



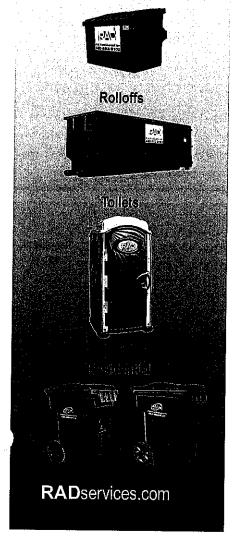
RAD Waste & Recycling
Headquarters
3755 South Royal Palm Road
Apache Junction, Arizona 85119
office | 480.983.9100
fax | 480.983.9102

RAD Landfill 22316 South Harmon Road Florence, Arizona 85132

RAD Phoenix Operations 3000 South 19th Avenue Phoenix, Arizona 85009

RAD Waste & Recycling Center Maricopa Operations 46250 West McDavid Road Maricopa, Arizona 85139

#### Front-Load Commercial Waste



To: The City of Apache Junction 300 East Superstition Blvd Apache Junction, Arizona 85119

Attn: Heather Hodgman

Public Works Management Analyst

RE: PW2019-41

Dear Heather,

It is with great honor we are providing our proposal for Apache Junction's Residential Solid Waste, Recycling and Disposal Services.

In 2007 we opened our Apache Junction base with one specific goal: to provide an affordable alternative service to the national trash and recycling providers. We believed— and still do—that customers deserve a locally based, warm, friendly, honest, and highly responsive service provider.

For RAD, Apache Junction is home. It has been the cornerstone of our success for 12 years now as Apache Junction continues to offer a dedicated community-based workforce, which is built on integrity and commitment.

There's no other trash provider more connected than RAD with their community support and employment opportunities in Apache Junction. This core belief is the key ingredient in making RAD one of largest waste providers in Arizona.

We're very proud of our services and welcome you to contact any of our included references. Our dedication to building meaningful relationships, coupled with community interaction; is a common theme you'll receive when talking with our current customers. Something we're very proud of.

If there's anything I'm able to asset with, if you have further questions regarding RAD's services or the supplied proposal; please contact me direct at 480-688-7411.

We appreciate the opportunity to further serve and grow the community of Apache Junction.

Respectfully,

Bart Powell

Division Vice President Right Away Disposal



# City of Apache Junction REP PW2019-41





Solid Waste, Recycling and Disposal Services - Citywide

#### Submission Requirements Check Lis

$   \sqrt{} $	One signed original, five complete duplicate copies and one electronic USB drive of proposal submittal
$\checkmark$	All items listed in Special Provisions & Specifications, Section 5, Section 6 and Section
	Exhibit A, Cost Proposal
<u></u>	Exhibit B, Similar Service History
$\checkmark$	Exhibit C, Exceptions/Additions/Corrections (If applicable)
$\checkmark$	One signed and complete original of Exhibit E, Understanding and Agreement
$\sqrt{}$	Exhibit F, Surety Bid Bond
	Exhibit K, Vehicle and Equipment Listing
	Exhibit L, Collection Route Schedule and Maps
$\checkmark$	Exhibit M, Recyclable Items
	Exhibit N, Public Outreach and Education
	Exhibit O, Bulk Trash Items
	Copies of State Licenses, Local Licenses and permits necessary for operation of business
	State Corporation Commission documents (must include information on all holdings)
Br	W Paulle 7/11/19
Signature	of Bidder Date

RADservices.com

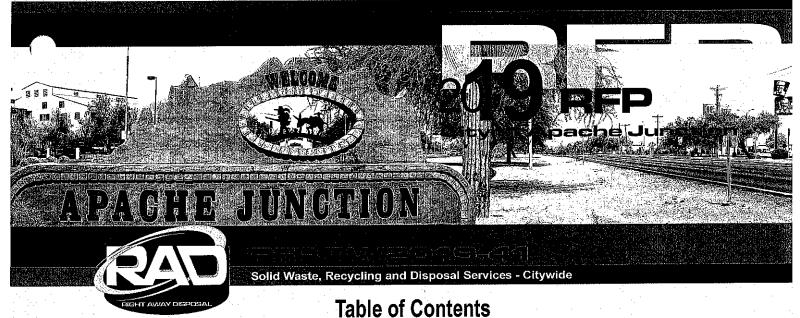


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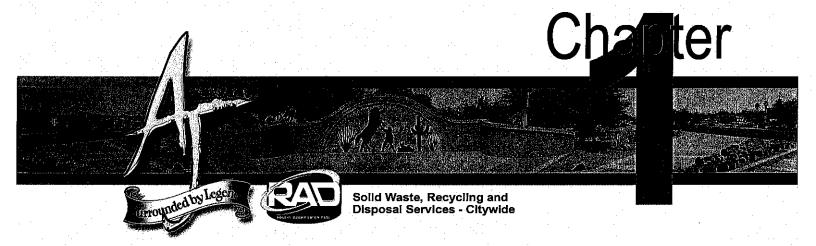
Chapter 4 Public Education and Outreach Page 44

Chapter 5 Billing and Customer Service Page 48

Chapter 6 Delineation of Any Addenda to this Request for Proposal Page 53

Chapter 7 Required RFP Bid Exhibits Page 56

Chapter 8 Copy of RFP Page 76



### a. General Information

Page 3 Letter of Intent

Page 4-6 Company Experience - (background)

Audited Financials for the Past Two (2) Years Page 7-8

Bidder's licenses and certifications; including good standing with Arizona Corporation Commission Page 9-12

Page 13 Certificate of Insurance Since the beginning, RAD has called Apache Junction home and has successfully grown its business through twelve years of customer satisfaction, quality of service and commitment to its residents. It is our great honor and privilege to be considered as a service provider you believe is capable of handling the waste and recycling needs of the City of Apache Junction.

Intent Outline:

Proposer:

Right Away Disposal (RAD)

City:

City of Apache Junction

Proposal is a firm offer for one hundred eighty (180) days from the due date

**Authorized Key Contact:** 

Name:

**Bart Powell** 

Tittle:

Division Vice President

Address:

3755 South Royal Palm Road

Apache Junction, Arizona 85119

Phone:

480.688.7411 direct

Email:

Bart@RADservices.com

RAD has at least three (3) Municipal customers currently receiving similar work in the last twelve (12) months and has included their references.

RAD agrees to comply with the performance bond and insurance requirements set forth in the RFP. (Certificate of Insurance included)

Understands Project No. PW2019-41 and all included documents

Understands the Agreement for Solid Waste, Recycling and Disposal Collection Draft.

RAD's Management, and supporting staff, has no professional or personal interests which could be considered a conflict of interest in representing the City.

We look forward to you reviewing the materials we have completed within this proposal and hope that it provides the requirements in awarding this RFP to RAD.

Bart Powell

Division Vice President

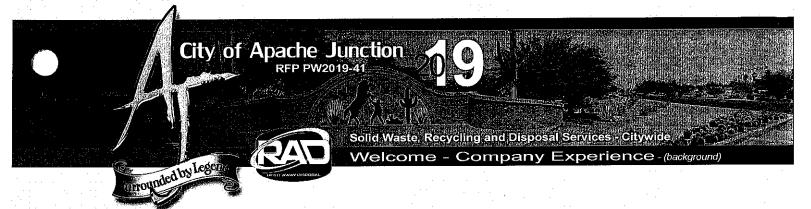
Right Away Disposal

Paul

Pau

Date

7/11/19



We believe every great organization is defined by how they deliver on quality, service, communication and respect. We covet these and believe they are our competitive point of difference in how we put them in practice every day. Our successful relationship driven belief of engagement enables us to be extremely effective for our customers and the municipalities we serve.

Right Away Disposal (RAD) is the largest Apache Junction based, full-service provider of waste collection, removal, hauling, recycling, portable toilets and landfill services for municipalities, communities and commercial businesses in Arizona. With operation headquarters in Apache Junction, locations in Phoenix, Globe, Tucson and Maricopa, state-of-the-art technology and equipment, and an impressive transportation fleet, we're poised and ready to help customers across the entire waste stream — saving you time, effort and money while reducing your company's environmental impact. It's also what separates RAD as a leader in this industry, our business model is always flexible and evolving, which allows us to build meaningful, long-term relationships with our customers — relationships that are based on quantifiable results.

Our approach is simple. A great deal of RAD's management team comes from the service side of the business, not the sales side. Profitability is not the main focus; the main focus is you. We want to not only meet but exceed your goals and expectations, while becoming an integral part of your team. If we do this, and continually do it well, together we will be successful.

Why RAD?

From the very beginning, RAD has been proud of its Apache Junction roots. Founded by Bart Powell and Jeremy Takas in 2007, both Arizona natives, we have always operated under a simple philosophy — "If you deliver exceptional customer service, your local reputation and business will flourish". Nearly a decade later, that conviction is the foundation to our success. We're more deeply involved with the communities and businesses we serve, which has allowed us to expand throughout Arizona.



 RAD Corporate Headquarters and Waste & Recycling Campus Apache Junction, Arizona

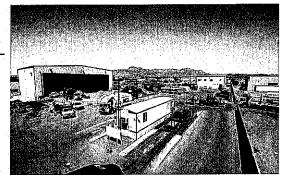
We are a mission-driven, valued-minded, Apache Junction based company. RAD, as a whole, provides over 280+ full-time jobs, which encompasses management team, sales, operations, customer service, maintenance and MRF (Material Recovery Facility) support staff—100% of these jobs are fulfilled by Arizona residents.



## East Valley Transfer Station and Corporate Campus - Apache Junction

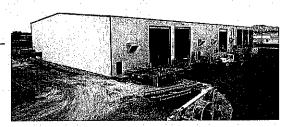
3755 South Royal Palm Road Apache Junction, Arizona 85119

Our original facility and corporate headquarters makes Apache Junction a special place for us. Suitably located in the fast-growing East Valley, RAD's multi-functional facility is designed to fulfill the increasing growth of companies, communities and municipalities with comprehensive waste and recycling services.



## RAD Recycling Center - Apache Junction Corporate Campus

The 30,000 sq. ft. state-of-the-art facility is Pinal County's only Material Recovery Facility (MRF). This facility addresses the growing regional demands for sustainability through the reuse and recycling of a large number of materials, mostly collected through single-stream curbside programs.





#### West Valley Transfer Station - Phoenix

3000 South 19th Avenue Phoenix, Arizona 85009

Opened in 2016, the West Valley, 6 plus acre, campus has already made a great impact in fulfilling the growing market demands and increasing RAD's footprint to further enhance service for customers in Phoenix and West Metro communities.



RADservices.com



### Tucson Operations The RAD Regional Landfill - Florence

22316 South Harmon Road Florence, Arizona 85132

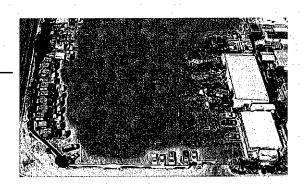
The RAD Regional Landfill located between Phoenix and Tucson is instrumental in how waste is appropriately handled and disposed. The 500 acre landfill meets and exceeds all subtitle D regulations, set by state and federal guidelines, for proper and environmentally safe waste disposal. Possessing a landfill is significant in the waste industry, it provides flexibility and cost saving options for our customers.



#### Tucson Campus - South Tucson

6250 South Del Moral Blvd Tucson, Arizona 85706

Opened in July 2018, RAD's new Tucson location, acquired in the recent merger of Arizona Sanitation, is strategically located to increase new areas of service in the South Tucson communities and to continue to support the current customers in Marana and Oro Valley. RAD's Tucson base operations, including sales and maintenance, are also located within the campus.



# Maricopa Operations RAD Waste & Recycling Center - Maricopa

46250 West McDavid Road Maricopa, Arizona 85139

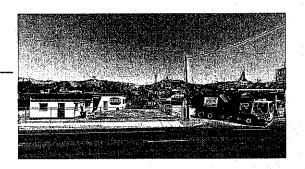
RAD Maricopa is a joint-city partnership to reduce the amount of recyclable materials going to landfill and eliminate waste discarded in neighboring desert land. The Facility is dedicated to the community of Maricopa, it offers the safest disposal of construction, landscape and household solid waste, in addition to green-friendly alternatives in recycling.



### Globe-Miami Regional Operations RAD Service Facility - Globe-Miami

606 Live Oak Street Miami, Arizona 85539

The Globe-Miami Service Facility places RAD's regional base operations with great focus on supporting residential, commercial and industrial trash/recycling services for communities of the Cooper Corridor.



Please Note: Due to the number of pages of each report, RAD is providing a complete version of each 2017 and 2018 audited financial reports on the provided Flash Drive, conveniently located in the front inside cover pocket of this proposal. File Names are Form 10K 2017 Form and Form 10-K 2018.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	,
	RM 10-K
(Mark One)  ✓ ANNUAL REPORT PURSUANT TO SECTION 13 OR 1:	5(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2018	
OR	
☐ TRANSITION REPORT PURSUANT TO SECTION 13 (	OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period fromto	
Commission	File No. 1-34370
WASTE CON	NECTIONS, INC.
	nt as specified in its charter)
	o, Canada fincorporation or organization)
	<b>202763</b> · Identification No.)
Va Ontari Ca	Crescent, 2 <sup>nd</sup> Floor ughan o L4K 0E3 unada ipal executive offices)
	532-7510 number, including area code)
Conviting an intend announce	ant to Section 12/h) of the Act
Common Shares, no par value (Title of each class)	ant to Section 12(b) of the Act:  New York Stock Exchange  Toronto Stock Exchange  (Name of each exchange on which registered)
Securities registered pursuant	to Section 12(g) of the Act: None
Indicate by check mark if the registrant is a well-known seasoned issuer,	· <del>-</del>
Yes ☑  Indicate by check mark if the registrant is not required to file reports pur	No □
	No ☑
Indicate by check mark whether the registrant (1) has filed all reports r	equired to be filed by Section 13 or 15(d) of the Securities Exchange Act of registrant was required to file such reports), and (2) has been subject to such
Yes ☑	No □
Indicate by check mark whether the registrant has submitted electronical	ally every Interactive Data File required to be submitted pursuant to Rule 405 months (or for such shorter period that the registrant was required to submit
Yes ☑	No □

Please Note: Due to the number of pages of each report, RAD is providing a complete version of each 2017 and 2018 audited financial reports on the provided Flash Drive, conveniently located in the front inside cover pocket of this proposal. File Names are Form 10K 2017 Form and Form 10-K 2018.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	FORM	10-K
(Mark One)  ✓ ANNUAL REPORT PURSUANT TO	SECTION 13 OR 15(d	OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 20		
OR		
☐ TRANSITION REPORT PURSUANT	TO SECTION 13 OR	15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from	to	
	Commission Fil	e No. 1-34370
	•	
•	WASTE CONNE	ECTIONS, INC.
(Ex	act name of registrant a	s specified in its charter)
(State of	Ontario, O r other jurisdiction of in	Canada corporation or organization)
	98-1202 (I.R.S. Employer Id	
	610 Applewood Cr	
	Vaugl Ontario L	4K 0E3
	Cana (Address of principal	
	, , , ,	•
(Re	905) 53. gistrant's telephone num	2-1510 iber, including area code)
Secur	ities registered pursuant	to Section 12(b) of the Act:
Common Shares		New York Stock Exchange
(Title of eac	ch class)	Toronto Stock Exchange (Name of each exchange on which registered)
Sagnitia	a registered pursuant to	Section 12(g) of the Act: None
Indicate by check mark if the registrant is a well-	•	
indicate by check mark it the registrant is a wen-	Yes 🗹	No 🗆
Indicate by check mark if the registrant is not req		
,	Yes □	No ☑
Indicate by check mark whether the registrant (1 1934 during the preceding 12 months (or for sucfiling requirements for the past 90 days.	has filed all reports requ     h shorter period that the re	ired to be filed by Section 13 or 15(d) of the Securities Exchange Act of gistrant was required to file such reports), and (2) has been subject to such
•	Yes 🗹	No □
Indicate by check mark whether the registrant h required to be submitted and posted pursuant to shorter period that the registrant was required to	Rule 405 of Regulation S-	and posted on its corporate Web site, if any, every Interactive Data File T (§232.405 of this chapter) during the preceding 12 months (or for such
	Yes 🗹	No 🗖

# City of Apache Junction



Solid Waste, Recycling and Disposal Services - Citywide

### **Request for Taxpayer**

Give Form to the

(Rev. November 2017) Identification Number and Certification				requester. Do not					
Department of the Treasury Internal Revenue Service  Go to www.irs.gov/FormW9 for instructions and the latest				rmation.	send to the IRS.				
	1 Name (as shown on your income tex return). Name is required on this line; do not leave this line blank.								
	Waste Connections of Arizona, Inc.								
2 Business name/disregarded entity name, if different from above									
	Right Away Dis								
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ğ. <u>Ş</u>		Exem	Exempt payee code (if any)						
S Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check ordy one of the foldowing seven boxes.  Individual/sole proprietor or									
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도 골	is disregarded	from the owner should check the appropriate box for the ta	x classification of its owner.	IDEN CLO TIME					
ğ	Other (see ins		· · · · · · · · · · · · · · · · · · ·		s to accounts maintained outside the U.S.)				
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See	3 Waterway Sq 6 City, state, and Z	uare Place, Suite 110							
		s, Texas 77380							
		ber(s) here (optional)	· · · · · · · · · · · · · · · · · · ·						
Par		er Identification Number (TIN)		.,					
Enter	your TIN in the app	propriate box. The TIN provided must match the nam individuals, this is generally your social security num	e given on line 1 to avoid	Social security s	nuper				
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		tered on this form (if any) Indicating that I am exemp	t from FATCA reporting is co	rrect.					
		. You must cross out item 2 above if you have been no			backup withholding because				
you ha	ve failed to report a	il Interest and dividends on your tax return. For real esti- nt of secured property, cancellation of debt, contribution	ate transactions, item 2 does r	ot apply. For mort	gage interest paid,				
other t	han interest and dis	idends, you are not required to sign the certification, bu	it you must provide your cone	ct TiN. See the ins	tructions for Part II, later.				
Sign	Signature of								
Here	U.S. person	MOUNT	Date►	3/23/	18				
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		or the latest information about developments	Form 1099-B (stock or mutual fund sales and certain other						
		its instructions, such as legislation enacted i, go to www.irs.gov/FormW9.	transactions by brokers)						
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		information return. Examples of information of limited to, the following:	If you do not return Form	W-9 to the reque	ster with a TIN, you might				
	1099-INT (interes		be subject to backup within later.	olding. See What	is backup withholding,				

Form W-9 (Rev. 11-2017)





's Licenses and Certifications

ARIZONA DEPARTMENT OF REVENUE ATTN: License and Registration PO BOX 29032

Phoenix, AZ 85038-9032

#### ARIZONA DEPARTMENT OF REVENUE TRANSACTION PRIVILEGE TAX LICENSE **NOT TRANSFERABLE**

The Scensee listed below is licensed to conduct business upon the condition that taxes are paid to Adzona Department of Revenue as required under provisions of A.R.S. Title 42, Chapter 5, Article 1.

ISSUED TO: WASTE TECHNOLOGIES LLC

PO BOX 52768 MESA AZ 85208

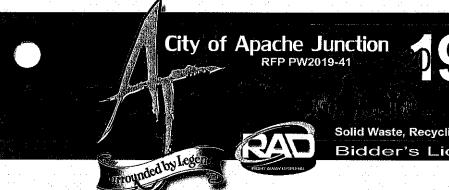
LOCATION: NUMBER 001

RIGHT AWAY DISPOSAL 3755 S ROYAL PALM RD APACHE JUNCTION AZ 85119 1600044555324

LICENSE: 20837916 ALL communications and reports MUST REFER to START DATE: 01/01/2011 this LICENSE NO.

