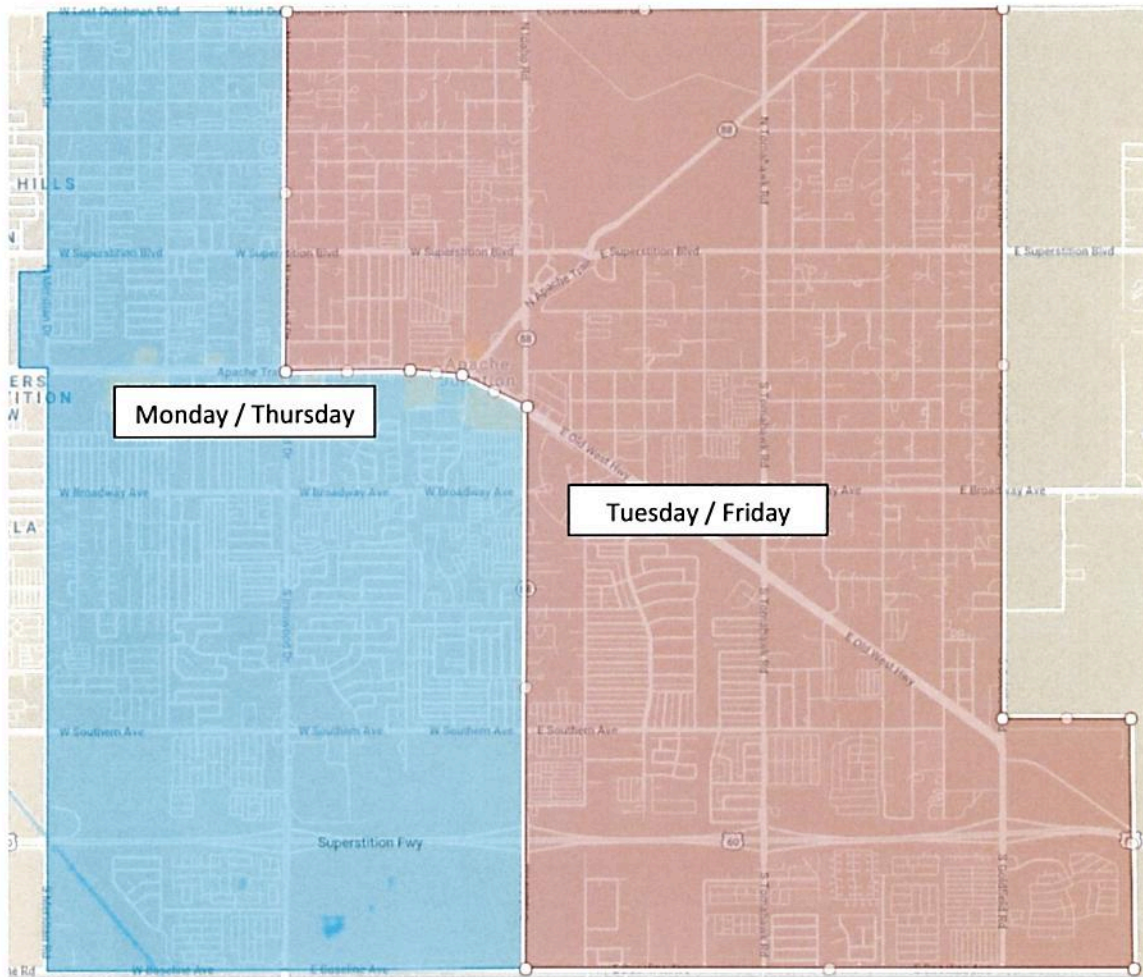


Exhibit M

LIST OF ACCEPTABLE AND NOT ACCEPTABLE RECYCLING ITEMS

Acceptable Recycling Items:

Paper
Carboard
Metal Cans (Steel & Aluminum)
Plastic Containers (Bottles & Jugs)

Not Acceptable Recycling Items:

