



March 26, 2020

Presentation to AJ Health and Human Services Commission

Phil Tremonti, Board Treasurer

Myra Garcia, Executive Director

Robert Mohle, Board President

INTRODUCTION:

- WHO IS APACHE JUNCTION FOOD BANK (AJFB)?
 - AJFB started in Apache Junction in 1983. We are a tax-exempt organization incorporated under the name of Apache Junction Reach Out, Inc.
 - We changed our DBA to Superstition Community Food Bank (SCFB) to better represent the geography we serve.
 - We are the largest emergency food bank in the East Valley, sending more than 1.5 million pounds of food through our warehouse feeding almost 40,000 people a year.
 - We partner with the United Food Bank, St Mary's Food Bank, Feeding America, City of AJ and Pinal County.
 - Our Mission, **"Together with our Volunteers and Partners, Apache Junction Food Bank, provides emergency food to qualified individuals and families in the East Valley communities with kindness, respect and dignity."**
 - We do three things:
 - We provide food to area residents who are at or below 185% of the federal poverty level, (10,000/person/family).
 - We refer to other community services as the need becomes known.
 - We educate:
 - Community Resource Library
 - Peer to peer (staff, volunteer and clients) education
 - Food quality and healthy eating focus

- Our service area is approximately 100 sq. miles (McDowell to the north, Ocotillo to the south, Ellsworth to the west and Queen Valley to the east).
- We have ten-years left on our current lease for our building owned by Pinal County.

YESTERDAY:

- We distributed 1.6 million pounds of food to 36,600 people (43 lbs. per person.)
 - 60% (22,059) of the clients were Apache Junction residents.
- In 2019, AJFB saw a loss of \$163,000, due primarily to food inventory reduction.
- We spent \$309,020 in 2019 or \$8.44 administrative cost/person and \$74.39 food cost/person.
- The city of Apache Junction granted AJFB \$24,500 for your current fiscal year or \$1.09 per person.
- We operated with 125 volunteers/month from Apache Junction and Gold Canyon, providing a total of 17,957 volunteer hours for the year, plus a staff of 4.5 FTEs.
- We expanded services from 4 days a week to 5 days.
- We restructured our operations process to maximize capacity and to minimize costs.
- We renovated our office space to separate our client service area and add additional office space, funded by Pinal County, AJFB and public donations.
- We enhanced our board with new talented, diverse people to oversee and advise on our future growth (board member list attached).

TODAY:

- We expect an increase of 10% in Apache Junction residents due to:
 - Coronavirus
 - Economic downturn
 - Negative repercussions of increased in minimum wage.
- SCFB budget for the year is \$359,500 or \$8.99 per person (a 6% increase).
- Challenges:
 - Drop-in amount of food donated by grocers
 - Added liability due to new truck purchase.
 - The public funded 50% of the truck and the food bank reserve is funding the remainder.
 - Need to increase food from Food Drives and Walk-ins.
 - New Grants
 - Golf Outing and other fundraiser declines
 - Communications

- Other Programs:
 - Project Help
 - Education Program
 - Nutrition
 - Recipes
 - Survey of Needs
- We are asking for \$27,500 from this committee or \$1.13 per Apache Junction resident served.

TOMORROW

- With the restructured operations, SCFB is planning to be able to handle any increase in needs from the 6,600 acres recently annexed by the city.
- We will need additional refrigeration.
- We may become a distribution center for United Food Bank.

Board of Directors

Robert Mohle, President Retired from Medtronic	Shaunna Cooper, Secretary HR WageWorks	Phil Tremonti, Treasurer Retired CPA partner, Price Waterhouse Coopers
Georga Humphreys Retired Dietitian	Sharon Brown Retired from Honeywell	Gary Kloefkorn Retired Architect/Contractor
Linda Jett Retired Attorney	Laura Nguyen Network Manager	Megas Croll Regional Recruitment and Training
Helen Kimble MBA Marketing and Finance	Megas Croll Regional Recruitment and Training	Gary Anderson Digital Marketing
Greg Clute Chef	Tom Hall Retired IT Executive	Jim Walker Retired Superintendent of Schools

Food Bank Staff

Myra Garcia MBA Executive Director (Full time)	Jim Jones Asst. Truck Driver (Part time)	Hyo Lee Bookkeeper (Part time)
Deborah Marcum Administrative Assistant (Part time)	Dan Rice Sr. Truck Driver (Part time)	