ISSUED: 02/02/2019 EXPIRES: 12/31/2019

This License is issued to the business named above for the podress shown. Licenses, by law, cannot be transferred from one person to another, nor can they be transferred from one location to enotition. Addona taw requires (consees to notify the Department of Rovenue II there is a change in business name, trade name, location, mailing address, or conversitip. In addition, when the business ceases to operate or the business location changes and a new idense is issued, this license must be returned to the Arizona Department of Revenue. According to R15-5-2201, license must be displayed in a conspicuous place.



Solid Waste, Recycling and Disposal Services - Citywide
Bidder's Licenses and Certifications

### **BUSINESS LICENSE**

#### POST THIS LICENSE CONSPICUOUSLY AT THE PLACE OF BUSINESS

MAILING ADDRESS

RIGHT AWAY DISPOSAL

3755 S ROYAL PALM RD

APACHE JUNCTION, AZ 85119

OWNER/LEGAL ENTITY
WORTHINGTON F JACKMAN
3755 S ROYAL PLAM RD
APACHE JUNCTION, AZ 85119

LICENSE: 49-282570 ISSUED: 1/8/2019 EXPIRES: 12/31/2019

SITE ADDRESS: 3755 S ROYAL PALM RD

**DESCRIPTION: Solid Waste Collection** 

CLASSIFICATION: Retail

PERMITS: NONE

FEES PAID Basic License Fee: \$50.00

Permit Fees: \$0.00
Other Fees: \$0.00
Total Fees: \$50.00

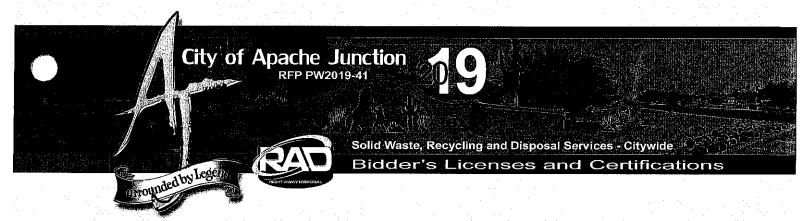
By accepting this license, the owner/applicant acknowledges that the above information is correct, and agrees to comply with all State of Arizona and federal laws regulating activities covered by this license. No business can be conducted under this license in any location other than the site address designated herein.

This license cannot be transfered or reassigned. If you cease doing business or make any changes in your business address or phone, please notify the City licensing office immediately.

### City of Apache Junction

300 E. Superstition Blvd. Apache Junction, AZ 85119 Phone; (480) 474-5070







### **Entity Information**

Search Oate and Time: 6/26/2019 1:27:12 PM

#### **Entity Details**

Entity Name: RIGHT AWAY DISPOSAL, L.L.C. Entity ID: L13363641

Entity Type: Domestic LLC Entity Status: Active

Formation Date: 1/9/2007 Reason for Status: In Good Standing

Approval Date: 1/12/2007 Status Date:

Original Incorporation Date: 1/9/2007 Life Period: Perpetual

Business Type: Any legal purpose Last Annual Report Filed:

Domicile State: AZ Annual Report Due Date:

Years Due:

Original Publish Date: 1/29/2007

#### Document History

Document Type	Barcixle IO	Date	Status
Scholes of Amendment - U.C	19041214583379	04/12/2019	Approved
Statement of Change - LLC KPB/Stat Agent	18083107456678	08/31/2018	Approved
Siricles of Ameadment - LLC	06319261	04/25/2018	APPROVED
Miscelleneous Document	04045486	10/09/2012	APPROVED
Missellaneous (Pocument	03441119	04/01/2011	APPROVED
Articles of Amondment - LLC	02652099	01/02/2009	APPROVED
<u>Afficiavit of Authication</u>	01869095	01/29/2007	Accepted
Articles of Organization	01841358	01/09/2007	APPROVED



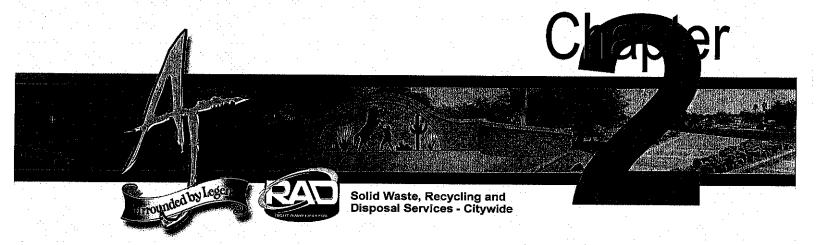


Bidder's Licenses and Certifications

		CATE OF I					DATE(MM/DD/YYYY) 06/27/2019
THIS CERTIFICATE IS ISSUED AS CERTIFICATE DOES NOT AFFIRM BELOW. THIS CERTIFICATE OF II REPRESENTATIVE OR PRODUCER,	ATIVELY SURANC	OR NEGATIVELY AN E DOES NOT CONS	MEND, EXTEN Stitute a co	D OR ALT	ER THE CO	VERAGE AFFORDED I	BY THE POLICIES
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ODUCER n Risk Services Southwest, Inc			CONTAG NAME:				
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### b. Experience and Qualifications

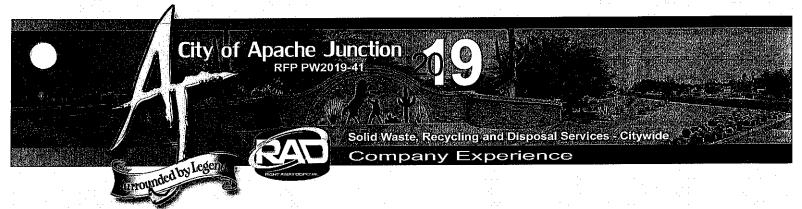
Page 15 Experience

Page 16-18 Corporate Staff and Key Personnel Qualifications

Page 19 Single Point of Contact for City Staff

Page 20 Practices and Procedures

Page 21-24 3 Municipal References from Current/Past Performance



#### **Understanding a Seamless Transition**

At RAD, we believe a successful municipality partnership is measured by the level of satisfaction customers receive, not by the number of homes serviced within an hour or the stockholder's satisfaction. Customer fulfillment begins with a plan. This plan involves educating customers about the necessary changes before, during, and on-going as the City transitions to a single hauler. Proper customer education and proactive approach alleviates customer uneasiness.

RAD has a strong track record in servicing municipalities and reassuring a successfully transitioning to new service. Within the past 12 months, RAD has seamlessly transitioned 10 communities, including the recent service implementation of the City of Goodyear. In fact, over the past 10 years, RAD has provided effective transitions to over 75 municipal and large scale HOA communities throughout Arizona. A great deal of RADs' information, approach, experience, references and history are represented in the introductory pages and following pages of this RFP.

Our already proven staff is conditioned to provide successful results. These results can be measured in how we excel in other communities. From our administrative team, customer service associates, maintenance technicians, landfill operators, and front line drivers, all are given a play book for success in our industry.

Because safety is the cornerstone of our play book, our drivers all have Commercial Drivers License's and meet the medical qualifications to operate commercial vehicles. RAD drivers that will service the City, are already providing service to the City and have an established understanding in meeting expectations.

After the initial education process, container delivery to each home will take place quickly and efficiently. When containers are delivered, customers will be reminded about service days, acceptable and non-acceptable material, and when to have containers available for service. Holiday collections schedules will also be provided to each resident and updated on the RAD website on an annual basis.

RAD is committed to being professionals within the waste industry. We will dedicate a team to provide the smoothest transition from one provider to another by assisting in removing containers and delivering containers without hindering the lives of the residents of Apache Junction.

### This is a big campaign, having the right partner is vital

The City's residents are vast and varied, and their participation in a new waste and recycling program is critical. RAD's job is to let them know the program is coming, when the carts are being delivered (if not currently under RAD service), how they should use them and the moving parts of billing. It's much easier to get it right from the beginning than to try to change behavior later. Spend the effort up front! Make it pertinent to them, and employ some of the following tips and tactics to bolster success.

#### The small details

Provide residents with an immediate, local customer service number/team and assist the City in developing a web-page for assistance and additional resources. RAD will make sure these resources are stocked with current information that's brand related to the City.

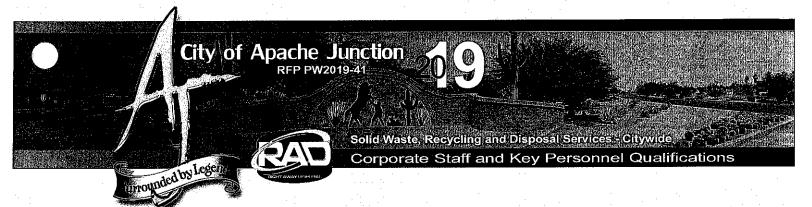
# Deliver carts with information When RAD deliver carts, we are sure to include an informational packet. Providing the right information will reassure the

clude an informational packet. Providing the right information will reassure the program is off on the right foot

#### It's never one and done

For a person to truly absorb a message, it typically takes three to five "touches." A letter only counts as one. RAD will implement options like introductory bill inserts, email outreach, and social media outlets.

This mindset is a proven system that truly provides a successful, seamless, transition in new service.





Bart Powell
Division Vice President
Bart@RADservices.com
direct | 480.688.7411

Bart Powell is a Division Vice President for Right Away Disposal. In this capacity, Mr. Powell oversees all operations for Right Away Disposal and serves as the primary contact for all Municipal contracts. He is a founding partner of Right Away Disposal (RAD).

Under his leadership and guidance, RAD has grown as an Arizona company and currently employs over 251 people that reside in our communities. During this time, RAD has opened a fully licensed landfill and a state of the art recycling facility with a focus on diverting materials from the waste stream and promoting sustainability.

RAD has also acquired and merged with four other solid waste, recycling and portable toilet companies over the past five years. Under Mr. Powell's direction, RAD's customer base now includes 200,000 plus residential customers in both Phoenix and Tucson markets. This is also

coupled with book of business for commercial front load, roll off and portable toilets.

Before founding RAD, Mr. Powell served as District Manager for Waste Services, Inc. and Arizona Waste Services. His responsibilities included the oversight of operations for over 150 collection vehicles, two transfer stations and one landfill in the Phoenix Metro Area.

From 1999 to 2003, Mr. Powell was the owner of ABC Disposal in Phoenix. ABC Disposal operated 17 trucks and provided residential and roll off trash services in the Phoenix Metro Area.

Mr. Powell takes great pride in working with community outreach programs and continually participates in events that promote Arizona job growth. He is dedicated to expanding and developing RAD's services with a commitment to sustainable resources and an eco-friendly footprint.



Larry Williams
Sales and Marketing Director
Municipality Liaison
Larry@RADservices.com
direct | 602.677.5308

Larry Williams joined Right Away Disposal (RAD) in January of 2015 as the Director of Sales and Marketing. He leads the effort to create and maintain strong bonds with the company's municipality and HOA Community client base through innovative community outreach programs and recycling education/awareness.

Prior to joining RAD, Larry held the position of Director of Marketing with United Fibers from 2010 to 2014. He has directed countless marketing and business development initiatives that increased market placement and significant awareness in recycling. Larry has collaborated with partner corporations, municipalities and governmental organizations that include the City of Mesa, City of Chandler, City of Tempe, Town of Queen Creek, City of Casa Grande and the Federal Reserve Bank (Currency Division, San Francisco) to help shape the company's environmental strategy and goals.

In 2013 Larry fostered North America's first municipal curbside "Textile Recycling" Program with the Town of Queen Creek. This highly successful recycling initiative received numerous awards and media attention that included Wall Street Journal, New York Times and USA Today.

From 1998 to 2010, Larry served as the CEO for Oasis Printing and Publishing, specializing in Power Sport related publications. Larry directed the many aspects of marketing, branding, PR and retail distribution through several periodical outlets including Barnes and Nobles. Beyond his corporate duties Larry also integrated his journalism and photography skills as a regular contributor to the editorial staff.

A native of Seattle, Washington, Larry holds a Bachelors of Arts degree in Communication from Washington State University.



09





Solid Waste, Recycling and Disposal Services - Citywide

Corporate Staff and Key Personnel Qualifications



Jennifer Barton
Office Manager
Jennifer@RADservices.com
direct | 480.776.1305

Entering her ninth year of employment, Jennifer Barton has fulfilled the title of Office Manager for RAD. As office manager, she is responsible for all office related matters including: inside sales calls, customer service issues, municipal work orders, residential work orders, account receivables and payables.

Mrs. Barton has extensive experience in scheduling, organizing and delegating work assignments to the office staff. She excels in dealing with walk in customers and has the skills and demeanor to resolve issues in timely fashion.

From 2006 to 2008 Mrs. Barton worked as an Administrative Assistant for Pace Concrete and Plumbing, Inc. in Apache Junction, AZ.

Her responsibilities at that time were to ensure accuracy on time and material entries on work orders, manage accounts payable, accounts receivable and account aging. In addition she was responsible for data entry, filing, dispatch, customer service scheduling and answering incoming phone calls. She supplied additional office support as needed and greeted walk in customers.

From 2003 – 2006 she worked for Arizona Plumbing Co, Inc. in Mesa, AZ as Office Manager. She managed weekly payroll, receivables, payables and account aging. She also managed inventory, customer service and the dispatch department in addition to scheduling work.







Company Experience (background)



Thomas Bray Director of Safety Thomas@radservices.com direct | 480.797.2452

Thomas Bray currently holds the position of Director of Safety for Right Away Disposal (RAD).

His previous position at RAD was General Manager West Phoenix Division, which included the construction and startup of the RAD Phoenix Transfer Station.

Prior to joining RAD he served as Director of Operations and Safety for Roll Offs Hawaii, based on Oahu, Hawaii. This position included day to day oversight and responsibility for all trash and recycling operations including a transfer station. He administered the company health and safety program and worked closely with executives of the First Insurance Company of Hawaii to develop sustainable safety processes and procedures.

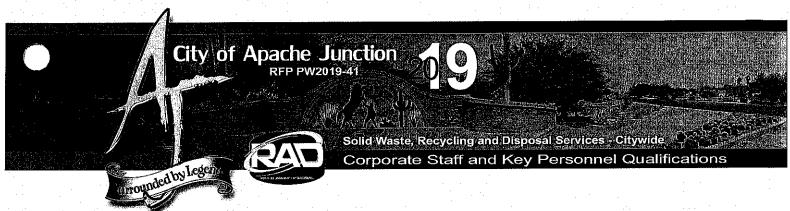
Mr. Bray is a career solid waste and recycling professional having more than four decades of industry experience. He began his career as a route driver, before becoming a driver supervisor and then moving into management roles. His first management position was as facility Operations Manager followed by District Safety Manager for collection and post collection operations for USA Waste. He was then promoted to Asst. General Manager for all company operations including collection routes, three transfer stations, a truck repair facility, the container maintenance department and a material recycling facility (MRF).

His next position was District Maintenance Manager for Waste Management in WA state. During this tenure, he won the title of Top Shop, a coveted and esteemed corporate award for cost control and safety excellence.

Mr. Bray relocated to Arizona in 2005, as Senior District Fleet Manager with Waste Management, with responsibility for four operating districts and over 135 pieces of equipment. He voluntarily resigned from Waste Management in 2012, assumed his executive role in Hawaii, ultimately leaving in 2014.

His experience and significant accomplishments include the development and implementation of a county wide residential, multi-family and commercial recycling program. He has contract management experience, leading the effort to establish new rates and service levels for Federal Naval Housing in Kitsap County, WA. His leadership resulted in extending the trash and recycling contract for the company. He also founded and developed a Medical Waste Disposal company which was sold to Stericycle.

Mr. Bray has many years of front line customer relations experience through involvement in community programs, liaison activities and customer service initiatives.



**Key Personnel Chart** 

#### **Bart Powell**

Division Vice President
Legal Officer
Phone: 480.688.7411
Email: Bart@RADservices.com

#### **Larry Williams**

Director of Sales and Marketing
Municipality Liaison
Community Outreach, Education and
Special Events
Key City Contact for Items Outside
Customer Service and Operations
Phone: 602.677.5308
Email: Larry@RADservices.com

#### **Thomas Bray**

Director of Safety
Phoenix and West Valley Transfer
Emergency and Safety Procedures
Phone: 480.797.2452
Email: Thomas@RADservices.com

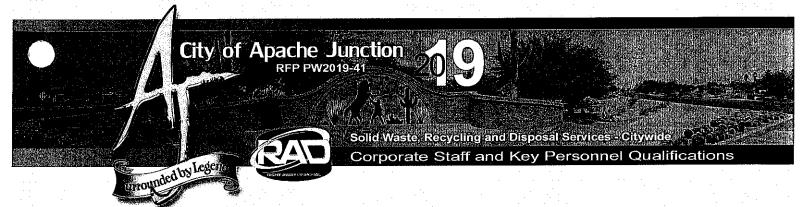
#### Jennifer Barton

Office Manager
Customer Service and Key City
Contact for Day-to-Day Operations
Phone: 480.776.1305
Email: Jennifer@RADservices.com

### Single Point of Contact Bart Powell

Division Vice President Legal Officer Phone: 480.776.1303

Email: Bart@RADservices.com



**Practices and Procedures** 

New Hires and Background Check

Every applicant undergoes a rigorous background check in addition to being vetted on their driving record. An applicant with a poor driving record will not be considered for employment. Upon passing the interview process they will participate in Onboarding and New Hire Orientation. A copy of New Hire Safety Training and Orientation will be provided to each employee in addition to a Safe Work Practices workbook.

- · All drivers undergo a formal road test
- Before new hires can go on their own, they receive training from a driver trainer

Management

Managers and Supervisors are trained on coaching and mentoring techniques focusing on servant leadership and supporting the rank and file employees.

**Employee Training Guidelines** 

1) Employees given a new job assignment for which training has not been previously provided will be trained before beginning the new assignment. 2) Whenever new equipment is introduced into the workplace, all effected employees will receive training and orientation on the new equipment. 3) Additional training will be provided whenever management believes that additional training is necessary after risky behaviors are identified from a work/route observation or reported close call. 4) Post incident/accident review may determine that additional training is necessary. 5) When employees are not following safe work rules or procedures. 6) Each Right Away Disposal front line operations employee receives mandatory continuing weekly safety training.

Job-Specific Training Follows These Guidelines

The following training methods are used. Actual demonstrations of the proper way to perform a task are compulsory and completed by managers, supervisors, department heads and lead drivers who will:

- The trainer will describe how to do the job safely
- The trainer will demonstrate how to do the job safely
- The employee will then describe how to do the job safely
- The employee will then show how to do the job safely
- The trainer will follow up to ensure the employee is performing the job safely

Management or designated person will observe employees performing the work. If necessary, they will provide a demonstration using safe work practices, or remedial instruction to correct deficiencies before an employee is permitted to work without supervision.

**Employee Conduct** 

The Company desires to maintain a workplace where all employees feel safe and enjoy coming to work, while at the same time are productive and provide a service to our customers in a friendly and efficient manner. Therefore, we embrace, train and follow these policies and procedures (not all inclusive).