Plastic Wrap / Bags	Electronics / Batteries
Soiled Paper	Construction Debris
Styrofoam	Medical Waste
Clothing	Yard Waste
Greasy Pizza Boxes	Diapers
Tools	Scrap Metal
Food	Glass
Toys	

Exhibit N

PUBLIC OUTREACH AND EDUCATION DOCUMENTS

---BLANK TO BE COMPLETED BY CONTRACTOR WITH SUBMITTAL OF RFP---



**NEVER place these
contaminants in the
recycling container**



**Recycling.
Simple as 1-2-3.**



Help us create a bright future

When it comes to recycling, everyone has a part to play. When we all work together we can make sure recyclable materials don't end up in our lakes and landfills. At Republic Services, we believe in the preservation of a Blue Planet, a cleaner, safer and healthier world where people thrive – not just for today, but for generations to come.



RecyclingSimplified.com



Recycling Simplified



©2018 Republic Services, Inc.

We'll handle it from here.™

ONLY place these items in the recycling container



**Flattened
Cardboard**



Paper



Metal Cans



**Plastic
Bottles
& Jugs**



Empty. Clean. Dry.™
Keep all recyclables free
of food and liquid

**How to prepare
your recyclables**



Keep it loose
Never put recyclables
in containers or bags



NEVER place these items in the recycling container

**Plastic Bags
& Wrappers**

**Clothing
& Shoes**

**Tools
Food**

**Electronics
& Batteries**

Medical

**Soiled Paper
Styrofoam**

**Greasy
Pizza Boxes**

Toys

**Construction
Waste**

Yard Waste

Diapers

Scrap Metal

Learn more at
RecyclingSimplified.com

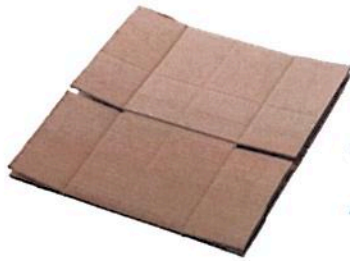
Recycling *Simplified*



REPUBLIC
SERVICES

We'll handle it from here.™

COLOQUE sólo estos artículos en el contenedor de reciclaje



**Cartón
Aplanado**



Papel



**Latas
de Metal**



**Botellas y
Receptáculos
de Plástico**

Cómo preparar sus materiales reciclables



Vacíe. Limpie. Seque.

Mantenga todos los artículos reciclables
libres de alimentos y líquidos



Manténgalos sueltos

Nunca ponga los artículos reciclables
en contenedores o bolsas



NUNCA coloque estos artículos en el contenedor de reciclaje

Bosas y
Envolturas
de Plástico
Espuma de
Poliestireno

Ropa y
Zapatos
Cajas de
Pizza con
Grasa
Papel Sucio

Herramientas
Alimentos
Juguetes
Desechos
Médicos

Artículos
Electrónicos
y Pilas o
Baterías
Desechos de
Construcción

Desechos de
Jardinería
Pañales
Chatarra
de Metal

Aprenda más en
RecyclingSimplified.com

Recycling *Simplified*



De aquí, nosotros nos hacemos cargo.

1. Know what to throw

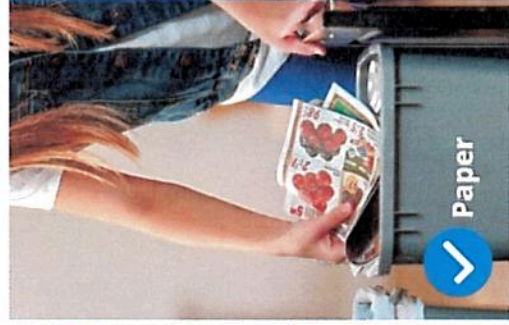
Your recycling container should only contain cardboard, paper, metal cans, plastic bottles and jugs.

2. Empty. Clean. Dry.™

Keep all recyclables free of food and liquid. Just one dirty bottle or item can contaminate the contents of your recycling container. Once cardboard or paper comes into contact with food or liquid it can no longer be recycled.