- Honesty and Integrity
- Ownership and Accountability of Personal Actions
- Employee Safety and Reporting of Incidents
- Anti-Violence
- Equal Opportunity
- Drug and Alcohol Zero Tolerance Policy
- Performance Reviews
- Drivers and Operators are required perform pre and post trip inspections each day
- Safety training follows OSHA and ADOSH training requirements
  Department of Transportation guidelines strictly adhered to

RADservices.com





Municipal References



Offeror Name:

Right Away Disposal (RAD)

**Experience Information:** 

Community Name:

Town of Queen Creek

Location:

Queen Creek, Arizona

Contact Name:

Ramona G. Simpson

Title: Environmental Programs Supervisor

Telephone Number: 480.358.3831

Email Address: Ramona.Simpson@queencreek.org

**Experience Overview:** 

Dates of Service:

2010 - Current

Description of Service:

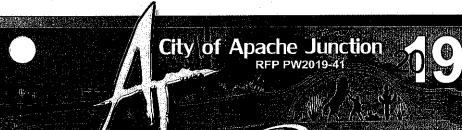
Waste and Recycling

Residential Units:

12,000 plus

#### Additional Experience/Project Description:

Currently 14,000+ Customers The municipality has exercised its three (3) one (1) year extensions pushing service into 2020





Offeror Name:

Right Away Disposal (RAD)

**Experience Information:** 

wrounded by Legen

Community Name:

Town of Florence

Location:

Florence, Arizona

Contact Name:

Benjamin Bitter

Title: Assistant to the Town Manager / PIO

Telephone Number: 520.840.0868

Email Address: Benjamin.Bitter@FlorenceAZ.gov

**Experience Overview:** 

Dates of Service:

2013 - Current

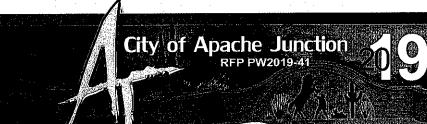
Description of Service:

Waste and Recycling

Residential Units:

3,000 plus

Additional Experience/Project Description:





Municipal References



Offeror Name:

Right Away Disposal (RAD)

**Experience Information:** 

Community Name:

City of Tolleson

Location:

Tolleson, Arizona

Contact Name:

Jamie McCracken

Title: Field Operations Director

Telephone Number: 623.478.8730

Email Address: \_\_Mccracken@tollesonaz.org

**Experience Overview:** 

Dates of Service:

2016 - Current

Description of Service:

Waste and Recycling

Residential Units:

1,400 plus

Additional Experience/Project Description:





Municipal References



Offeror Name:

Right Away Disposal (RAD)

**Experience Information:** 

arrounded by Legene

Community Name:

City of Eloy

Location:

Eloy, Arizona

Contact Name:

Harvey Krauss

Title: City Manager

Telephone Number: 520.466.9201

Email Address: HKrauss@eloyaz.gov

Experience Overview:

Dates of Service:

2010 - Current

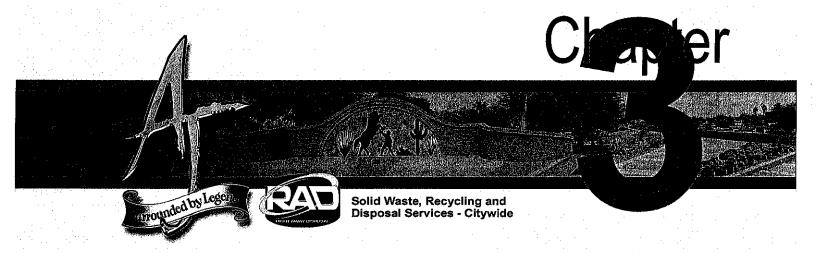
Description of Service:

Waste and Recycling

Residential Units:

3,300 plus

Additional Experience/Project Description:



### c. Method of Approach

Page 26 5.1 Standard Service

Page 27 Proximity of Disposal Site to the City Limits.

Page 28-32 6.1 Vehicles and Collection Equipment

Page 33 Collection Route and Schedule Map(s)

Page 34 6.4 Container Damage and Replacement

Page 35 6.3 Work Attire

Page 36-37 Safety Program

Page 38-40 6.5 Solid Waste Collection

Page 41-43 Recycling Collection

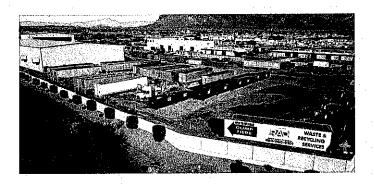
#### **Residential Services**

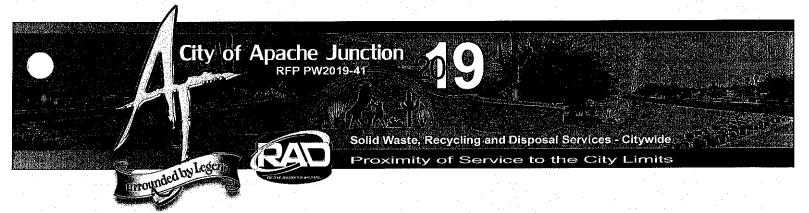
Weekly Residential Collection service for the City of Apache Junction will be serviced with a fully automated, sideload, one-man collection vehicle. Residents not receiving RAD service are provided with one 65-gallon or 96-gallon or 96-gallon or 96-gallon single stream recycling cart. Both carts will be serviced on the same day to all active accounts. Service will begin promptly at 6:00 a.m. Material collected will be delivered to the designated disposal or recycling location identified within this proposal. Also included within monthly service is residential bulk.

Day of the week for collection to be negotiated between City and Contractor.

#### Fact

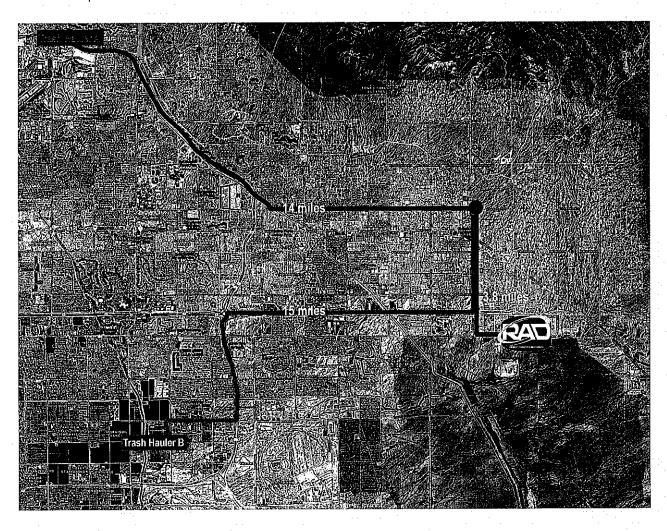
RAD East Valley Campus Headquarters, in Apache Junction, provides 137 full-time jobs, which encompasses management team, sales, operations, maintenance and MRF (Material Recovery Facility) support staff. More than 38% of these jobs are fulfilled by residents of Apache Junction.

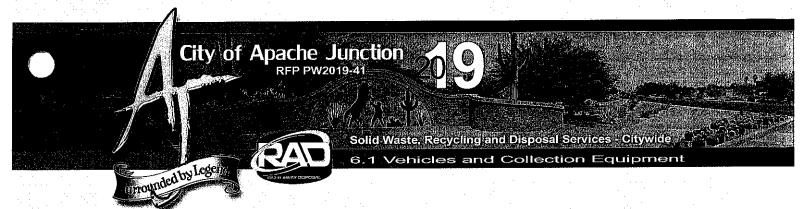




RAD's proposed services to Apache Junction's RFP are "ALL" conducted within its East Valley Campus located in Apache Junction (Baseline and Idaho Road). Customer service, disposal, fleet-Service maintenance, cart inventory, residential self-haul services and accounting are all directed through its East Valley Campus location, which places RAD as the closest "all-services" provider to the City of Apache Junction. The convenience and direct access of these services has proven to be a substantial necessity for its Apache Junction customers.

This model will greatly benefit the residents on all levels of service and cannot be matched by any other provider. Everything from onsite bill pay to cart exchanges are provided within minutes. This also applies for missed service matters. RAD's complete fleet of service vehicles, which services Mesa, San Tan Valley, Queen Creek, Gold Canyon and several other East Valley communities, commute regularly through Apache Junction and would provide prompt service on reported incidents.





RAD's method of approach for collecting solid waste and recycling material will be tailored to meet the needs of the City of Apache Junction and the services that are specified within the Request for Proposal (RFP). The maximum age of the collection vehicles shall be 2017 or newer and will continue to fulfill the this requirement during the entire term of the service contract.

#### Heil, Volvo, Mack and Peterbilt

Fully automated curbside collection truck, able to service 35-95 gallon containers.

Currently, RAD has 95 Sideload Vehicles within its service fleet.



#### Heil, Volvo, Mack and Peterbilt

Rearload compacting collection truck. Ideal for limited or small road access needing to service small containers, curbside bags or inground container collection.

Currently, RAD has 16 Rearload Vehicles within its service fleet.



#### Volvo and Peterbilt

Frontload commercial collection truck. Service metal frontload containers ranging from 2-8 yards. Currently, RAD has 13 Frontload Vehicles within its service fleet.



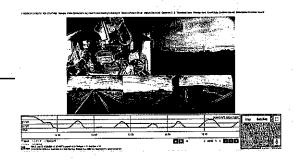
#### Mack and International Rolloff Trucks

Rolloff collection service, generally used for construction, industrial and bulk collections services. Sizes range from 15 to 40 yards. Currently, RAD has 32 Rolloff Vehicles within its service fleet.

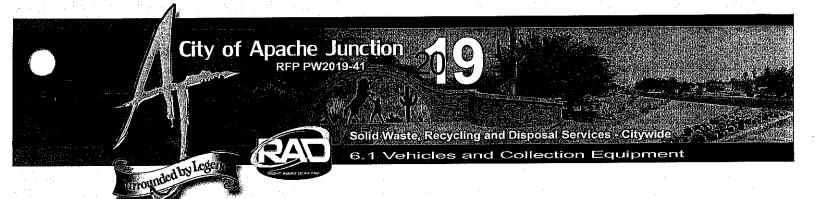


#### **Advanced Technology**

Trash and recycling collection can be tricky business. 3rd Eye on-board camera systems con-stantly monitors RAD drivers as well as their environment to ensure the safe operation of their vehicle. It also allows managers and customer service staff immediate verification of service through recorded video. Five placed cameras per truck provide a 360° coverage to monitor vehicle and driver environment in real time.



RADservices.com



#### All vehicles are not created equal

Lowest price doesn't always win. The duration of any waste agreement can sometimes be dignified by the cost of street repairs from some waste providers. RAD's Starr tractor-trailer configuration boasts an enviable 42-foot curb-to-curb turning radius — 40% better than a straight frame vehicle — navigating with ease around cul-de-sacs, alleys, dead-end streets, hillsides, step grades and cars parked at the curb. More importantly, this greatly reduces the amount of wear to vehicle tires and public streets.

Due to the wheel configuration, straight frame garbage trucks create greater friction while turning, which strains pavement to stretching, rolling and cracking.





RAD's Starr residential sideload trucks improve turns by nearly 40% than straight frame trucks.



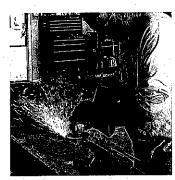


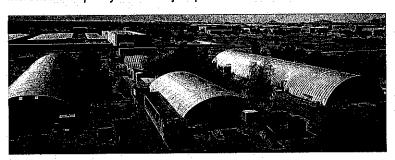
Before and After - Wear and tear cost municipalities money. Two years of service from traditional straight frame trucks.

### RAD Service Center - Apache Junction East Valley Campus

The RAD fleet of trucks are meticulously serviced, washed and maintained weekly under its 28,000 plus sq. ft, high-tech service facility. A team of 21 certified full-time mechanics and support staff maintain the highest of standards and safety in the industry.

To continue this focus, RAD delivers on one of the best safety records in the industry. All route and service drivers are DOT certified and drug tested quarterly. Through rigorous training and quality control, RAD maintains one of the lowest accident/injury ratios in the waste industry, which creates a culture that puts employee, customers and communities safety first. RAD will also fulfill the City's ambition to have all associated drivers and staff, meet annually with the City of Apache Junction Police Department, to increase the quality and safety of provided service.







**RAD**services.com

#### On-board Spill Containment Kit - ADEQ Approved

Emergency spill response is a vital responsibility for addressing hydraulic leaks or service spills including HHW. Fast, professional response is also critical to proper handling and clean-up. Every spill situation must be managed with a commitment to safety and full compliance with all applicable regulations, from the initial response to clean-up. Fluid leaks and spills are unfortunately a common occurrence, especially for waste disposal companies. With any spill, the first priorities are safety and containment.

in the event of a spill or leak RAD has equipped its service fleet with an on-board spill containment kit. Each kit includes the following:

- Five (5) lbs of Solid-a-Sorb
- Two (2) PIG® Blue Absorbent Sock Fluid Containment to drains
- 25 PIG® Absorbent Mat Pad
- Shovel, broom and 5 gallon bucket for clean-up residual

### Solid-a-Sorb by EP Minerals - 100% Natural

EP Minerals mines and produces the two most commonly used granular absorbents for the automotive, industrial, janitorial, automotive/ service related and remediation industries. Solid-a-Sorb, a 100% natural diatomaceous earth product, provides a safe and reliable option for cleaning liquid spills and is ideally suited for your waste remediation needs. Known for its porosity and extraordinary surface area, Solid-a-Sorb provides a conductive atmosphere for microbial "bugs" to grow and speed up the natural biodegradation of oil based liquids. Solid-a-Sorb is non-corrosive and non-reactive in acids (except hydrofluoric acid), making it safe for personal handling and outdoor use.



The heaviest sock features extra-dense construction to hug floors, roadways, pathways and stay in place while containing spills. Fine-grade vermiculite filler

quickly absorbs leaks, drips and spills; great for spill response or absorbing machine leaks, indoors or outdoors. Stitch-bonded, polypropylene skin resists bursting; reduces dust and holds in liquid, even when saturated. Absorbs and contains most common industrial liquids - oils, water, solvents and coolants. Environmental safe.



To improve accuracy of service, RAD has fitted its complete fleet of service vehicles with GPS Monitoring. This provides a means of verifying completion of routes and service. It also allows RAD's Service Management to evaluate the driver's speed in addressing safety concerns.







#### The Town of Queen Creek

#### ADEQ Compliance Procedures for Fluid Discharge and Spill

Employees and staff of Right Away Disposal (RAD) are required to follow these guidelines in the event of a leak or spill. The Town of Queen Creek will be advised of all spills, which includes notifying the appropriate City Staff identified below:

Janet Kawczynski

Customer Service Coordinator 480.358.3907 - janet.kawczynski@queencreek.org Andrea Hamilton

Customer Service Coordinator Andrea.Hamilton@queencreek.org

**Debbie Gomez-Sanchez** 

Senior Management Assistant 480.358.3706 - debbie.gomez@queencreek.org Ramona G. Simpson

Environmental Programs Manager 480.358.3831 - ramona.simpson@queencreek.org

Tony Garcia Streets Supervisor Tony.Garcia@queencreek.org

Melissa Maddison

Solid Waste Inspector Melissa.Maddison@queencreek.org

#### Responding to a Spill

In the event of a spill, follow these spill response and cleanup procedures:

Step 1: Initial Spill Containment

- a) Once a spill discharge or fluid leak has been identified the driver will shut off the vehicle and safely park.
- b) Immediate containment of spill will comprise of driver applying upgraded spillage kit, installed on all Town of Queen Creek Service vehicles.
- c) Great emphasis of containment will include any potential ainage areas.

d) Driver is to contact Dispatch Staff, either by radio or

Dispatch Staff:

• Dispatch Service Attendant available from

Spills after 4:00p.m. must be called directly

**Driver Report Outline** 

Driver Report - Driver needs to Mowing for each spill:

1) Reports discharge/spill

2) Describe in detail the severity

3) Provides location/address.

4) Pictures are taken and sent to Dispatch Staff

5) Major Spill - Secure area with safety triangles to avoid "traffic spreading"

Step 2: Notification to RAD Team

a) Dispatch to contact the following RAD Staff, via email, immediately of reported spill One email to all recipients shown below- (email to include Driver Report Outline and photos):

#### Associated Supervisors:

- Residential Service Supervisor
- Front Load &Roll Off Supervisor
- Toilet Division Supervisor

Managing Staff - City Liaison (Contact City Staff Within Five Minutes of Spill):

- Larry Williams, Sales and Marketing Director, Larry@RADservices.com
- Jennifer Barton, Office Manager, Jennifer@radservices.com

#### Maintenance Team:

Primary Contact: Maintenance Manager

Please Note: Upon delivery of "Dispatch Reported Spill Email", the Associated Supervisor is accountable in calling the Maintenance Team directly and confirm delivery of email. It is also the responsibility of the

Associated Supervisor to make sure all Staff - City Liaison are updated appropriately. listed items in Step 3 are fulfilled and Managing

#### The Town of Queen Creek

#### ADEQ Compliance Procedures for Fluid Discharge and Spill

#### Step 3: Dispatch Road Mechanic and Clean-Up Crew

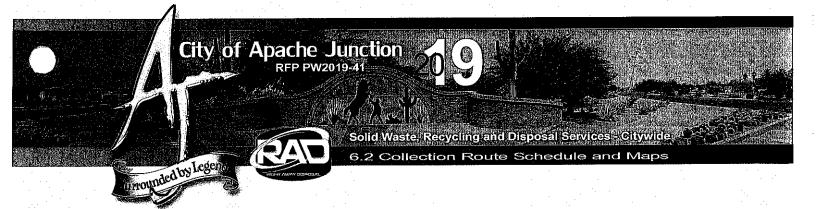
a) Assign Mechanic for equipment repair

- b) Minor Spills Maintenance Team will direct driver in furthering clean-up efforts, document before and after photos and secure clean-up residual for safe disposal.
- c) Major Spills Maintenance Team to assign Clean-Up Crew and have on site of spill within 2-Hours Conduct clean-up of spill, take before and after photos, and secure clean-up residual for safe disposal.
- d) All clean-ups must contain of liquid free, dry absorbent, style products. RAD will not use water or power washing treatment on Town of Queen Creek Spills. New city ordinance prohibits this type of process. Some major spills may require 4-hours of dry absorbent treatment.
- e) If spill requires additional comprehensive cleaning RAD will employ a 3rd party street sweeping service to execute and complete within **24-hours** of spill.
- f) Maintenance Team to provide Larry Williams with a closing/completion report, including before and after photos and Close-Out Report Form sent to Town of Queen Creek within 24-hours of incident.

#### The Town of Queen Creek

4.	R	eport Form	Before Clean-up
Date: 8-4-18 Time: 1.70 pm Truck # 328 Road Call Mechanic: NA Address: 21257 EXC		PATCH	
Based on fluid discharge/spill: Is ADEQ reporting required? (includ  NO  Cause of discharge/spill, fluid type a  Describe affected area:  DI RECILY IN FROM	ind amount of the second of th	OIL IN LIECYCLIN	
Were any emergency actions needed	d or used during spill p	/CL eriod:	After Clean-up
All parties that have been contacted  1	Date contacted	Time contacted	
Report completed by: NCC Report sent to: Pictures Attached:  New Carl Required yes	Date: 5 \ Time: 2	4-18 31 pm	

Please Note: A similar document is provided for Property Damage, which would include information, times, and photos.



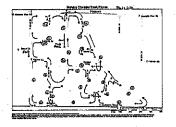
#### A Seamless Transition to New Service

RAD is committed to partnering with the City of Apache Junction if awarded. We have taken an in-depth look at equipment utilization, optimized routing, as well as systematic approaches to ensure that the level of services that residents have grown to expect are enhanced through our service offerings. We believe that providing the highest level of service is critical to overall satisfaction of the city and its community.

If awarded, RAD will propose a collection schedule that will closely mirror its current trash and recycling service schedule that optimizes a reduction in heavy-truck traffic on city streets and maintain service efficiency. RAD's proposed route schedule will be presented to the Contract Administrator for review and approval a minimum of ninety (90) calendar days prior to commencement date.

#### **Attention to Detail**

RAD has one of the most experienced residential route map coordinators in the industry. A sample of the detailed routes, samples shown to the right, indicate directional arrows for each street in the community that services is being provided to. With



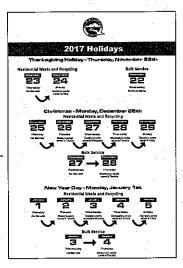
the directional arrows, block numbers are also included so that route drivers can be confident that the route they are servicing will efficiently encompass every home within an area to be serviced. Most, if not all, street names will appear on the maps. All maps will be included within a "Driver Binder" and multiple copies of each map will be included within the binder so that maps will not be lost, damaged, or possibly given to another driver if assistance is needed.

**Holiday Collection** 

In reducing heavy call volume, RAD takes a very proactive approach informing its communities on holiday closers. These efforts include social media, Constant Contact, reverse side of billing, website updates and ongoing outreach material, similar to the Town of Queens Creek's bill insert reflect to right. RAD observes four (4) holidays throughout the year and will not provide collection service on these Holidays: July 4th, Thanksgiving, Christmas Day, and New Year Day.



A RAD's transition team has a vast understanding in service installment. The communities of Copper Basin (October 2018 - 3,600 residents) and San Tan Heights (April 2019 - 6,500 residents), located in San Tan Valley, converted to RAD service. Transition of new service for each community was accomplished in two short days.





### Support Local, Buy Local

At RAD, we believe strongly in supporting Arizona and the local communities through buying local. All products and services involved in our business process are sourced locally whenever possible. This business belief is one of the motives why RAD purchases its carts through Otto Industries, located in Eloy, Arizona. Every new cart, utilized in Apache Junction's residential waste and recycling service, will display the "Made in Arizona" label.



Otto Carts are uniquely designed with contoured body for optimized automated lifting body. The cart footprint is engineered for stability; resists tipping during service and provides greater stability in the event of high-wind weather. Durable "double-pinned" lid, contoured water reducing lip and metal lift bar provides customer and Town with trouble/maintenance free service. All carts are in compliance with A.N.S.I standards. In addition, RAD's carts are earth tone in color, and blend nicely into the community oppose to the branded colors of our competition.

RAD's service vehicles go through weekly inspections and maintenance to minimize damage to its waste and recycling carts. With past experience, we also see significant results in extending the carts service life by not exceeding weight limitations due to disposing of rocks, bricks or heavy sharp metals. This message is conveved through regular education and outreach to the community.

**Damaged Cart Exchanges** 

If a cart is damaged (i.e. broken or missing lid/wheels or cracks/holes in the cart), homeowners will call RAD's Customer Service Center and request repair or replacement. Containers damaged as a result of normal use will be replaced or repaired, free of charge, on the next day of scheduled service. In addition, RAD will provide cart delivery at no-cost to the town or resident. RAD will retain ownership of all provided carts.

### Commercial Style Containers - 5.2 Additional Services

RAD offers one of the largest, most diversified, inventories of frontload containers in the industry. Built from prime high quality steel and maintained for both durability and appearance, will reassure our customers many years of maintenance-free service.



^ RAD takes great pride in the appearance and functionality of its carts. Homeowners will never wait months for repairs and/or replacement.

### 2-Yard Container



















Note: RAD maintains its own containers, no third-party service provided by other waste providers.

This means quicker response time and great control for its customers.

### 6 Yard Container





side \_\_\_\_ 6' \_\_\_\_



### **Roll Offs**

Roll Offs available in 15, 20, 30 and 40 yard sizes







Dirounded by Legen



Solid Waste: Recycling and Disposal Services - Citywide

6.3 Work Attire



### **Practices and Procedures**

**Dress Code and Appearance** 

During business hours and at any Company functions, employees are expected to present a clean, neat and professional appearance and dress according to the requirements of their position. In all cases, employees should use good judgment when selecting work attire. Depending on the nature and conditions of their work, they may have specific dress requirements that meet functional or safety requirements. As an example, a drivers uniform and personal protective equipment will differ from that of an office worker or senior management official.

### Safety First

Meets stringent ANSI/ISEA 107-2015 Class 3 Type R standards, where personal visibility is the highest priority or in environmental conditions where visibility is heavily compromised

RAD Company Logo

Embroidered Employee Name

Hi visibility fluorescent lime-yellow

Silver Reflective Striping

At Right Away Disposal we strive to assure complete safety of our employees, our customers and the public in all operations.

Right Away Disposal is committed to providing employees with a safe and healthful workplace. It is the policy of this organization that employees report unsafe conditions and do not perform work tasks if the work is considered unsafe. No such report will result in retaliation, penalty, or negative consequence. Employees receive training to ensure they understand the paramount importance of reporting all accidents, injuries and unsafe conditions to management immediately.

Employee recommendations to improve safety and health conditions are given thorough consideration. Management gives top priority to addressing unsafe conditions and risky behaviors and will provide all necessary financial resources for the correction of unsafe conditions. Similarly, management will take disciplinary action with any employee who willfully or repeatedly violates workplace safety rules. This action may include verbal or written reprimands and may ultimately result in termination of employment. Employees found to work and operate in a safe manner are routinely recognized and complimented for their exemplary work ethic.

The foundation of our safety program revolves around:

- · Weekly group safety training for all departments
- · Daily tailgate meetings
- New hire orientation and training
- Incident and accident review boards which include employees from multiple departments
- · Regular employee observations
- Servant leadership by supervisors and managers
- Providing any required personal protective equipment for employee safety

Right Away Disposal is a drug free company. We follow Department of Transportation requirements for drug and alcohol testing for all CDL drivers in addition to random testing for all non-DOT employees. Any workplace incident requires a mandatory drug test at the nearest Medical Center immediately. An employee found to have tested positive will have immediate disciplinary action up to and including termination.

Senior management is actively involved with employees in establishing and maintaining an effective safety program as well as ongoing safety and health program activities, embracing a true open-door policy. Our number one core value is Safety.

### Right Away Disposal Emergency Action Plan

#### Fire

- 1. If a fire is discovered on a trash or recycling vehicle, the load will be dumped in a safe location.
- 2. Call 911 and request fire department assistance.
- 3. Contact the respective city and inform them of the specific incident and location.
- 4. If a small fire occurs and can be controlled, all of our vehicles are equipped with fire extinguishers. All drivers and helpers receive fire extinguisher and fire control safety training.
- 5. Contact support personnel and/or a third party service to aid in the clean up process.

### Strike

 Right Away Disposal has a non-unionized work force. If there was a disruption of work due to strike / organized work stoppage incited by the workforce, Right Away Disposal has an adequate number of reserve drivers and management personnel trained to provide collection services.

#### Natural Disaster

1. If a natural disaster occurred that effected the City of Apache Junction trash and recycling services, Right Away Disposal will stand by and assist any local, state or federal agency in any way possible until all regularly scheduled services can be resumed. Right Away Disposal will extend assistance in any way possible to help the city resume normal operations.

### **Emergency Telephone Numbers of Key Personnel**

Thomas Bray:

480.797.2452

Bart Powell:

480.688.7411

24 Hour Customer Service - 480.797.2452

### **Spill Containment**

RAD equips its service vehicles and staff with on-board spillage kits for immediate containment and clean-up. For large scale spills RAD will implement its Spill Clean-Up Team, which may comprise of power washing and street sweeping. If awarded RAD will provide a detailed "Procedures for Fluid Discharge and Spill" outline including key contacts and numbers.

### East Valley Transfer Station - Apache Junction

Location:

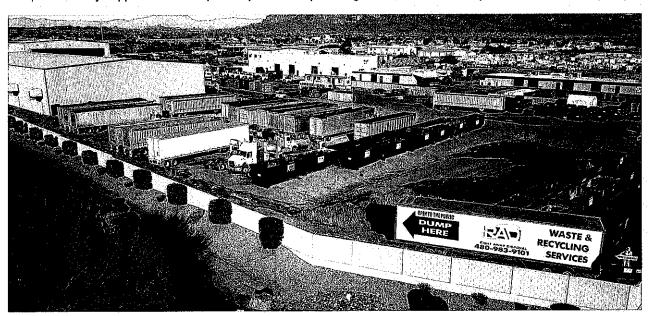
3755 South Royal Palm Road Apache Junction, Arizona 85119 Name Owner: Waste Connections

Contact Name and Phone Number of the Site Manager:

Bart Powell 480.688.7411

RAD guarantees to accept the materials and to provide the capacity required at the delivery facility over the contract term.

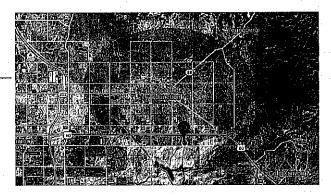
Opened in 2010, the West Valley, 11 plus acre, campus has made a great impact in fulfilling the growing market demands for customers in Queen Creek, Florence, Coolidge, San Tan Valley and Apache Junction. The East Valley campus currently supports its municipalities partners in providing a location for safe disposal of trash and recycling.

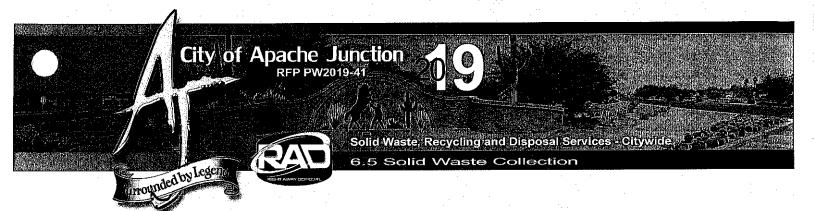


### Drop Off/Self Haul Trash Service

Residents of Apache Junction are encouraged to self-haul items to the RAD East Valley Campus. RAD provides a convenient option, minutes from anywhere in Apache Junction, for the safest disposal of construction debris, green waste, household solid waste, and MSW (municipal solid waste).

City residents will be charged \$40.00 per ton with a one ton minimum.





### The RAD Regional Landfill

Location:

22316 South Harmon Road Florence, Arizona 85132

Contact Name and Phone Number of the Site Manager:
Bart Powell
480.688.7411

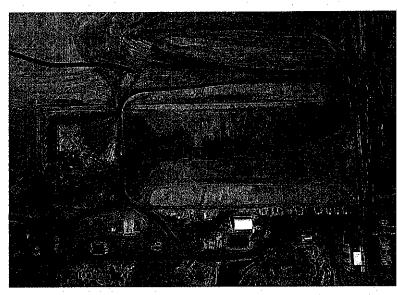
The RAD Landfill was meticulously engineered and conveniently positioned, between Tucson and Phoenix, to fulfill years of waste disposal. Unlike the old "dumps" of the past, it is a very complicated system designed to protect groundwater and the environment from contamination, much of the engineering and expansion is shown below.

The RAD Landfill took years of planning and development, which require a significant investment, including a seven mile stretch of roadway. The landfill is divided into cells or designated areas where the land will be prepared for trash disposal, the most current cell to open is number 3.

### Name Owner:

Right Away Disposal (please see supporting document on page 40)

Anticipated Remaining Site Life: 150 plus year

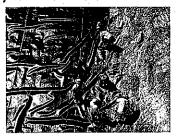


The 500 acre landfill meets and exceeds all subtitle D regulations, set by state and federal guidelines, for proper and environmentally safe waste disposal.

#### Cell 3

Building a new landfill cell takes months and involves various stages of construction. Many of the steps in building the cell must be tested to make sure standards are being met before moving on to the next phase of construction. A new cell is built approximately every two years at RAD. The most recent under construction, Cell 3 shown below, was opened June, 2017 and covers approximately 11 acres of surface.







**Evidence of Ownership** - RAD owns its processing, transfer and disposal facilities, which are reflected in the following documents and on public record with the State of Arizona, Maricopa and Pinal Counties, EPA and the cites of Apache Junction, Phoenix and Florence.

### **Evidence of Ownership - Landfill**



#### anice K. Brewer Governor

# ARIZONA DEPARTMENT OF ENVIRONMENTAL QUALITY

1110 West Washington Street • Phoenix, Arizona 85007 (602) 771-2300 • www.azdeq.gov



Henry R. Darw Director

#### MUNICIPAL SOLID WASTE LANDFILL MASTER FACILITY PLAN APPROVAL NUMBER 51185900.00 (LTF # 59550)

### 1.0 Facility Information and Approval Signature

In accordance with the provisions of Arizona Revised Statutes (A.R.S.) Title 49, Chapter 4:

Facility Name: Durham Regional Landfill

Permittee as Owner: Durham Regional Landfill, LLC

3755 S. Royal Palm Road Apache Junction, Arizona 85119

Permittee as Operator:

Waste Technologies, LLC dba Right Away Disposal

3755 S. Royal Palm Road Apache Junction, Arizona 85119

is authorized to operate in accordance with the solid waste facility plan as specifically described in the Master Facility Plan Approval that follows. The Durham Regional Landfill is located in Pinal County approximately 6 miles north and 3 miles east of the I-10 Red Rock Interchange (Exit 226), in Section 35, Township 8 South, Range 10 Hast, of the Gila and Salt River Base Line and Meridian.

Latitude: 32° 40' 57" North Longitude: 111° 17' 18" West

This Master Facility Plan Approval shall be deemed effective on the date of the Waste Programs Division Director's signature below, provided that the facility is operated and maintained in accordance with all the conditions described in the remainder of this approval document.

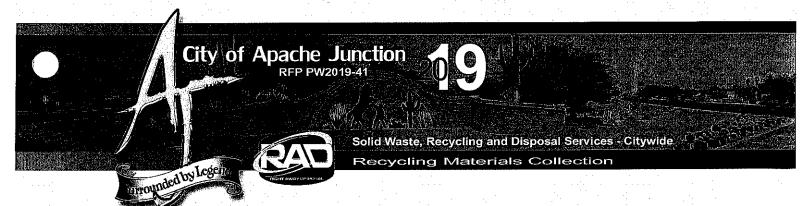
Approved on behalf of the Arizona Department of Environmental Quality:

Laura L. Malone, Director Waste Programs Division

Signed this 15th day of July - 2014

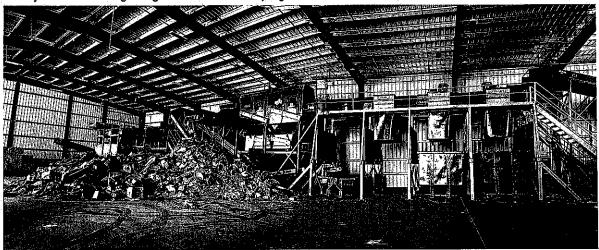
Southern Regional Office 400 West Congress Street • Suite 433 • Tucson, AZ 85701 (520) 628-6733

Printed on recycled paper

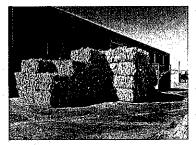


### The RAD Recycling Center - Apache Junction

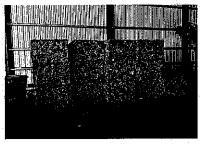
The two year old, 30,000 sq. ft. state-of-the-art facility, which represents an investment of over \$13 million dollars and 35 new jobs, is Pinal County's only MRF. Named the RAD Recycling Center, this facility addresses the growing regional demands for sustainability through the reuse and recycling of a large number of materials, mostly collected through single-stream curbside programs.



RAD's Material Recovery Facility - photo taken 6.17.2019







From left to right, plastic grades, paper and cardboard bales, recovered aluminum can bales - photo taken 6.17.2019

The RAD Recycling Center is equipped to process over 46,000 tons of recyclable material annually (175 daily), representing the equivalent of 2,300 tractor trailer loads of material that's diverted from landfills. The aluminum, plastic, paper, cardboard and steel that is recovered at the facility. As of June, 2019, the RAD Recycling Facility is operating at 63% capacity.

### **Requested Information**

Location:

RAD East Campus

3755 South Royal Palm Road Apache Junction, Arizona 85119

Owner:

Right Away Disposal, LLC

Contact:

Bart Powell, Division Vice President

480.688.7411

### **Hazardous Waste**

All hazardous waste, received through the MRF, are identified, contained and properly disposed, which meet all state, ADEQ and county codes.

### **Evidence of Ownership - Recycling Facility**

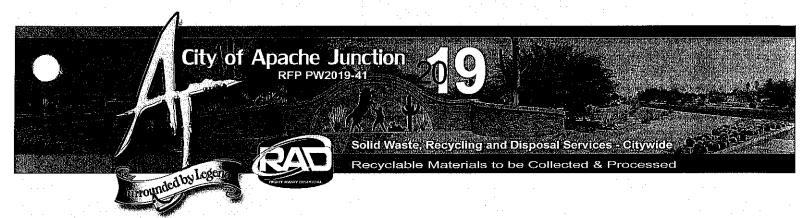


### Certificate of Occupancy

# County of Pinal Department of Building Safety

This Certificate issued pursuant to the requirements of the International Building Code certifying that at the time of issuance this structure was in compliance with the various ordinances of the County regulating building construction or use. For the following:

		•	
		Permit Number	: PER15-00435
Address of Structure	3755 S ROYAL PALM		
Owner's Name	Right Away Dispo	-	
Owner's Address	3755 S ROYAL PALM	I RD, APACHE JUI	NCTION, AZ 85119
Proposed Use	RECYCLING SORTI	NG FACILITY	
Automatic Sprinkler		Jse and Occupancy	<b>s</b> -1
Occupant Load		Type of Construction	vB
Edition of code under	which this permit was is	sued	
Final Inspection Date:	12/14/2015		
Special Conditions:	EXISTING RESTROOM BY AJ FIRE DISTRICT		TE. FIRE PLANS APPRO
Tou	74		December 17, 2015
Tony Guasp	, Chief Building Offic	ial .	Date



### **Award Winning Recycling Programs for Your Community**

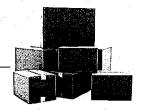
Recycling, in particular, is very important to every municipality. More recycling means less trash in landfills across Arizona. Recycling does more than improve our environment. It helps keep our streets clean, and it saves the residents money by decreasing the amount of solid waste that they dispose of. RAD offers municipalities a convenient, comprehensive, rewarding recycling program to enhance the community's goals of sustainability.