3. Keep it loose

Don't bag your recyclables. Instead, place them in the recycling container loosely. Plastic bags can get tangled up in the machinery and jam up the whole process. The best thing you can do with grocery bags is return them to the store, don't use them at all, or put them in the trash. To avoid this problem altogether invest in reusable bags.



Keep all recyclables:

Empty

Clean

Dry



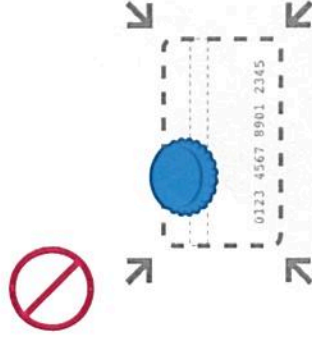
Become an expert recycler

Learn to avoid common mistakes, tell the difference between what's recyclable and what's not, and use the best practices for keeping your recycling clean and simple. You can really make a difference.



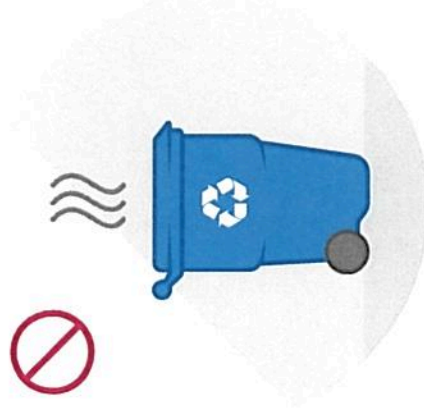
Keep your recyclables dry – less than a teaspoon of liquid

Don't allow any more than a teaspoon of liquid to collect in cans, bottles, packages or jugs. Recyclables should always be empty, clean and dry.



Never recycle anything smaller than a credit card

If the material is too small to go through the sorting equipment, it could get jammed and shut down the whole operation.



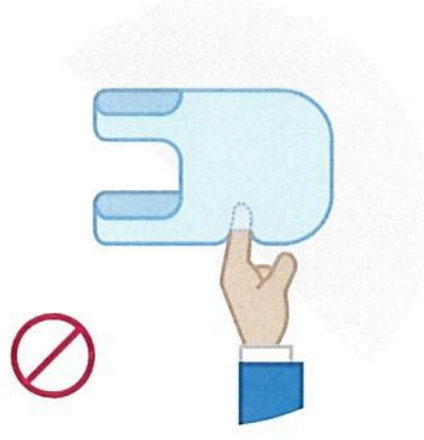
If your recycling container smells, it's contaminated

If your recycling container stinks, it's contaminated with non-recyclable waste. Remove the waste and rinse out the bin.



Separate combined materials

Keep materials in separate categories—hard plastics, metal cans, paper and cardboard.



If you can poke your finger through it, don't recycle it

If you can push your finger through it, the plastic is too soft and flimsy to be recycled. It would get tangled in the sorting machinery and jam up the operation.



Exhibit O

LIST OF ACCEPTABLE AND NOT ACCEPTABLE BULK TRASH

Acceptable Bulk Trash:

Furniture
Some Appliances (freon must be removed)
Vegetation / Branches (must be in bundles no larger than 4 feet wide x 24 inches in diameter)

Not Acceptable Bulk Trash:

Household Hazardous Waste
Loose Grass, Leaves, Weeds, Twigs, and Hedge Clippings that are not bagged or tied
Bricks / Concrete
Construction Material in excess of 25 lbs and longer than 4 feet
Metal, Rebar, and Fence Posts
Tires, Rims, and Automobile Parts
Glass
Appliances Containing Refrigerants

Exhibit Q

Per Addendum #1, dated June 26, 2019, Home owners associations (HOA's) that are currently being serviced under contract by Republic Services as of bid submission on July 11, 2019:

Neighborhood	Sunset Date
Sonoran Wells	10/31/2019
Lost Dutchman Gardens	7/31/2023

Exhibit R

Republic Services recognizes the additions of Addendum #1, dated June 26, 2019, and Addendum #2, dated July 1, 2019.