### Acceptable Recyclables Through Curbside Single-Stream Recycling



Paper
Office paper, copy paper, computer
paper, envelopes, junk mail,
newspaper, advertising inserts,
magazines, catalogs, Post-It notes,
NCR forms, telephone books, brown
paper bags

Cardboard Carton: Milk, juice, creamer Chipboard: Office supply boxes, cereal boxes





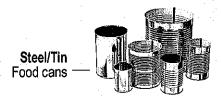
Glass

— Beverage and food bottles and jars

Plastic
PET or #1 Plastics: water and soda
bottles, HDPE or #2 Plastics: milk
and water jugs, PVC or #3 Plastics:
packaging, pipe, blister packs,
LDPE or #4 Plastics: container lids,
squeeze bottles, cups, PP or #5
Plastics: food containers & bottles,
bottle caps, PS or #6 Plastics:

clamshells, CD cases, Other or #7 Plastics: some water or juice bottles

food service cups, plates, trays,



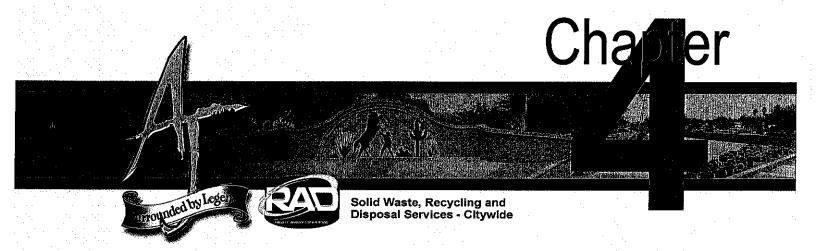




Due to the current global ban on recyclables abroad and fulfilling unattainable contamination benchmarks, RAD is working steadily with domestic outlets for processing of collected material. One of these options includes local and regional manufactures of cellulose home insulation. RAD sources 100% of its mixed paper, also know as ONP (Old News Print), for cellulose manufacturing. Cellulose is a healthier, more sustainable option, than traditional fiberglass insulation and contains nearly 85% recycled content.

This is one example of RAD's dedication and creative thinking in meeting the sustainability goals of it's municipality partners.

RADservices.com



### d. Public Education and Outreach

**Page 45-46** 6.7 Public Education and Outreach - Giving to Apache Junction **Page 47** Recycling Diversion Programs

Solid Waste, Recycling and Disposal Services - Citywide

6.7 Public Education and Outreach

### **Community and Customers First**

At RAD, community is the heart of our business. We rely on the communities we serve just as they rely on us. That's why it's so important to us to forge positive relationships with our municipalities, and to give back whenever possible to those who have supported us through the years.

We measure our success by the continuing positive impacts we have within our local communities. RAD takes pride in our community participation. Our outreach in education, event participation and supporting local organizations/schools is important to us. It also provides opportunities in reducing waste and increase recycling awareness.



^ City and RAD representatives with students from local elementarily schools, showcase community plastic bag reduction program "Bench the Bag". Cosponsored by the Town of Queen Creek and RAD, which focuses on recycling awareness and plastic bag reduction through education.



 Apache Junction Food Bank - Proud Platinum Partner Annual company/ customer food drive and money collection campaign

### **Green Through Our Schools**

Including and connecting the City's youth is a vital part of RAD's energies in achieving a fruitful and meaningful recycling program. School recycling programs require special-planning and careful



implementation if they are to become a lasting part of a student's recycling experience, at school and home. With proper implementation, we find children to be the greatest advocates of recycling and waste diversion. This healthy habit and knowledge typically follows the children home and then echoed to the family members. Available to schools within the city limits, RAD will provide the necessary tools for executing a comprehensive recycling program for its students at no expense to the city or schools.



 Annual Arbor Day Celebration at Peralta Trail Elementary – RAD Team Members building reusable, sustainable, planters from recycled water bottles (PET).



 Apache Junction Boy Scouts - Annual donations and support for local outings



Providing Emergency Food Services to Qualified Individuals and Families in East Valley Communities with Kindness, Respect and Dignity

July 9, 2019

To the City of Apache Junction,

This letter recognizes the many contributions that Right Away Disposal (RAD) has made to the Apache Junction Food Bank over the years. We can't thank them enough for all they have done to assist our mission of feeding the hungry in the East Valley, including...

- --teaming up with the Food Bank for the first ever Apache Junction Police Department Docu-Shred Food Drive Event which brought in 741 pounds worth of food items in 2018
- -- the annual January Radathon, which collected \$700 in cash donations alone in 2017
- --the annual contribution of food drive donation collection boxes for use in East Valley communities by churches, RV parks, community centers and others who help us with year-round donations of canned goods and food items
- --a \$2,000 donation in 2016 that made RAD one of the major sponsors given logo recognition on our food bank truck.
- --a holiday support campaign for the food bank communicated to their 175,000 customers through social media
- --supplying two dumpsters at our warehouse for collecting cardboard that is picked up weekly for recycling

We greatly appreciate RAD's continuing generosity and community spirit. They have made a significant impact in helping us fight hunger in the City of Apache Junction every day.

Sincerely,

Myra D. Garcia, Executive Director Apache Junction Food Bank myra.garcia@ajfoodbank.org

Join us to help address the problem of hunger in our community.

DONATE FOOD, ORGANIZE A FOOD DRIVE. VOLUNTEER.



#### **Formerly United Blood Services**

6220 E. Oak Street Scottsdale, AZ 85257

vitalant.org

June 19, 2019

City of Apache Junction

To the City of Apache Junction:

Right Away Disposal cares about the Apache Junction community and its welfare. They have partnered with us to support the Arizona community blood program by holding blood drives. On behalf of Arizona hospital patients whose lives have been impacted by their blood drives, Vitalant wholeheartedly endorses Right Away Disposal.

We appreciate their commitment to our organization and community and feel certain you would feel the same.

Sincerely,

Jeanette Nicely
Donor Recruitment Manager

Kristie Falb Lost Dutchman Marathon President 115 N Apache Trail Suite A Apache Junction, AZ 85119

6/11/19

To whom it concern:

Right Away Disposal has been a contributor to the Lost Dutchman Marathon through sponsorships for the past two years. This year they sponsored our event in two areas totaling \$1500. We are truly appreciative of their efforts to support our 501 (c) 3 that benefits various deserving youth organizations in Apache Junction.

We look forward to working with them for the 3<sup>rd</sup> race in a row and recommend their services to those in our community. They handle our port-o-potties along the course of our races- and do so without any error which is an asset to an event our size.

Sincerely,

Kristie Falb

Lost Dutchman Marathon President





Heidi Geldis-Young
Apache Junction Chamber of Commerce
Director or Marketing & Events
567 W. Apache Trail
Apache Junction, AZ 85120

7/9/19

### To whom it concern:

Right Away Disposal has been a contributor to numerous chamber events for several years. We put together community wide events along with our chamber scholarship fund that helps the youth in our community. They have played an active role in helping us ensure our events continue.

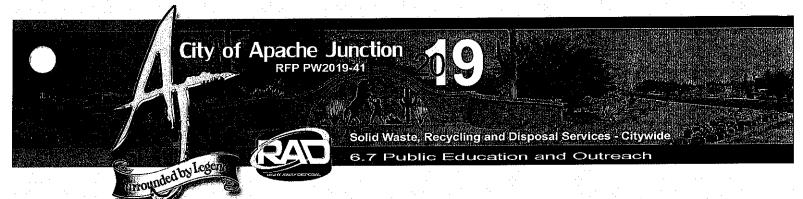
We look forward to working with them and recommend their services to those in our community. They handle our port-o-potties for our major city events without any error which is an asset to an event our size.

Sincerely,

Heidi Geldis-Young

Apache Junction Chamber of Commerce

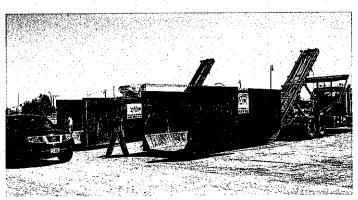
Director or Marketing & Events



We Love Community Participation

RAD proudly offers several outreach programs, within the communities it serves, in spreading the word about how to reduce, reuse and recycle. One of the most effective means are on-site themed events such as American Recycles Day and Earth Day. Participants are educated on the Do's and Don'ts of recycling, are provided safe disposal of e-waste, Household Hazardous Waste (HHW) and the ability to shred personal documents. This also provides an opportunity for RAD to connect with the residents in answering questions and show how waste diversion can be made easy.

RAD encourages participation and ideas from City staff, which includes the cooperation of the key departments. If awarded, RAD will provide staffing and equipment at no fees to the City. Details of supplied RAD equipment needs and event outline to be discussed in the interview process if applicable.



 City of Florence Annual Recycling and HHW Collection Event

### RAD's Plan for Promoting Public Communication and Education

- a) Develop, provide and distribute bi-lingual, co- branded Service Welcome Letter.
- b) Processing Facility Tours upon request
- c) Develop and Circulate Social Media Content
- d) Participate in City sponsored environmental or related events each year. Currently RAD supports its municipal partners with the tools to fulfill successful recycling themed events that include Earth Day and America Recycles Day. Staffing, containers, disposal/recycling of collected items, pre and post outreach and promotion handouts, are supplied at no expense to our municipal partners.

v Town of Queen Creek Earth Day - Community Recycling Program







^ City of Eloy America Recycles Day - Recycling Awareness and Community Collection Service

### **Proven Diversion Programs that Work**

In order to effectively evaluate a diversion program, it is important to understand basic information, such as the City's recycling habits and material composition, as well as the overall waste diversion rate. Additional data, conducted through audited waste profiles, will be used to help prioritize waste diversion strategies.

Waste audits will be conducted, twice annually, in the months of September and March of each year. Through these audits, RAD can identify what types of recyclable materials and waste the Recycling Facility generates and how much of each category is recovered for recycling or discarded. Using the data collected, RAD can identify the feasibility of enhancing its recycling efforts and how much outreach and education is required in curving these habits.

Education and outreach, surrounding RAD's municipally recycling programs, play a key role in increasing diversion rates. A waste audit performed in February of 2016, with the town of Queen Creek, revealed a solid waste residual of 19.80% that could be diverted through the curbside waste cart. Increased awareness through education, outreach and awareness, over the course of eight months (reflected in November 2, 2016 follow-up audit), assisted in reducing this residual by 11.72%.

Many of the tools utilized in outreach will be provided and distributed by RAD. To insure the success of these efforts, RAD would welcome and encompass participation from City staff.



### TOWN OF QUEEN CREEK NOVEMBER 2, 2016 AUDIT REVIEW

RAD's waste audit is an analysis of your community's waste and recycling stream, it can identify what types of recyclable materials your community produces and how much of each type is recovered for recycling. It can also determine the amount of contamination in providing data for outreach or education programs in curving these habits. Using the data collected during a waste audit, your community will be able to identify ways to reduce waste and enhance its recycling efforts. By designing a more efficient waste disposal program, your community can increase the amount of paper, plastic, and metals that it recycles, which reduces air and water pollution, helps curo global warming, and conserves natural resources.

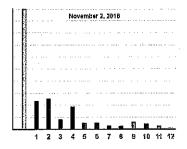
The following information is based on your November 2, 2016 recycling audit:

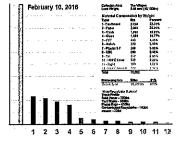
### Material Composition by Weight Type lbs Percent 1- Cardboard 2,000 23,75%

1- Cardboard	2,000	23.75%
2 - Paper	2,400	28,50%
3 - *Trash	680	8.08%
4 - Glass	1,640	19,48%
5 - PET	400	4.75%
6 - Metals	200	2.38%
7 - Plastic 3-7	200	2.38%
8 - UBC	120	1.43%
9 - Tin	266	3.09%
10 - HDPE Color	220	2.61%
11 - Rigid	180	2.14%
12 - HDPE Natural	an an	.74%
Total	8.360	99.29

Processing loss	60lbs	.71%
Grand Total	8,420lbs	100%

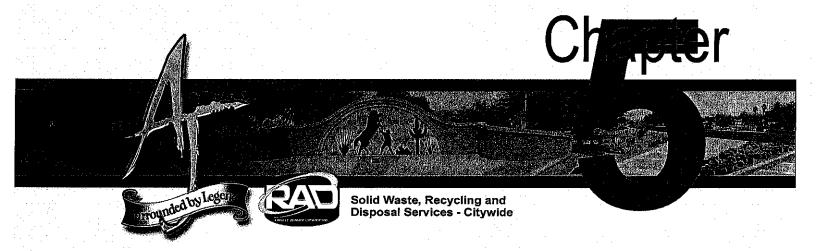
\*Non-Recyclable Material Trash Profile Solid Waste – 320lbs Yard Waste – 120lbs Plastic Bags – 130lbs Contaminated Recyclables - 100lbs evacte – 10lbs





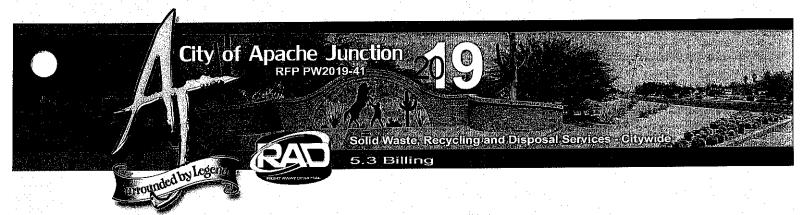
Grand Opening of RAD's
Material Recovery Facility (MRF)
December 2015 - Ribbon Cutting
Ceremony with elected officials
from Queen Creek, Apache
Junction and Pinal and Maricopa.





### e. Billing and Customer Service

Page 49-50 5.3 BillingPage 51-52 5.4 Customer Disputes and Complaint Resolution



### Competent, Professional and Courteous Billing Services

RAD's customer service program is designed to ensure that customers are satisfied with their municipality's choice for waste and recycling services. From our informative website design to our professional locally based staff, our customers are guaranteed an excellent experience with RAD. It's truly our goal to work closely with the municipality and residents to ensure that the transfer of services is done in a seamless manner and that all billing information is collected and effectively accomplished.

### **Billing Made Easy**

RAD's invoices are designed to provide the important billing information to customers in an easy-to-read format. Simplified billing creates fewer questions... which means fewer customer service calls. Customers also have the ability to view billing from anywhere, on any devices, any time they choose. (Sample Bill shown to the right)

### **Payment Options**

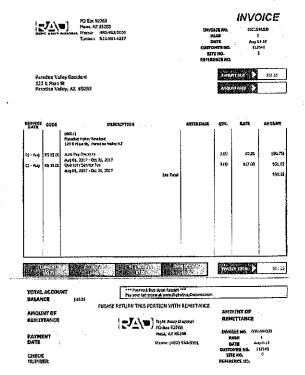
RAD provides several options in managing and making payments for services.

**Payment Options:** 

Mail or call customer service to process payments - all credit cards are welcomed with NO additional charges or convenience fees.

Online Bill Pay:

RAD's paperless billing is a secure and convenient way to view and pay bills online. We make it easy! Customer's are instructed to review the reverse side of their first invoice, which will help guide them through RAD's step-by-step process for On-Line Paperless Billing. To promote sustainability and provide customers with reduced



paper billing, RAD will offer the residents of Apache Junction a monthly discount of \$.25 if paid annually in advance. This fee will also be illustrated within Exhibit A - "Cost Proposal".

Bill Pay Through a Bank:

RAD provides customers with step-by-step instructions on how to process payments via online "Bill Pay" through their banking establishment. This is a very popular option and is regularly used.

RAD has invested significantly in increasing customer satisfaction. > Call monitoring technology has played an important role in reducing the amount of time a customer waits for a live representative. RAD's average wait time is typically less than two (2) minutes.



Solid Waste: Recycling and Disposal Services - Citywide

5.3 Billing - Solid Waste and Recycling Collections

### Sample Past Due Letter

Right Away Disposal PO Box 52768 Mesa, AZ 85208 (480)-983-9101

RIGHT AWAY DISPOSAL

August 30, 2017

Paradise Valley Resident 123 E Main St

Paradise Valley, AZ 85253-

Customer Number: 112540-0000 Total Due: \$60.25

Dear Valued RAD Customer,

Our system indicates that payment has not been received by our accounting department. Your account is currently past due and a \$10.00 late fee has been assessed to your account. A service interruption will occur if this matter is not addressed promptly. In order to avoid service interruption, a \$20.00 removal fee, and a \$20.00 redelivery fee please remit payment immediately by one of the following options.

Pay Online at: www.RightAwayDisposal.com

Pay by Phone at: 480-983-9101

RAD also offers an auto-pay option which can be set-up by emailing Office@RightAwayDisposal.com.or by calling our office.

If this notice has been sent in error or you have already sent payment, please contact the office at 480-983-9101 to confirm we have received your payment.

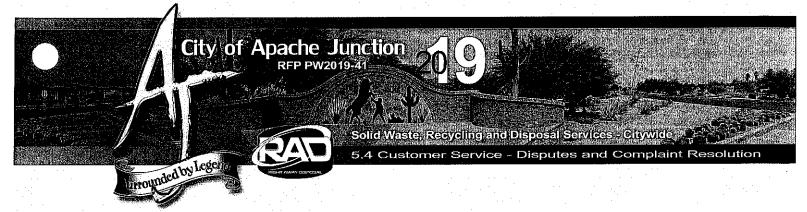
You should have received a phone call prior to this notice informing you of a past due account. If you did not receive a phone call reminder, please call us or email your phone number to:

Office@RightAwayDisposal.com

Any unpaid balance will be sent to our Collection Agency and could have a negative impact on your credit rating.

Thank you for your cooperation and for allowing Right Away Disposal to service your trash collection needs.

Sincerely, The RAD Team



### Customer Service - Arizona Based, Arizona Proud

Exceptional customer service is a key hallmark of a first class company and we believe that our Arizona based team of customer service professionals ranks among the best. As a service related company, we understand that customers want immediate and accurate information that ensures resolution as opposed to the inconveniences of third-party call centers located abroad. We measure and monitor calls to ensure our performance exceeds industry standards; however, it's the customer's satisfaction that matters most.

### **RAD Customer Service - Call Center**

RAD East Valley Corporate Campus 3755 South Royal Palm Road Apache Junction, Arizona 85119

To achieve accurate account practices and ensure customers receive correct billing, RAD conducts monthly audits. These audits also aid in confirming if customers have canceled services due to moving or other related reasons. Precise and accurate accounting is vital to RAD and our customers.

With the launch of any new municipality waste and recycling program, RAD implements an educational tutorial, with its customer service team, in outlining the many moving parts of service, service options, pricing and other related topics. This knowledge is very beneficial in responding accurately in the likelihood of a service call or billing question. RAD also appoints a dedicated service manager to each of its municipality customers that will be directly available.

RAD will bill the residents on the 10th of the month prior to following billing cycle. RAD's billing cycle for the City:

- January, February, March (billing to community December 10th)
- April, May, June (billing to community March 10th)
- July, August, September (billing to community June 10th)
- October, November, December (billing to community September 10th)

Quarterly bills are due the first month of each quarter. In the third week of receiving the bill, if unpaid the customer will receive a friendly reminder, via RAD's internal auto-dialer system, to the number on file. If an account reaches 30-days past due a late fee of \$20.00 is applied and letter of suspension is mailed (please see page 45 for sample letter). The customer is provided an additional three weeks to correct their account, if unattended RAD will suspend service. Unpaid accounts will have carts removed within the following week of suspended service.

RAD's Customer Service Call Center encompasses twelve (12) full-time agents, which care able fulfill over 1,000 calls per day. If RAD is awarded, two (2) additional agents will be added to our team and dedicated to the City's needs. RAD guarantees to the City that it's Customer Service Call Center will never be contracted to a third party or off-shore agency.

If a customer calls RAD's Customer Service Call Center they are directed to one of our Customer Service agents. If the call requires greater attention it is routed to the service manager that is appointed to the City. Further attention would include the involvement of our office general manager and/or president of RAD. To ensure accuracy all calls are recorded, this also provides details in our quarterly reporting to the City in what manner RAD has processed calls, complaints and resolutions.

#### Feedback is Important

Evaluating the quality of service and RAD's positive reputation with our customers is key, which is why we embrace service feedback surveys. Maintaining regular contact with our customers for their feedback and thoughts on services demonstrates that we care how our company is perceived. It also provides customer participation in improving services, which builds customer loyalty. If awarded, RAD will conduct an annual customer survey, through its billing and website, to measure satisfaction. These results will be supplied to Town staff for further feedback.

RADservices.com

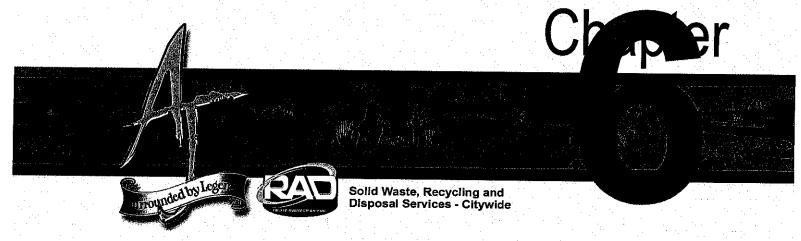




Solid Waste, Recycling and Disposal Services - Citywide
5.4 Customer Service - Disputes and Complaint Resolution

### **Sample Summary Report**

Town of	Queen Creek Augu	st Summ	ary Report	<u>.</u>		
Extra Carts			<b>D</b> 1 8.4	<b></b>		
where the first of the control of th			Previous Mon			
Extra Trash Carts	4	1100	(	068		
Extra Recycle Carts		450	[	437		
Half Manure Carts		10	·	11		
Full Manure Carts		83		75		
Total Extra Carts		1643	1!	591		
New Services	Monthly		FY to date			
	; ;	67		140		
Missed Service	Monthly		FY to date			
		1		12	7	
Accounts Temporary Discontinuance				:*		
	1	82				
Active Household Count	Trash & Recycle		Recycle Only		Totals	
Zone 1		4407		12	4419	
Zone 2	: ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	5780		7	5787	
Zone 3		2329		50	2379	
Total Active Accounts		12516		69	12585	
Removals						
Extra Trash Carts	5	:				
Animal Waste Cart					į.	
Sw Cart	2				i	
Total	. 7				3	



### **Amendments**

Page 54Solicitation Addendum No. 1 - June 26th, 2019Page 55Solicitation Addendum No. 2 - July 1st, 2019

# "PW2019-41 Solid Waste, Recycling and Disposal Services for the City of Apache Junction"

### **ADDENDUM #1**

The following addenda is a result of an error and clarification in the June 10, 2019 Request for Proposal.

**ITEM 1** - Question on non-exclusive reference on page 1, Section 1. The final Agreement will be <u>exclusive</u> to one contractor for the duration of the contract.

**ITEM 2** – Add an additional Exhibit to the required documentation when submitting the proposal.

a. Exhibit Q will consist of the contractor providing the home owner association(s) (HOA's) that are currently being serviced and the sunset date of the contract(s).

ITEM 3 – Scope of Work, Section 5, page 9- Clarification

- a. Contractor to complete any contractual arrangements with all residential property owners no later than 365 calendar days from the award of the Agreement.
- b. Public Education and Outreach shall begin in August/September 2019 after the Apache Junction City Council has awarded the contract.

If further clarification of this addenda is needed, please feel free to contact me.

Heather Hodgman
Public Works Management Analyst

Date: June 26, 2019

# "PW2019-41 Solid Waste, Recycling and Disposal Services for the City of Apache Junction"

### **ADDENDUM #2**

The following addenda is a result of an error and clarification in the June 10, 2019 Request for Proposal.

ITEM 1 – Section 3, page 8, Goals to read as the following:

"B" Contractor shall require residential solid waste and recycling pickup to prevent waste pile-up, trash burning and health hazards associated with standing water retained within uncollected waste.

"C" will be replaced with "D" section.

ITEM 2 – Section 2, page 8, Background:

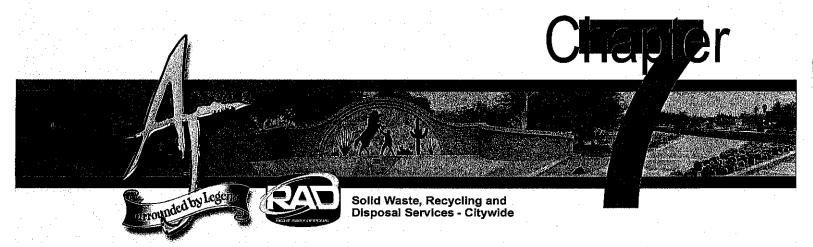
Per the background paragraph the "city stated that it was an approximate number of residential homes. The estimates are not meant to be exact and no warranties or guarantees of any number of customers or for adding or subtracting customers is given."

The city reviewed the 2017 ACS USBC data again and the number is approximately 11,000. The same language will apply that the city is providing an approximate number of residential homes. The estimates are not meant to be exact and no warranties or guarantees of any number of customer or for adding or subtracting customer is given.

If further clarification of this addenda is needed, please feel free to contact me.

Heather Hodgman Public Works Management Analyst

Date: July 1, 2019



# Required RFP BID Exhibits with Supporting Documents - Exhibits With Bid

Page 57-59 1. Cost Proposal (Exhibit A) Yes

Page 60-61 2. Similar Service History (Exhibit B) Yes

Page 62 3. Exceptions/Additions/Corrections (Exhibit C) Yes

Page 63-64 4. Certificate of Insurance (Exhibit D) No

Page 65 5. Understanding & Agreement (Exhibit E) Yes

Page 66 6. Surety Bid Bond (Exhibit F) Yes

Page 67 7. Payment Bond (Exhibit G) No

Page 68 8. Performance Bond (Exhibit H) No

Copy 9. Proposed Agreement (Exhibit I) No

Page 69 10. Bid Inquiry Form (Exhibit J) No

Page 70 11. Vehicle and Collection Equipment (Exhibit K) Yes

Page 71 12. Collection Route Schedule and Maps (Exhibit L) Yes

Page 72 13. Recyclable Items (Exhibit M) Yes

Page 73 14. Public Outreach and Education (Exhibit N) Yes

Page 74 15. Bulk Trash Items (Exhibit O) Yes

Page 75 16. Annual Recycling Amounts (Exhibit P) No

### **Exhibit A**

### COST PROPOSAL PROJECT NO. PW2019-41

FIRM: Right Away Disposal (RAD)

ADDRESS: 3755 South Royal Palm Road, Apache Junction, Arizona 85119

TELEPHONE: 480.688.7411 Email: Bart@RADservices.com

### STANDARD SERVICE

	DESCRIPTION OF SERVICES	QUANTITY	TOTAL COST
1		Once a	*\$15.41 per month
!	Curbside Solid Waste Collection	Week	Price reflected of both Waste and Recycling Collection
2		Once a	*The price shown above in- cludes the \$.25 savings per month for paying annually
	Curbside Recycling Collection	Week	month for paying annually
2		Once a	
3	Bulk Trash	Month	<b>\$0.00</b> per month
5		Each	<b>\$0.00</b> per month
	New 96 Gallon Solid Waste Container		40100 ho: //w////
6		Each	\$0.00 per month
	New 96 Gallon Recycling Container		

<sup>5.3</sup> Billing: Contractor shall offer a suspension status and associated pricing for subscribers wishing to suspend services for one (1) month not to exceed six (6) months. Contractor must identify any base fee in effect during any suspension period in the cost portion of the proposal.

This RAD's current Vacation Hold Policy and will extend to the residents at no extra charge.

### ADDITIONAL SERVICES

	DESCRIPTION OF SERVICES	QUANTITY	TOTAL COST
1	Additional 96 Gallon Receptacles	Each	<b>\$7.00</b> per month
2	Receptacle Repair Services	Each	\$0.00 per month
3	Replacement Receptacle	Each	\$0.00 per month
4	2 Yard Dumpster	Delivery	\$30.00
		Service or Removal	\$100.00
5	4 Yard Dumpster	Delivery	\$30.00
		Service or Removal	\$120.00
6	6 Yard Dumpster	Delivery	\$30.00
		Service or Removal	\$140.00
7	20 Yard Dumpster	Delivery	\$30.00
	+ \$40.00 per ton	Service or Removal	\$195.00
8	Residential Drop off Service	Rate per Ton	\$40.00

**RAD**services.com

### **ALTERNATIVE BID**

	DESCRIPTION OF SERVICES	QUANTITY	TOTAL COST
• •	·	<u> </u>	
1	Additional Curbside Bulk Trash and Recycling pickup by appointment only	Each	\$85.00
2	Solid Waste Pick Up Only - NOT Recycling	Twice Weekly	\$14.50 per month
3	Solid Waste Pick up (2 times a week) WITH Recycling (1 time a week)	Weekly	<b>\$20.81</b> per month
4	Annual Christmas Tree Curbside Pickup	Once a Year	\$85.00
5	Green Waste Collection	Once a Month	N/A
6	Green Waste 96 Gallon Receptacle	Each	N/A

Bow Paul	Date	07.11.2019
Signature		
Bart Powell	Title	Division Vice President
Printed Name		

### Exhibit B

### SIMILAR SERVICE HISTORY - PROJECT NO. PW2019-41

Each Bidder shall submit a list of at least three (3) customers including name, address, contact person and telephone number for whom he or she has similar work has been completed in the last twelve (12) months and shall include a short description and location of work using this form.



1. Customer: Town of Queen Creek

Name of Agency or Firm

22358 S. Ellsworth Road, Queen Creek, AZ 85142

Address

480.358.3831

Ramona G. Simpson

Telephone

Contact Person

Short Description of Work: The municipality has exercised its three (3) one (1) year extensions

pushing service into 2020 - Residential Waste and Recycling, bulk and commercial services - 13, 000 plus residents

Queen Creek

2010 - Current

N/A

Location

Start & Complete Date

Cost



2. Customer: Town of Florence

Name of Agency or Firm

775 North Main Street, Florence, AZ 85132

Address

520.840.0868

Benjamin Bitter

Telephone

Contact Person

Short Description of Work: Residential Waste and Recycling, bulk and commercial services - 3, 000 plus residents

Florence

2013 - Current

N/A

Location

Start & Complete Date

Cost

### 3. Customer: City of Tolleson



### Name of Agency or Firm

9555 West Van Buren Street, Tolleson, AZ 85353

Address

623.478.8730

Jamie McCracken

Telephone

**Contact Person** 

Short Description of Work:

Residential Waste and Recycling, bulk and commercial services - 1,400 plus residents

Tolleson 2016 - Current N/A

Location Start & Complete Date Cost

3. Customer:

3. Customer: City of Eloy

Name of Agency or Firm

1137 West Houser Road, Eloy, Arizona 85131

Address

520.466.9201

Harvey Krauss

Telephone

Telephone

Contact Person

Short Description of Work:

Residential Waste and Recycling, bulk and commercial services - 3,300 plus residents

Eloy 2010 - Current N/A

Location Start & Complete Date Cost

### Exhibit C

### EXCEPTIONS/ADDITIONS/CORRECTIONS PROJECT NO. PW2019-41

For uniformity and bid comparison purposes, all previous documents shall be completed as received from the City of Apache Junction. Should the Bidder wish to propose or note any exceptions, additions, or corrections, they shall be included on this page and Bidder may attach additional pages. Please note that submittal of this exhibit does not constitute a protest.

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# Note: Please See Following Document with Established Certificate of Insurance Exhibit D

### CERTIFICATE OF INSURANCE CITY OF APACHE JUNCTION PROJECT NO. PW2019-41

	E OF INSURED: Right, RESS OF INSURED: 37			ache Junctio	on, Arizona 85119
	Type of Insurance	Policy Number	Effect. Date	Expire Date	Limits of Liability
1.	Workers' Compensation				\$100,000 Each Accident; \$100,000 Each Disease, \$500,000 Disease Policy Limi
2.	Commercial General Liability				\$1,000,000 Each Occurrence; \$2,000,000 Products/Completed Operations Aggregate; \$2,000,000 General Aggregate Limit
3.	Contractual Bodily Injury & Property Damage				\$1,000,000 Each Occurrence
4.	Professional Liability			•	\$1,000,000 Each Claim
5.	Automobile Bodily Injury & Property Damage				\$1,000,000 Each Occurrence
comple the life Junctic valid u Insura	eted and the project has be of the contract, a renewa on City Attorney not less the nless countersigned by an nce must also provide that	een accepted by that I Certificate of the Inan thirty (30) cale In authorized repre	ne City of Apace required cover ndar days price sentative of the rs, employees	che Junction. verage must or to expiratione Insurance	inged until all work has been If a policy does expire during be sent to the City of Apache on date. This Certificate is not Company. The Certificate of are additional insured parties.
	CRIBED AND SWORN TO	before me this _	11	y of 20 <b>\9</b> by	



### CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this partificate does not confer rights to the cartificate holder in liqu of such

PRODUCER	CONTACT NAME:	
Aon Risk Services Southwest, Inc. Houston TX Office	PHONE (A/C. No. Ext): (866) 283-7122 (A/C. No.): (800) 363	0105
5555 San Felipe Suite 1500	E-MAIL ADDRESS:	
ouston TX 77056 USA	INSURER(S) AFFORDING COVERAGE	NAIC#
INSURED	INSURERA: ACE American Insurance Company	22667
Waste Connections of Arizona, Inc.	INSURERB: Indemnity Insurance Co of North Americ	43575
dba Right Away Disposal, L.L.C. 3755 S. Royal Palm Rd.	INSURERC: ACE Fire Underwriters Insurance Co.	20702
Apache Junction AZ 85119 USA	INSURER D:	
	INSURER E:	
	INSURER F:	i

**COVERAGES** CERTIFICATE NUMBER: 570077126903 **REVISION NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requeste Limits shown are as requested

INSR LTR		TYPE OF INSURANCE	ADOL INSD	SUBR WVD		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
Α	Х	COMMERCIAL GENERAL LIABILITY	Y		HD0G71094777	08/01/2018	08/01/2019	EACH OCCURRENCE	\$1,000,000
		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$100,000
[								MED EXP (Any one person)	Excluded
1						1		PERSONAL & ADV INJURY	\$1,000,000
	GE	LAGGREGATE LIMIT APPLIES PER:					J	GENERAL AGGREGATE	\$5,000,000
	X	POLICY PRO- LOC						PRODUCTS - COMP/OP AGG	\$2,000,000
		OTHER:							
A	AUT	OMOBILE LIABILITY			ISA H25159159	08/01/2018	08/01/2019	COMBINED SINGLE LIMIT (Ea accident)	\$5,000,000
	х	ANY AUTO						BODILY INJURY (Per person)	
1 1		OWNED SCHEDULED						BODILY INJURY (Per accident)	
		AUTOS ONLY HIRED AUTOS ONLY AUTOS NON-OWNED AUTOS ONLY					:	PROPERTY DAMAGE (Per accident)	
		UMBRELLA LIAB OCCUR						EACH OCCURRENCE	
		EXCESS LIAB CLAIMS-MADE						AGGREGATE	
		DED RETENTION					ĺ		
В		RKERS COMPENSATION AND PLOYERS' LIABILITY Y/N			WLRC65226303 AOS	08/01/2018	08/01/2019	X PER OTH-	
c		PROPRIETOR / PARTNER / EXECUTIVE	N/A		SCFC65431622	08/01/2018	08/01/2019	E.L. EACH ACCIDENT	\$1,500,000
	(Ma	ndatory in NH)			WI		' '	E.L. DISEASE-EA EMPLOYEE	\$1,500,000
	DE	es, describe under SCRIPTION OF OPERATIONS below						E.L. DISEASE-POLICY LIMIT	\$1,500,000
									, , , , , , , , , , , , , , , , , , , ,
0500	C10-T	ION OF OPERATIONS (LOCATIONS (VEHICLE					<u> </u>		

RE: Project No. PW2019-41. City of Apache Junction, its officers, employees and agents are included as Additional Insured in accordance with the policy provisions of the General Liability policy. Contractual Liability is written into the coverage form of the General Liability Policy but is subject to all terms, conditions, limitations and exclusions of the policy.

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

City of Apache Junction - Pw2019-41 300 E. Superstition Boulevard Apache Junction AZ 85119 USA

AUTHORIZED REPRESENTATIVE

Aon Risk Services Southwest Inc.

©1988-2015 ACORD CORPORATION. All rights reserved, The ACORD name and logo are registered marks of ACORD

ACORD 25 (2016/03)

### Exhibit E

### UNDERSTANDING AND AGREEMENT - PROJECT NO. PW2019-41

(Complete and return with bid packet with all other documents noted on checklist attached hereto)

### PROPOSAL TO THE CITY OF APACHE JUNCTION, ARIZONA:

In compliance with the advertisement for bids, and having examined these documents, and being familiar with the conditions, I/we hereby submit our acknowledgment of the terms and conditions for furnishing services for the City of Apache Junction. We further agree to execute the contract documents and furnish the required certificates of insurance if I am/we are selected to provide such services.

I/We shall perform the responsibilities set forth in the contract documents in compliance with all applicable state and federal statutes and regulations, and city codes and other requirements.

I/WE HEREBY ACKNOWLEDGE receipt of and confirm the terms and conditions.