**“PW2019-41 Solid Waste, Recycling and Disposal Services for the
City of Apache Junction”**

ADDENDUM # 1

The following addenda is a result of an error and clarification in the June 10, 2019 Request for Proposal.

ITEM 1 - Question on non-exclusive reference on page 1, Section 1. The final Agreement will be exclusive to one contractor for the duration of the contract.

ITEM 2 – Add an additional Exhibit to the required documentation when submitting the proposal.

- a. Exhibit Q will consist of the contractor providing the home owner association(s) (HOA's) that are currently being serviced and the sunset date of the contract(s).

ITEM 3 – Scope of Work, Section 5, page 9- Clarification

- a. Contractor to complete any contractual arrangements with all residential property owners no later than 365 calendar days from the award of the Agreement.
- b. Public Education and Outreach shall begin in August/September 2019 after the Apache Junction City Council has awarded the contract.

If further clarification of this addenda is needed, please feel free to contact me.

Heather Hodgman
Public Works Management Analyst

Date: June 26, 2019

**“PW2019-41 Solid Waste, Recycling and Disposal Services for the
City of Apache Junction”**

ADDENDUM # 2

The following addenda is a result of an error and clarification in the June 10, 2019 Request for Proposal.

ITEM 1 – Section 3, page 8, Goals to read as the following:

“B” Contractor shall require residential solid waste and recycling pickup to prevent waste pile-up, trash burning and health hazards associated with standing water retained within uncollected waste.

“C” will be replaced with “D” section.

ITEM 2 – Section 2, page 8, Background:

Per the background paragraph the “city stated that it was an approximate number of residential homes. The estimates are not meant to be exact and no warranties or guarantees of any number of customers or for adding or subtracting customers is given.”

The city reviewed the 2017 ACS USBC data again and the number is approximately 11,000. The same language will apply that the city is providing an approximate number of residential homes. The estimates are not meant to be exact and no warranties or guarantees of any number of customer or for adding or subtracting customer is given.

If further clarification of this addenda is needed, please feel free to contact me.

Heather Hodgman
Public Works Management Analyst

Date: July 1, 2019

This license is issued to the business named above for the address shown. Licenses, by law, cannot be transferred from one person to another, nor can they be transferred from one location to another. Arizona law requires licensees to notify the Department of Revenue if there is a change in business name, trade name, location, mailing address, or ownership. In addition, when the business wishes to operate at the business location changes and a new license is issued, this license must be returned to the Arizona Department of Revenue. According to R15-5-2201, license must be displayed in a conspicuous place.

BUSINESS LICENSE

POST THIS LICENSE CONSPICUOUSLY AT THE PLACE OF BUSINESS

<u>MAILING ADDRESS</u> ALLIED WASTE TRANSPORTATION INC 3053 N MAPLE MESA, AZ 85215	<u>OWNER/LEGAL ENTITY</u> DONALD W SLAGER 12953 E COCHISE ROAD SCOTTSDALE, AZ 85259								
LICENSE: 20-500348 ISSUED: 3/20/2019 EXPIRES: 3/31/2020									
SITE ADDRESS: 4811 W LOWER BUCKEYE RD DESCRIPTION: Solid Waste Collection CLASSIFICATION: Tangible Personal Property Rental PERMITS: NONE									
<u>FEES PAID</u>	<table><tr><td>Basic License Fee:</td><td>\$50.00</td></tr><tr><td>Permit Fees:</td><td>\$0.00</td></tr><tr><td>Other Fees:</td><td>\$0.00</td></tr><tr><td>Total Fees:</td><td>\$50.00</td></tr></table>	Basic License Fee:	\$50.00	Permit Fees:	\$0.00	Other Fees:	\$0.00	Total Fees:	\$50.00
Basic License Fee:	\$50.00								
Permit Fees:	\$0.00								
Other Fees:	\$0.00								
Total Fees:	\$50.00								

By accepting this license, the owner/applicant acknowledges that the above information is correct, and agrees to comply with all State of Arizona and federal laws regulating activities covered by this license. No business can be conducted under this license in any location other than the site address designated herein.