This proposal is submitted	inc , a corpo	_, a corporation organized _; a partnership consisting of	
under the laws of the State			
N/A		; or an i	ndividual trading
such as N/A		and is the holder	of Arizona State
License No. <u>21273075</u>	Clas	ssification: Waste Services	·
Respectfully submitted by:	Right Away Disposal (RA	AD)	
3755 South Royal Palm Road	Apache Junction	Firm Arizona 85119	480.688.7411
Mailing Address	City	State	Phone
Bart Powell - Division Vice Presid	ent Fair	Frede	
Office	r/Title		•
ATTEST:	34. /	p - 1	7
Bill Bestreich - District Manager	Bill	500	
Officer and Title	(+1		
Larry Williams - Sales and Marketi	ng Director	Ce	
Witness (if bidder is an ind	ividual)		·

Note: See following three pages

#### Exhibit F

#### SURETY BID BOND - PROJECT NO. PW2019-41

(Complete and return with Bid Proposal)

KNOW ALL MEN BY THESE PRESENT:	
holding a certificate of authority to transact the Director of the Department of Insuran (hereafter called the Surety), are held at Obligee, in the sum of ten percent (10%) of him to the City of Apache Junction for the will and truly to be made, the said Prince	, as Principal, (hereinafter, a company/corporation, a company/corporation, a company/corporation oct surety business in the State of Arizona as issued by ce pursuant to Title 20, Chapter 2, Article 1 as Surety, and firmly bound unto the City of Apache Junction as of the total amount of the bid of Principal, submitted by work described below, for the payment of which sum, cipal and the said Surety, bind ourselves, our heirs, assigns, jointly and severally, firmly by these presents,
WHEREAS, the said Principal is herewith	submitting its proposal for:
shall enter into a contract with the Obligee the bonds and certificates of insurance as sufficient surety for the faithful performant and materials furnished in the prosecution Principal to enter into the contract and give pays to the Obligee the difference not to specified in the proposal and such larger a with another party to perform the work of Otherwise it remains in full force and effect to the provisions of Section 34-201, Arizon	accept the proposal of the Principal and the Principal in accordance with the terms of the proposal and give specified in the standard specifications with good and see of the contract and for the prompt payment of labor on of the contract or in the event of the failure of the the bonds and certificates of insurance, if the Principal exceed the penalty of the bond between the amount amount for which the Obligee may in good faith contract covered by the proposal then this obligation is void. It provided however, that this bond is executed pursuant as Revised Statutes, and all liabilities on this bond shall visions of the section to the extent as if it were copied
Signed and sealed this day of	A.D., 20
	Principal
Witness:	Title
	Surety
Witness:	Title

#### Exhibit F

#### SURETY BID BOND - PROJECT NO. PW2019-41

(Complete and return with Bid Proposal)

KNOW ALL MEN BY THESE PRESENT:
That we,
WHEREAS, the said Principal is herewith submitting its proposal for:
RFP Project No. PW2019-41: Solid Waste, Recycling and Disposal Services for the City of Apache Junction
NOW, THEREFORE, if the Obligee shall accept the proposal of the Principal and the Principal shall enter into a contract with the Obligee in accordance with the terms of the proposal and give the bonds and certificates of insurance as specified in the standard specifications with good and sufficient surety for the faithful performance of the contract and for the prompt payment of labor and materials furnished in the prosecution of the contract or in the event of the failure of the Principal to enter into the contract and give the bonds and certificates of insurance, if the Principal pays to the Obligee the difference not to exceed the penalty of the bond between the amount specified in the proposal and such larger amount for which the Obligee may in good faith contract with another party to perform the work covered by the proposal then this obligation is void. Otherwise it remains in full force and effect provided however, that this bond is executed pursuant to the provisions of Section 34-201, Arizona Revised Statutes, and all liabilities on this bond shall be determined in accordance with the provisions of the section to the extent as if it were copied at length herein.
Signed and sealed this 2nd day of July A.D., 2019.
Right Away Disposal, L.L.G.  Principal  Somes M. L. The Title St., Vice President  The Hangver-Insurance Company  Surety  Isa Betancur, Attorney-In-Fact Title
Witness:

SEE ATTACHED NOTARY ACKNOWLEDGMENT

## THE HANOVER INSURANCE COMPANY MASSACHUSETTS BAY INSURANCE COMPANY CITIZENS INSURANCE COMPANY OF AMERICA

#### POWER OF ATTORNEY

THIS Power of Attorney limits the acts of those named herein, and they have no authority to bind the Company except in the manner and to extent herein stated.

#### KNOW ALL PERSONS BY THESE PRESENTS:

That THE HANOVER INSURANCE COMPANY and MASSACHUSETTS BAY INSURANCE COMPANY, both being corporations organized and existing under the laws of the State of New Hampshire, and CITIZENS INSURANCE COMPANY OF AMERICA, a corporation organized and existing under the laws of the State of Michigan, (hereinafter individually and collectively the "Company") does hereby constitute and appoint,

David W. Garese, Audrey C. Skeen, Brooke A. Skeen, Lisa Betancur and/or Robert Garese

Of Excel Bonds & Insurance Services, Inc. of Sacramento, CA each individually, if there be more than one named, as its true and lawful attorney(s)-in-fact to sign, execute, seal, acknowledge and deliver for, and on its behalf, and as its act and deed any place within the United States, any and all surety bonds, recognizances, undertakings, or other surety obligations. The execution of such surety bonds, recognizances, undertakings or surety obligations, in pursuance of these presents, shall be as binding upon the Company as if they had been duly signed by the president and attested by the secretary of the Company, in their own proper persons. Provided however, that this power of attorney limits the acts of those named herein; and they have no authority to bind the Company except in the manner stated and to the extent of any limitation stated below:

Any such obligations in the United States, not to exceed Ten Million and No/100 (\$10,000,000) in any single instance

That this power is made and executed pursuant to the authority of the following Resolutions passed by the Board of Directors of said Company, and said Resolutions remain in full force and effect:

RESOLVED: That the President or any Vice President, in conjunction with any Vice President, be and they hereby are authorized and empowered to appoint Attorneys-in-fact of the Company, in its name and as it acts, to execute and acknowledge for and on its behalf as surety, any and all bonds, recognizances, contracts of indemnity, waivers of citation and all other writings obligatory in the nature thereof, with power to attach thereto the seal of the Company. Any such writings so executed by such Attorneys-in-fact shall be binding upon the Company as if they had been duly executed and acknowledged by the regularly elected officers of the Company in their own proper persons.

RESOLVED: That any and all Powers of Attorney and Certified Copies of such Powers of Attorney and certification in respect thereto, granted and executed by the President or Vice President in conjunction with any Vice President of the Company, shall be binding on the Company to the same extent as if all signatures therein were manually affixed, even though one or more of any such signatures thereon may be facsimile. (Adopted October 7, 1981 – The Hanover Insurance Company; Adopted April 14, 1982 – Massachusetts Bay Insurance Company; Adopted September 7, 2001 – Citizens Insurance Company of America)

IN WITNESS WHEREOF, THE HANOVER INSURANCE COMPANY, MASSACHUSETTS BAY INSURANCE COMPANY and CITIZENS INSURANCE OMPANY OF AMERICA have caused these presents to be sealed with their respective corporate seals, duly attested by two Vice Presidents, this **15th** July of **March**, **2017**.

The Hanover Insurance Company Massachusetts Bay Insurance Company Citizens Insurance Company of America

John C. Roche, EVP and President

The Hanover Insurance Company Massachusetts Bay Insurance Company Citizens Insurance Company of America

Atlan

James H. Kawiecki, Vice President

THE COMMONWEALTH OF MASSACHUSETTS ) COUNTY OF WORCESTER )ss

Le

On this **15th** day of **March**, **2017** before me came the above named Vice Presidents of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, to me personally known to be the individuals and officers described herein, and acknowledged that the seals affixed to the preceding instrument are the corporate seals of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, respectively, and that the said corporate seals and their signatures as officers were duly affixed and subscribed to said instrument by the authority and direction of said Corporations.

OTANE J. MARINO
Notary Public
Communicative of MassAchusetra
My Commission Expires
March 4, 8082

Diane J. Marsho, Notary Public My Commission Expires March 4, 2022

I, the undersigned Vice President of The Hanover Insurance Company, Massachusetts Bay Insurance Company and Citizens Insurance Company of America, hereby certify that the above and foregoing is a full, true and correct copy of the Original Power of Attorney issued by said Companies, and do hereby further certify that the said Powers of Attorney are still in force and effect.

GIVEN under my hand and the seals of said Companies, at Worcester, Massachusetts, this 2<sup>nd</sup> day of July 2019

CERTIFIED COPY

www.mamamamamamamama

Theodore G. Martinez, Vice President

#### **ACKNOWLEDGMENT**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

validity of that document.			
State of California County of Sacramento	)		
On <u>July 2, 2019</u>	before me, _	Alison Rachel (insert nan	le Chambers Stubbs, Notary Public ne and title of the officer)
personally appeared <u>Lisa Betand</u> who proved to me on the basis of s subscribed to the within instrument his/her/their authorized capacity(ies person(s), or the entity upon behalf	atisfactory ev and acknowl a), and that by	edged to me th / <del>his/</del> her/t <del>hei</del> r s	nat he/she/ <del>they</del> executed the same in signature( <del>s)</del> on the instrument the
I certify under PENALTY OF PERJ paragraph is true and correct.	URY under th	e laws of the S	State of California that the foregoing
WITNESS my hand and official sea	ı. Leil Duh	(Seal)	ALISON RACHELE CHAMBERS STUBBS Notary Public - California Sacramento County Commission # 2253341 My Comm. Expires Aug 10, 2022

Exhibits D, G and H as identified below should only be completed and returned to the City if the City awards the project to the Bidder.

#### Exhibit G

#### STATUTORY PAYMENT BOND PURSUANT TO TITLE 34, CHAPTER 2, ARTICLE 2, OF THE ARIZONA REVISED STATUTES (Penalty of this Bond MUST be 100% of the Contract Amount) Project # PW2019-41

KNOW ALL MEN BY THESE PRESENTS:

		•		
That,(hereinafter called the Principal) company /corporation holding a of Arizona as issued by the Dire Chapter 2, Article 1, with its princalled the Surety) are held and the Obligee), in the amount of _Dollars (\$), for the themselves, their heirs, adminis firmly by these presents.	Certificate of ector of the De icipal office in firmly bound upayment when	Authority to transact separtment of Insurance the City ofunto the City of Apachereof, the said Principal	pursuant to Title 20 (hereing Junction (hereinafter and Surety bind	inafter er called
WHEREAS, the Principal has eday of, 20 to which contract is hereby referre copied at length herein.	n		-	
NOW, THEREFORE, THE CON Principal shall promptly pay all r Principal or Principal's subcontr contract, this obligation shall be	noneys due to actors in the p	o all persons supplying prosecution of the work	labor or materials to provided for in said	
PROVIDED, HOWEVER, that the Chapter 2, Article 2, of the Arizo determined in accordance with the and Article, to the same extent a	ona Revised S the provisions	statutes, all liabilities or , conditions and limitat	n this bond shall be ions of said Title, Ch	
The prevailing party in a suit on attorney fees as may be fixed by			e judgment reasonat	ole
Witness our hand this day o	of	, 20		
PI	RINCIPAL		SEAL	
AGENCY OF RECORD	BY:	10-10-10-10-10-10-10-10-10-10-10-10-10-1		-
AGENCY ADDRESS		SURE	TY	SEAL
	BY:	ATTORNEY IN F	ACT	

## Exhibits D, G and H as identified below should only be completed and returned to the City if the City awards the project to the Bidder.

#### Exhibit H

#### STATUTORY PERFORMANCE BOND PURSUANT TO TITLE 34, CHAPTER 2, ARTICLE 2, OF THE ARIZONA REVISED STATUTES (Penalty of this Bond MUST be 100% of the Contract Amount) Project # PW2019-41

KNOW ALL MEN BY THESE PRESENTS: (hereinafter called the Principal), as Principal, and company /corporation holding a Certificate of Authority to transact surety business in the State of Arizona as issued by the Director of the Department of Insurance pursuant to Title 20, Chapter 2, Article 1, with its principal office in the City of \_\_\_\_\_\_ (hereinafter called the Surety) are held and firmly bound unto the City of Apache Junction (hereinafter called the Obligee), in the amount of Dollars (\$\_\_\_\_\_\_), for the payment whereof, the said Principal and Surety bind themselves, their heirs, administrators, executors, successors and assigns, jointly and severally, firmly by these presents. WHEREAS, the Principal has entered into a certain written contract with the Obligee, dated day of\_\_\_\_\_\_, 20\_\_ to \_\_\_\_\_\_which contract is hereby referred to and made a part hereof as fully and to the same extent as if copied at length herein. NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION IS SUCH, that if the Principal faithfully performs and fulfills all of the undertakings, covenants, terms, conditions and agreements of the contract during the original term of the contract and any extension of the contract, with or without notice to the surety, and during the life of any guaranty required under the contract, and also performs and fulfills all of the undertakings, covenants, terms, conditions and agreements of all duly authorized modifications of the contract that may hereafter be made, notice of which modifications to the surety being hereby waived, the above obligation is void. Otherwise it remains in full force and effect. PROVIDED, HOWEVER, that this bond is executed pursuant to the provisions of Title 34, Chapter 2, Article 2, of the Arizona Revised Statutes, and all liabilities on this bond shall be determined in accordance with the provisions of Title 34, Chapter 2, Article 2, Arizona Revised Statutes, to the extend as if they were copies at length in this agreement. The prevailing party in a suit on this bond shall recover as part of the judgment reasonable attorney fees as may be fixed by the judge of the court. Witness our hand this \_\_\_\_\_ day of \_\_\_\_\_\_, 20\_\_. PRINCIPAL SEAL AGENCY OF RECORD AGENCY ADDRESS SURETY **SEAL** ATTORNEY IN FACT

#### Exhibit I

# [DRAFT] CITY OF APACHE JUNCTION AGREEMENT FOR SOLID WASTE, RECYCLING AND DISPOSAL COLLECTION

#### PROJECT NO. PW2019-41

THIS AGREEMENT made and entered into by and between the CITY	OF APA	<b>ACHE</b>
JUNCTION ("City"), an Arizona municipal corporation, and		_, an
Arizona corporation ("Contractor"), who shall be collectively referred to a	s the "Pa	rties",
or individually as a "Party".		

#### RECITALS

- A. Contractor has responded to City's request for proposal (the "RFP" and response both being considered the "Contract Documents") via RFP No. PW2019-41, in which Contractor asserts its willingness, ability and qualifications to provide this work and service (hereinafter referred to as the "Work").
- B. City and Contractor desire to set forth herein their respective responsibilities and the manner and terms upon which Contractor shall render the Work.
- C. City has complied with the public bidding requirements under Arizona Revised Statute Title 34 and Apache Junction City Code, Vol. I, Chapter 3: <u>Administration</u>, Article 3-7: Procurement Procedures.

#### **AGREEMENT**

NOW, THEREFORE, City retains Contractor to perform, and Contractor agrees to render the services in accordance with the terms and conditions set forth as follows:

- 1. <u>PROJECT DESCRIPTION</u>: Contractor shall do and perform or cause to be done and performed in a good workmanlike manner, the Work in accordance with the Contract Documents as fully described in the Notice Inviting Bid Proposals for Project No. RFP No. PW2019-41 which includes all required specifications.
- 2. <u>PRICES</u>: Prices shall be governed under Exhibit A for the performance of the Work under the contract documents.
- 3. <u>CONTRACT TERM</u>: The Term of this Agreement shall be performed from \_\_\_\_\_\_\_, 20\_\_\_ through \_\_\_\_\_\_\_\_, 20\_\_\_. The Agreement will be renewed automatically and continuously for two (2) successive periods of one (1) year unless City or Contractor gives written notice sixty (60) days in advance with the total length of the contract not to exceed ten (10) years from the original signing of the Agreement. City reserves the right to unilaterally extend any of the one-year (1) periods

by thirty-one (31) days. This provision does not limit the liability of Contractor for actual damages sustained by City as a result of any breach of contract or warranty by the Contractor. Renewals shall only be allowed as mutually agreed upon in writing by the Parties.

- 4. <u>LABOR AND MATERIALS</u>: Unless otherwise provided in the contract documents, Contractor shall provide, pay and insure under the requisite laws and regulations for all labor, materials, equipment, tools and machinery, utilities, transportation, other facilities and services necessary for the proper execution and completion of the Work whether temporary or permanent, and whether or not incorporated or to be incorporated in the Work.
- 5. <u>TAXES</u>: Contractor shall pay all license, sales, consumer, use and other similar taxes for the Work or portions thereof provided by Contractor which are legally enacted at the time bids are received whether or not yet effective or subsequently applicable due to acts of jurisdictions or bodies other than City.
- PERMITS & FEES: Unless otherwise provided in the Contract Documents, 6. Contractor shall secure and pay for all permits, government fees, licenses and inspections necessary for the proper execution and completion of Work which are customarily secured after execution of the contract and which are legally required. Contractor shall give all notices and comply with all laws, ordinances, rules, regulations and lawful orders of any public authority bearing on the performance of the Work. City permits for this Work will be provided to Contractor at no cost. Contractor represents and warrants that any license necessary to perform the Work under this Agreement is current and valid. Contractor understands that the activity described herein constitutes "doing business in the City of Apache Junction" and Contractor agrees to obtain a business license pursuant to Article 8-2 of the Apache Junction City Code, Vol. I, and keep such license current during the term of this Agreement and after termination of this Agreement any time Work is performed pursuant to the warranty provisions set forth in Section 6. Contractor also acknowledges that the tax provision of the Apache Junction Tax Code, Chapter 8A, may also apply and if so, shall obtain a transaction privilege license and/or other licenses as may be required by the city code. Any activity by subcontractors within the corporate city limits will invoke the same licensing regulations on any subcontractors, and Contractor ensures its subcontractors will obtain any and all applicable licenses. Further, Contractor agrees to pay all applicable privilege and use taxes that are applicable to the activities, products and services provided under this Agreement.
- 7. <u>INDEPENDENT CONTRACTOR</u>: Contractor shall at all times during Contractor's performance of the services retain Contractor's status as an independent Contractor. Contractor's employees shall under no circumstances be considered or held to be employees or agents of City, and City shall have no obligation to pay or withhold state or federal taxes, or provide workers compensation or unemployment insurance for or on behalf of them or Contractor. Contractor shall supervise and direct the delivery of the materials using its best skill and attention. Except as provided in this Agreement, Contractor shall be solely responsible for all means, methods, techniques, sequences

and procedures, and for coordinating all portions of the work required by the contract documents. Contractor shall be responsible to City for the acts and omissions of its employees.

- INDEMNIFICATION: To the fullest extent permitted by law, Contractor shall 8. defend, indemnify and hold harmless City, its elected and appointed officers, officials, agents, and employees from and against any and all liability including but not limited to demands, claims, actions, fees, costs and expenses, including attorney and expert witness fees, arising from or connected with or alleged to have arisen from or connected with, relating to, arising out of, or alleged to have resulted from the acts, errors, mistakes, omissions. Work or services of Contractor, its agents, employees, or any tier of Contractor's subcontractors in the performance of this Agreement. Contractor's duty to defend, hold harmless and indemnify City, its special districts, elected and appointed officers, officials, agents, and employees shall arise in connection with any tortious claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property including loss of use resulting therefrom, caused by an Contractor's acts, errors, mistakes, omissions, Work or services in the performance of this Agreement including any employee of Contractor, any tier of Contractor's subcontractor or any other person for whose acts, errors, mistakes, omissions, work or services Contractor may be legally liable.
- ENFORCED DELAYS (FORCE MAJEURE): Neither City nor Contractor, as the 9. case may be, shall be considered not to have performed its obligations under this Agreement in the event of enforced delay (an "Enforced Delay") due to causes beyond its control and without its fault or negligence or failure to comply with applicable laws, including, but not restricted to, acts of God, fires, floods, epidemics, pandemics, quarantine, restrictions, embargoes, labor disputes, and unusually severe weather or the delays of subcontractors or materialmen due to such causes, acts of a public enemy, war, terrorism or act of terror (including but not limited to bio-terrorism or eco-terrorism), nuclear radiation, blockade, insurrection, riot, labor strike or interruption, extortion, sabotage, or similar occurrence or any exercise of the power of eminent domain of any governmental body on behalf of any public entity, or a declaration of moratorium or similar hiatus (whether permanent or temporary) by any public entity directly affecting the Project. In no event will Enforced Delay include any delay resulting from unavailability for any reason of labor shortages, or the unavailability for any reason of particular consultants, subcontractors, vendors or investors desired by Contractor in connection with the Project. Contractor agrees that Contractor alone will bear all risks of delay which are not Enforced Delay. In the event of the occurrence of any such Enforced Delay, the time or times for performance of the obligations of the Party claiming delay shall be extended for a period of the Enforced Delay; provided, however, that the Party seeking the benefit of the provisions of this Section shall, within thirty (30) calendar days after such Party knows or should know of any such Enforced Delay, first notify the other Party of the specific delay in writing and claim the right to an extension for the period of the Enforced Delay; and provided further that in no event shall a period of Enforced Delay exceed ninety (90) calendar days.