This license cannot be transferred or reassigned. If you cease doing business or make any changes in your business address or phone, please notify the City licensing office immediately.

City of Apache Junction

300 E. Superstition Blvd.
Apache Junction, AZ 85119
Phone: (480) 474-5070





CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 2

DATE (MM/DD/YYYY)
06/04/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 N. SCOTTSDALE RD. SCOTTSDALE, AZ 85255	CONTACT NAME: PHONE (A/C No Ext): FAX (A/C No Ext): E-MAIL ADDRESS: certificate@ccmsi.com														
INSURED REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	<table border="1"><thead><tr><th>INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr></thead><tbody><tr><td>INSURER A: ACE American Insurance Co.</td><td>22667</td></tr><tr><td>INSURER B: Indemnity Insurance Company of NA</td><td>43575</td></tr><tr><td>INSURER C: ACE Fire Underwriters</td><td>20702</td></tr><tr><td>INSURER D: Illinois Union Insurance Company</td><td>27960</td></tr><tr><td>INSURER E:</td><td></td></tr><tr><td>INSURER F:</td><td></td></tr></tbody></table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: ACE American Insurance Co.	22667	INSURER B: Indemnity Insurance Company of NA	43575	INSURER C: ACE Fire Underwriters	20702	INSURER D: Illinois Union Insurance Company	27960	INSURER E:		INSURER F:	
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INSURER C: ACE Fire Underwriters	20702														
INSURER D: Illinois Union Insurance Company	27960														
INSURER E:															
INSURER F:															

COVERAGES

CERTIFICATE NUMBER: 1569177

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR VWD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER			HDD G71570848	06/30/2019	06/30/2020	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000,000 MED EXP (Any one person) PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 5,000,000 PRODUCTS -COMP/OP AGG \$ 5,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED ONLY <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED ONLY <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			ISA H25297635	06/30/2019	06/30/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER MEMBER EXCLUDED? (Mandatory in NH)	Y/N	N/A	WLR C66040380-AQ5 WLR C66040343-CAMA/OR SCF C66040422-WI VCU C6604046A-OHXS TNS C65221139-TXNXS	06/30/2019 06/30/2019 06/30/2019 06/30/2019 06/30/2019	06/30/2020 06/30/2020 06/30/2020 06/30/2020 06/30/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER EL EACH ACCIDENT \$ 3,000,000 EL DISEASE -EA EMPLOYEE \$ 3,000,000 EL DISEASE -POLICY LIMIT \$ 3,000,000
A	If yes, describe under DESCRIPTION OF OPERATIONS below						

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

EVIDENCE OF COVERAGE - FOR USE FOR REPUBLIC SERVICES, INC. AND ALL ITS SUBSIDIARIES

CERTIFICATE HOLDER

EVIDENCE ONLY

United States

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

State Corporation Commission Document

STATE OF ARIZONA



Office of the CORPORATION COMMISSION

CERTIFICATE OF GOOD STANDING

I, the undersigned Executive Director of the Arizona Corporation Commission, do hereby certify that:

ALLIED WASTE TRANSPORTATION, INC.

ACC file number: F08230048

a foreign corporation, was authorized to transact business or conduct affairs in the State of Arizona on 11/05/1997;

That all annual reports owed to date by said corporation have been filed or delivered for filing, and all annual filing fees owed to date have been paid; and

That, according to the records of the Arizona Corporation Commission, said corporation is in good standing in the State of Arizona as of the date this Certificate is issued.

This Certificate relates only to the legal existence of the above named entity as of the date this Certificate is issued, and is not an endorsement, recommendation, or approval of the entity's condition, business activities, affairs, or practices.