- 10. GOVERNING LAW AND VENUE: The terms and conditions of this Agreement shall be governed by and interpreted in accordance with the laws of the State of Arizona. Any action at law or in equity brought by either Party for the purpose of enforcing a right or rights provided for in this Agreement, shall be tried in a court of competent jurisdiction in Pinal County, State of Arizona. The Parties hereby waive all provisions of law providing for a change of venue in such proceeding to any other county. In the event either Party shall bring suit to enforce any term of this Agreement or to recover any damages for and on account of the breach of any term or condition in this Agreement, it is mutually agreed that the prevailing party in such action shall recover all costs including: all litigation and appeal expenses, collection expenses, reasonable attorneys' fees, necessary witness fees and court costs to be determined by the court in such action.
- 11. <u>INSURANCE</u>: Contractor, at its own expense, shall purchase and maintain the minimum insurance and other additional requirements set forth herein.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Agreement is satisfactorily completed and formally accepted; failure to do so may, at the sole discretion of City constitute a material breach of this Agreement.

Contractor's insurance shall be primary insurance as respect to City, and any insurance or self-insurance maintained by City shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect coverage afforded under the insurance policies to protect City:

The insurance policies, except Workers Compensation, shall contain waiver of transfer rights of recovery (subrogation) against City, its agents, officers, officials and employees for any claims arising out of Contractor's acts, errors, mistakes, omissions, work or services.

The insurance policies may provide coverage which contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to City under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and City, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a Surety Bond or an irrevocable and unconditional letter of credit.

City reserves the right to request and to receive within ten (10) working days, certified copies of any or all of the herein required insurance policies and/or endorsements. City shall not be obligated, however, to review same or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of City's right to insist on strict fulfillment of Contractor's obligations under this Agreement.

The insurance policies, except Workers Compensation, required by this Agreement, shall name City, its agent, officers, officials and employees as additional insured parties.

#### REQUIRED COVERAGE

#### Commercial General Liability

Contractor shall maintain Commercial General Liability insurance with a limit of not less than \$1,000,000 for each occurrence with a \$2,000,000 Products/Completed Operations Aggregate and a \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage including, but not limited to, the liability assumed under the indemnification provisions of this Agreement which coverage will be at least as broad as Insurance Service Office, Inc. Policy Form CG 00011-93 or any replacement thereof. In addition, automobile liability coverage of at least \$1 million per occurrence or a combined single limit of at least \$1,000,000 is required. The auto liability policy should contain endorsements for hired autos, non-owned autos and scheduled vehicles, as applicable to the Contractor's business.

Such policy shall contain a severability of interest provision, and shall not contain a sunset provision or commutation clause, nor any provision which would serve to limit third party action over claims.

The Commercial General Liability additional insured endorsement shall be at least as broad as the Insurance Service Office Inc.'s Additional Insured, Form CG 20101185, and shall include coverage for Contractor's operations and products and completed operations.

If required by this Agreement, if Contractor sublets any part of the work, services or operations, Contractor shall purchase and maintain, at all times during prosecution of the work, services or operations under this Agreement, City and Contractor's Protective Liability insurance policy for bodily injury and property damage, including death, which may arise in the prosecution of the Contractor's work, service or operations under this Contract. Coverage shall be on an occurrence basis with a limit not less than \$1,000,000 per occurrence, and the policy shall be issued by the same insurance company that issues Contractor's General Liability insurance.

Workers Compensation (Not Applicable to Sole Proprietorships)

Contractor shall carry Workers Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services; and Employer's Liability insurance of not less than \$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit.

In case any work is subcontracted, Contractor will require subcontractor to provide Workers Compensation and Employer's Liability to at least the same extent as required

of Contractor.

#### CERTIFICATE OF INSURANCE

Prior to commencing work or services under this Agreement, Contractor shall furnish the City with Certificates of Insurance, or formal endorsements as required by Agreement, issued by Contractor's insurer(s), as evidence that policies providing the required coverages, conditions and limits required by this Agreement are in full force and effect.

In the event any insurance policies required by this Agreement are written on a "claims made" basis, coverage shall extend for two (2) years past completion and acceptance of the Contractor's work or services and as evidenced by annual Certificates of Insurance, to be filed with the City Clerk of City.

If a policy does expire during the life of the Agreement, a renewal certificate must be sent to City thirty (30) calendar days prior to the expiration date. All Certificates of Insurance shall be identified with bid serial number and title.

Insurance required herein shall not expire, be canceled, or materially changed without thirty (30) calendar days' prior written notice to City.

- 12. <u>SUCCESSORS/NO ASSIGNMENT PERMITTED</u>: City and Contractor each bind themselves, their partners, successors, assigns and legal representatives to the other party hereto and to the partners, successors, assigns and legal representatives of such other party in respect to all covenants, agreements and obligations contained in the contract documents. Neither party to the contract shall assign the contract or sublet it as a whole without the written consent of the other, nor shall Contractor assign any monies due or to become due to or to become due to it without the previous written consent of City.
- 13. <u>WRITTEN NOTICE</u>: Written notice shall be deemed to have been duly served if delivered in person to the individual or member of the firm or entity, or to an office of the corporation for whom it was intended or if delivered at or sent registered or certified mail, return receipt requested, and first class postage prepaid to the last business address known to them who gives the notice.
- 14. <u>SAFETY</u>: Contractor and/or its subcontractors shall be solely responsible for job safety at all times.
- 15. <u>RIGHTS & REMEDIES</u>: The duties and obligations imposed by the contract documents and the rights and remedies available hereunder shall be in addition to and not a limitation of any duties, obligations, rights and remedies otherwise imposed or available by law. No action or failure to act by City or Contractor shall constitute a waiver of any right or duty afforded any of them under the contract, nor shall any action or failure to act constitute an approval of or an acquiescence to any breaches hereunder except as may be specifically agreed to in writing.

- 16. TERMINATION OF CONTRACTOR: Early termination of contract is permitted at the discretion of Contractor, however, where such discretion is exercised, liquidated damages will be due to the City in the sum of 5% of the contract amount for the ten (10) year period had the contract been performed for the full ten (10) year term. The Parties stipulate that this amount is a reasonable amount that accurately reflects the monetary impact the City will experience due to early termination. Further, this amount shall be secured by a letter of credit at a local Apache Junction branch bank upon execution of this Agreement, with the content of the letter of credit first being approved by the city attorney. Contractor shall serve Notice of Early Termination of Contract to City by first class certified U.S. mail one hundred and eighty (180) calendar days before such termination takes effect.
- TERMINATION BY CITY: If Contractor is adjudged bankrupt or if it makes a 17. general assignment for the benefit of its creditors or if a receiver is appointed on account of its insolvency, or if it persistently or repeatedly refuses or fails except in case for which extension of time is provided to supply enough properly skilled works or proper materials or labor or persistently disregards laws, ordinance, rules, regulations or orders of any public authority having jurisdiction or otherwise is guilty of a substantial violation of a provision of the contract documents, City upon certification by the Director of Public Works that sufficient cause exists to justify such action may without prejudice to any right or remedy and after giving the Contractor and its surety if any, ten (10) calendar days written notice, terminate this contract and take possession of the site and of all materials, equipment, tools, construction equipment and machinery thereon owned by the Contractor and may finish the work by whatever method it may deem expedient. In such case, Contractor shall not be entitled to receive any further payment until the work is finished. If the unpaid balance of the contract sum exceeds the cost of finishing the work such excess shall be paid to the Contractor. If such costs exceed the unpaid balance, Contractor shall pay the difference to City. The amount to be paid to Contractor or to City as the case may be, shall be certified by the City's Director of Public Works and this obligation for payment shall survive the termination of this contract.
- 18. <u>APPEALS</u>: All contractual grievances shall be submitted in writing to City Manager within five (5) calendar days after the difference of opinion or grievance occurs relating to any of the provisions of the terms of this Agreement. Within five (5) calendar days of receiving a written grievance, the City Manager shall respond in writing to the company. The City Manager's decision shall be final and binding.
- 19. <u>RECORDS</u>: Records of Contractor's labor, payroll and other costs pertaining to this Agreement shall be kept on a generally recognized accounting basis and made available to City for inspection on request. Contractor shall maintain records for a period of at least three (3) years after termination of this Agreement, and shall make such records available during that retention period for examination or audit by City personnel during regular business hours.
- 20. AMENDMENT: It is mutually understood and agreed that no alteration or variation

of the terms and conditions of this Agreement shall be valid unless made in writing and signed by the parties hereto, and that oral understandings or agreements not incorporated herein shall not be binding on the parties.

- 21. <u>ENTIRE AGREEMENT</u>: This Agreement and any attachments represent the entire agreement between City and Contractor and supersede all prior negotiations, representations or agreements, either express or implied, written or oral. It is mutually understood and agreed that no alteration or variation of the terms and conditions of this Agreement shall be valid unless made in writing and signed by the parties hereto. Written and signed amendments shall automatically become part of the supporting documents, and shall supersede any inconsistent provision therein; provided, however, that any apparent inconsistency shall be resolved, if possible, by construing the provisions as mutually complementary and supplementary.
- 22. <u>SEVERABILITY</u>: City and Contractor each believe that the execution, delivery and performance of this Agreement are in compliance with all applicable laws. However, in the unlikely event that any provision of this Agreement is declared void or unenforceable (or is construed as requiring City to do any act in violation of any applicable laws, including any constitutional provision, law, regulation, or city code), such provision shall be deemed severed from this Agreement and this Agreement shall otherwise remain in full force and effect; provided that this Agreement shall retroactively be deemed reformed to the extent reasonably possible in such a manner so that the reformed agreement (and any related agreements effective as of the same date) provide essentially the same rights and benefits (economic and otherwise) to the Parties as if such severance and reformation were not required. Unless prohibited by applicable laws, the Parties further shall perform all acts and execute, acknowledge and/or deliver all amendments, instruments and consents necessary to accomplish and to give effect to the purposes of this Agreement, as reformed.
- 23. <u>SUCCESSORS & ASSIGNS</u>: City and Contractor each bind themselves, their partners, successors, assigns and legal representatives to the other Party hereto and to the partners, successors, assigns and legal representatives of such other Party in respect to all covenants, agreements and obligations contained in the contract documents. Neither Party to the contract shall assign the contract or sublet it as a whole without the written consent of the other, nor shall Contractor assign any monies due or to become due to or to become due to it without the previous written consent of City.
- 24. <u>TIME IS OF THE ESSENCE</u>: Time is of the essence with respect to all provisions in this Agreement. Any delay in performance by either Party shall constitute a material breach of this Agreement.
- 25. <u>CONFLICT OF INTEREST</u>: This Agreement is subject to, and may be terminated by City in accordance with, the provisions of A.R.S. § 38-511.
- 26. PROHIBITION TO CONTRACT WITH CONTRACTORS WHO ENGAGE IN BOYCOTT OF THE STATE OF ISRAEL: The Parties acknowledge A.R.S. §§ 35-393 through 35-393.03, as amended, which forbids public entities from contracting with

Contractors who engage in boycotts of the State of Israel. Should Contractor under this Agreement engage in any such boycott against the State of Israel, this Agreement is automatically terminated. Any such boycott is a material breach of contract and will subject Contractor to monetary damages, including but not limited to, consequential and liquidated damages.

27. <u>COMPLIANCE WITH FEDERAL AND STATE LAWS</u>: Contractor understands and acknowledges the applicability of the American with Disabilities Act, the Immigration Reform and Control Act of 1986 and the Drug Free Workplace Act of 1989 to the services performed under this Agreement.

As required by A.R.S. § 41-4401, Contractor hereby warrants its compliance with all federal immigration laws and regulations that relate to its employees and A.R.S. § 23-214(A). Contractor further warrants that after hiring an employee, Contractor will verify the employment eligibility of the employee through the E-Verify program. If Contractor uses any subcontractors in performance of services, subcontractors shall warrant their compliance with all federal immigration laws and regulations that relate to its employees and A.R.S. § 23-214(A), and subcontractors shall further warrant that after hiring an employee, such subcontractor verifies the employment eligibility of the employee through the E-Verify program. A breach of this warranty shall be deemed a material breach of the Agreement that is subject to penalties up to and including termination of this Agreement. Contractor is subject to a penalty of \$100 per day for the first violation, \$500 per day for the second violation, and \$1,000 per day for the third violation. City at its option may terminate this Agreement after the third violation. Contractor shall not be deemed in material breach of this Agreement if Contractor and/or subcontractors establish compliance with the employment verification provisions of Sections 274A and 274B of the federal Immigration and Nationality Act and the E-Verify requirements contained in A.R.S. § 23-214(A). City retains the legal right to inspect the papers of any Contractor or subcontractor employee who works under this Agreement to ensure that Contractor or subcontractor is complying with the warranty. Any inspection will be conducted after reasonable notice and at reasonable times. If state law is amended, the Parties may modify this paragraph consistent with state law.

IN WITNESS WHEREOF the parties he	reto have caused this Agreement to be signed by
their duly authorized representative as o	of this, 20
•	
	COUTDACTOR
	CONTRACTOR:
	[NAME], a/an [state] [limited liability company/
	corporation]:
By:	
Title:	

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Richard J. Stern City Attorney

	CITY OF APACHE JUNCTION, an Arizona municipal corporation:
	By: <u>Jeff Serdy</u> Title: <u>Mayor</u>
ATTEST:	
Kathleen Connelly City Clerk	
APPROVED AS TO FORM:	

STATE OF)	
COUNTY OF)	SS.
The foregoing	was subscribed and sworn to before me this day of by as of
[Company Name], a/an [Sta	_, by as of te] [corporation/limited liability company].
	Notary Public
My Commission Expires:	
STATE OF ARIZONA	)
COUNTY OF PINAL	) ss. )
, 20	was subscribed and sworn before me this day of _, by Jeff Serdy, as Mayor of the City of Apache Junction,
Arizona, an Arizona municip	bal corporation.
	Notary Public
My Commission Expires:	

# Note: All questions were submitted through Apache Junction's provided website of Public | Purchase Exhibit J

#### **BID INQUIRY FORM**

(General Clarifications)

DISPOSAL COLLECTION
INQUIRY DEADLINE: 5:00 P.M., - Arizona Standard Time, July 3rd, 2019
QUESTIONS ON: ORIGINAL RFP or ADDENDUM NO
SECTION NUMBER/NAME:
NAME:
FAX NO PHONE NO
COMPANY:
COMPANY E-MAIL ADDRESS:
DATE:
QUESTIONS:
· · · · · · · · · · · · · · · · · · ·

#### Exhibit K

#### VEHICLE AND COLLECTION EQUIPMENT SAMPLE LIST

Note: Please see pages 28 through 32 for a complete outline of RAD's fleet of trucks and related services

Type of Vehicle			
Make			
Model			434,4
Year		**	
Operation at Idle			
Smart Back up Technology			
Type of Vehicle	 		
Make			·
Model			
Year			
Operation at Idle			
Smart Back up Technology			

Note: Please see page 33 for Route Scheduling and Maps

#### Exhibit L

#### **COLLECTION ROUTE SCHEDULE AND MAPS**

Link is provided to assist Contractor with city's current street maps <a href="http://www.ajcity.net/472/Maps-GIS">http://www.ajcity.net/472/Maps-GIS</a>

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# Note: Please see page 43 under Recyclable Materials to be Collected and Processed Exhibit M

#### LIST OF ACCEPTABLE AND NOT ACCEPTABLE RECYCLING ITEMS

t Acceptable Recycling Items:				
Acceptable Recycling Items:	tems:			 
Acceptable Recycling Items:	tems:			
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		Acceptable Recycling items:	 	 
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		Acceptable Recycling items:		
		Acceptable Recycling items:		

Note: Please see page 45 and 46 for Public Outreach and Education

#### Exhibit N

#### PUBLIC OUTREACH AND EDUCATION DOCUMENTS

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# Note: Please see the following page for Bulk Information - Outreach Flyer Exhibit O

### LIST OF ACCEPTABLE AND NOT ACCEPTABLE BULK TRASH

Acceptable Bulk Tr	ash:					
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			<u>.</u>			
			<u></u>	~		
						-
				<del>.</del>		<del></del>
	u.		<u></u> .			
Not Acceptable Bu	lk Trash:					
				·		

#### Sample information Flyer to outline Bulk Acceptable and Not Acceptable



# The City of Apache Junction

## Monthly Bulk Pick-Up Guidelines

#### **Bulk Service Available on Day, Month, Year**

#### To Receive Bulk-Pick Up:

Customers MUST schedule bulk service with RAD by calling Customer service at 480.983.9100 no later than noon the day before scheduled service or visit RADservices.com under 'Bulk Pick-Up'.

#### DO

DO – Cut tree branches and wood into 4 foot lengths and bundle/tletogether with twine, duct tape, etc...

DO + Place loose yard waste such as leaves and grass in bags

DO – Place furniture, such as chairs and couches at curb No special preparation required.

DO – Place century plants, cactus and other similar plants in boxes.

#### DO NOT

DO NOT Place limbs or yard waste in a pile without being tied together

DO NOT Place construction materials (concrete dirt, rock, gravel, concrete blocks, drywall, etc..) at curb. Construction debris is solid waste derived from the construction, repair, remodeling of structures and will not be collected.

DO NOT: Place oil, paint, batteries or other hazardous materials If you have called to schedule bulk collection you will need to make sure all material is set out properly and placed curbside prior to 6:00 a.m. on the day of collection. Bulk material will be collected by 6:00 p.m. on the assigned day.

The allowed area for bulk is 6 cubic yards.

#### Improper Bulk Set-Out



#### **Proper Bulk Set-Out**



#### Acceptable materials for bulk collection include:

- Furniture and large appliances (excluding refrigerators)
- Household garbage and cardboard (including items that don't easily fit into the trash cart; the lid should close completely)
- Yard debris (including items that don't easily fit into the trash cart; the lid should close completely for standard collection; see additional requirements for preparing yard debris below)

## When preparing yard debris for bulk collection, remember the three B's; Bagged, Bundled or Boxed!

- Grass, leaves and other small items should be bagged and ARE not to exceed 50 pounds per bag.
- Tree limbs and cuttings cannot be longer than 4 feet and must be bundled and tied with twine, string, duct tape or similar cord so one person can handle them. Logs and limbs 12 inches in diameter or less are acceptable.
- Century plants, all cacti and similar plants that are hazardous to our collection employees should be boxed to avoid injury.

#### Unacceptable materials for bulk collection include:

 Tires, refrigerators, freezers, hazardous materials, motor oil, batteries and construction materials such as concrete, pavers and brick.

#### Visit our Website

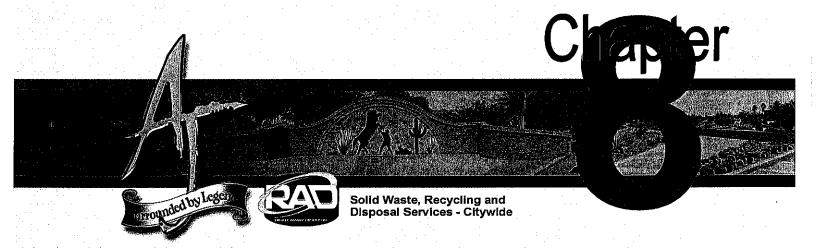
For more information regarding bulk pick-up service please visit our site at: rightawaydisposal.com/bulk-pickup-rightaway.php

Note: Please see page 47 for Recycling Diversion and Education

#### **Exhibit P**

#### **ANNUAL RECYCLING AMOUNTS**

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**RFP Copy**