IN WITNESS WHEREOF, I have hereunto set my hand, affixed the official seal of the Arizona Corporation Commission, and issued this Certificate on this date: **06/21/2019**



A handwritten signature in black ink, reading "Matthew Neubert".

Matthew Neubert, Executive Director

Audited Financial Statements

These historical results are not necessarily indicative of the results to be expected in the future. Amounts are in millions, except per share data. The financial statements contained in the Annual Report were audited by Ernst & Young, LLP.

	Years Ended December 31,				
	2018	2017	2016	2015	2014
Statement of Income Data:					
Revenue	\$10,040.9	\$10,041.5	\$ 9,387.7	\$ 9,115.0	\$ 8,803.3
Expenses:					
Cost of operations	6,150.0	6,214.6	5,764.0	5,518.6	5,643.1
Depreciation, amortization and depletion	1,033.4	1,036.3	991.1	970.6	906.9
Accretion	80.7	79.8	79.1	79.4	78.0
Selling, general and administrative	1,059.5	1,057.4	969.8	983.1	918.9
Withdrawal costs - multiemployer pension funds	—	1.2	5.6	4.5	1.5
Gain on business divestitures and impairments, net	(44.9)	(33.9)	(0.1)	—	20.0
Restructuring charges	26.4	17.6	40.7	—	1.8
Operating income	1,735.8	1,668.5	1,537.5	1,558.8	1,233.1
Interest expense	(383.8)	(361.9)	(371.3)	(364.9)	(348.7)
Loss from unconsolidated equity method investments	(35.8)	(27.4)	(6.1)	—	—
Loss on extinguishment of debt	(0.3)	(0.8)	(196.2)	—	(1.4)
Interest income	1.6	1.0	0.9	0.8	0.6
Other income, net	3.4	2.7	1.1	1.2	1.7
Income before income taxes	1,320.9	1,282.1	965.9	1,195.9	885.3
Provision for income taxes	283.3	3.1	352.7	445.5	337.4
Net income	1,037.6	1,279.0	613.2	750.4	547.9
Net income attributable to noncontrolling interests in consolidated subsidiary	(0.7)	(0.6)	(0.6)	(0.5)	(0.3)
Net income attributable to Republic Services, Inc.	\$ 1,036.9	\$ 1,278.4	\$ 612.6	\$ 749.9	\$ 547.6
Basic earnings per share attributable to Republic Services, Inc. stockholders:					
Basic earnings per share	\$ 3.17	\$ 3.79	\$ 1.79	\$ 2.14	\$ 1.54
Weighted average common shares outstanding	326.9	337.1	343.0	350.0	356.7
Diluted earnings per share attributable to Republic Services, Inc. stockholders:					
Diluted earnings per share	\$ 3.16	\$ 3.77	\$ 1.78	\$ 2.13	\$ 1.53
Weighted average common and common equivalent shares outstanding	328.4	339.0	344.4	351.4	358.1
Cash dividends per common share	\$ 1.44	\$ 1.33	\$ 1.24	\$ 1.16	\$ 1.08
Statement of Cash Flows Data:					
Cash provided by operating activities	\$ 2,242.8	\$ 1,910.7	\$ 1,847.8	\$ 1,679.7	\$ 1,529.8
Purchases of property and equipment	1,071.8	989.8	927.8	945.6	862.5
Proceeds from the sale of property and equipment	31.6	6.1	9.8	21.2	35.7
Balance Sheet Data:					
Cash and cash equivalents	\$ 70.5	\$ 83.3	\$ 67.8	\$ 32.4	\$ 75.2
Restricted cash and marketable securities	108.1	141.1	90.5	100.3	115.6
Total assets	21,617.0	21,147.0	20,629.6	20,535.9	20,052.4
Total debt	8,337.5	8,187.4	7,658.9	7,532.9	7,019.6
Total stockholders' equity	7,929.5	7,961.1	7,693.7	7,776.6	7,747.8

The Full 10-K Report is available online at <http://phx.corporate-ir.net/phoenix.zhtml?c=82381&p=irol-sec>